1 1 2	DCGBKURT1 Trial UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK	
2 3 3	UNITED STATES OF AMERICA,	
4 4	v.	S1 12 Cr. 376(RMB)
5 5	RUDY KURNIAWAN, a/k/a "Dr. Conti," a/k/a "Mr. 47,"	
6 6 7	Defendant.	
7 7 8	x	December 16, 2013
8 9		9:00 a.m.
9	Before:	
10	HON. RICHARD M. BER	MAN,
11 11		District Judge
12	ADDEADANCEC	_
13 13	APPEARANCES	
14 14 15 15 16 16	PREET BHARARA,  United States Attorney for the Southern District of New York  JASON HERNANDEZ,  JOSEPH FACCIPONTI,  Assistant United States Attorneys	
17	WESTON, GARROU & MOONEY	
18 18 19	Attorneys for defendant BY: JEROME MOONEY	
19	VERDIRAMO & VERDIRAMO, P.A.	
20	Attorneys for defendant BY: VINCENT S. VERDIRAMO	
21 21 22	- also present -	
22 23	Ariel Platt, Government paralegal	
23	SA James Wynne, FBI	
24 24	SA Adam Roeser, FBI	
25	COMMUNICAL DISCUSSION DEPOS	

DCGBKURT1 Trial 1 (Trial resumed) 2 (In open court; jury not present) THE COURT: So I just had a quick question in 3 4 connection with your motion over the weekend and the defense 5 response. Is there a certificate of service of the brief on 6 appeal? I didn't see one. 7 MR. MOONEY: They apparently don't do it that way, 8 your Honor. 9 THE COURT: Well, they apparently did do it that way 10 with respect to the follow-up letter from Mr. Kurniawan. 11 MR. MOONEY: We know that it got there --12 THE COURT: I'm just asking a simple question. 13 MR. MOONEY: No, there is not a certificate. THE COURT: There is not. 14 15 MR. MOONEY: There is not. And all that does come 16 from his immigration file. 17 THE COURT: All what does? 18 MR. MOONEY: The source. The source of these 19 documents is the immigration file. 20 THE COURT: Yes. Well, one document that you submitted with your papers was an instruction from the 21 22 immigration authorities that said you're required to file 2.3 either overnight or priority and suggesting that you need to

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have the certificate of service. And you do have one with

respect to a follow-up letter.

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1 MR. MOONEY: You do. 2 THE COURT: But I di

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THE COURT: But I didn't see one with respect to the brief on appeal. And there's some dispute, as you know, from the immigration authority as to whether that brief on appeal was timely filed.

 $\,$  MR. MOONEY: Although it appears from the final order that we get that they accepted the brief.

THE COURT: You know, we're talking now cross purposes. Just the very basic thing, you know, in litigation, whenever you file something, you need to have a certificate of service. I'm simply asking whether there was one. I didn't see one.

 $\mbox{MR. MOONEY: }\mbox{ I'll look again. }\mbox{ I don't think there is,}$  your Honor.

THE COURT: So we have our jury and we're going to call them out. And we'll ask for the government's next witness. Who would that be?

MR. FACCIPONTI: We call James Grathwohl.

Your Honor, before we call the witness, however, we just want to get clarification from the Court on the motion the government filed over the weekend and the defendant responded to. Based upon the defendant's response, we think this can be fairly simply resolved.

Obviously I think there should be agreement with defense counsel that information about the defendant fearing to SOUTHERN DISTRICT REPORTERS, P.C.

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return to Indonesia because he's worried he's going to be decapitated by Al Queda terrorists has no place in this trial. It's completely irrelevant to all of the issues and can only invite jury nullification here.

What I believe defense counsel want to do is put into the record evidence that there is more than one address that ICE had on file and that the final order of deportation denying his appeal was sent to the wrong address. They can get that evidence in without getting all these --

THE COURT: I'm sure they can through cross-examination. That evidence is the basis for their contention that Mr. Kurniawan assumed that his application was being granted on the same terms and conditions that his mother's was. It's a bit of a stretch, so to speak. But, in any event, they'll be able through cross-examination to get the address issue in.

Preliminarily -- and I'll give you a fuller ruling in time -- I don't think it's appropriate to introduce the brief on appeal for several reasons: Relevance among them, hearsay among them, prejudice among them. And preliminarily I'm interested in seeing that certificate of service to know if it was ever timely filed.

So anyway that's a heads up. But you will through cross-examination be able to get the salient point in or there may be other points as well, one of which is that final SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Trial notification that his appeal was denied was not sent to the Naomi street address. MR. FACCIPONTI: Thank you. THE COURT: Let's bring the jury in. (Continued on next page) 

DCGBKURT1 Trial (In open court; jury present) 1 2 THE COURT: Okay. Nice to see everybody. Please be 3 seated. 4 So I think we're in the home stretch, as they say. It 5 may be that the government's case is concluded today. We'll 6 see how things go. 7 So you have as your first witness today whom? 8 MR. FACCIPONTI: The government calls James Grathwohl. 9 THE DEPUTY CLERK: Sir, if you could raise your right 10 hand, please. 11 JAMES GRATHWOHL, 12 called as a witness by the Government, having been duly sworn, testified as follows: 13 14 THE DEPUTY CLERK: Could you please state your full 15 name for the record? 16 THE WITNESS: James Grathwohl. Last name is spelled 17 G-R-A-T-H-W-O-H-L. 18 THE DEPUTY CLERK: Thank you, sir. You may be seated. 19 DIRECT EXAMINATION 20 BY MR. FACCIPONTI: 21 Q. Good morning. A. Good morning. 22 2.3 Q. Special Agent Grathwohl, we just want to make sure you move your chair forward and pull the microphone close. The 24 25 acoustics in the courtroom aren't great. SOUTHERN DISTRICT REPORTERS, P.C.

## DCGBKURT1 Grathwohl - direct

- 1 For whom do you work?
- 2 A. I work for Homeland Security Investigations.
- 3 Q. That's commonly known as HSI?
- 4 A. Yes.
- 5 Q. How long have you worked for Homeland Security
- 6 Investigations?
- 7 A. For approximately ten years.
- 8 Q. And what is your title there?
- 9 A. I'm a special agent.
- 10 Q. What are your responsibilities as a special agent at
- 11 Homeland Security Investigations?
- 12 A. To investigate violations of the immigration and custom
- 13 laws as they pertain to homeland security of the United
- 14 States.
- 15 Q. And did Homeland Security Investigations a few years ago go
- 16 by a different name?
- 17 A. Yes. Two or three years ago we were called Immigrations
- 18 and Customs Enforcement.
- 19 Q. Is that commonly referred to as ICE?
- 20 A. Yes.
- 21 Q. I-C-E?
- 22 A. Yes, it is.
- 23 Q. What current group or task force are you now assigned to?
- 24 A. I'm assigned to the El Dorado task force which investigates
- 25 financial crimes like money laundering.

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#### DCGBKURT1 Grathwohl - direct

1 Q. Prior to working for the Department of Homeland Security,

- 2 what did you do?
- 3 A. I was a special agent for the Immigration and
- 4 Naturalization Service.
- 5 Q. And what was the Immigration and Naturalization Service?
- 6 A. That was the agency which is tasked with enforcing the
- 7 nation's immigration laws as well as administering immigration
- 8 benefits.
- 9 Q. And that was the immigration agency before the Department
- 10 of Homeland Security was created?
- 11 A. Correct.
- 12 Q. In total, how many years have you been working at
- immigration agencies?
- 14 A. Twenty-one years.
- Q. Are you familiar with the term "alien file" or "A file"?
- 16 A. Yes, I am.
- 17 Q. What is an A file?
- 18 A. An A file is short for alien file, and it's a paper
- 19 repository for all information on a particular alien.
- 20 Q. What kind of documents are kept in an A file?
- 21 A. Documents related to any benefits that an alien applies
- 22 for, and also documents relating to any arrests of an alien or
- 23 court proceedings involving an alien.
- 24 Q. Are these documents created and maintained in the ordinary
- course of the Department of Homeland Security's business? SOUTHERN DISTRICT REPORTERS, P.C.

## DCGBKURT1 Grathwohl - direct

- 1 A. Yes, they are.
- 2 Q. In the course of your 21 years working in immigration
- 3 enforcement, have you routinely reviewed the contents of
- 4 A files?
- 5 A. Yes.
- 6 Q. What is an A number?
- 7 A. An A number is a unique number used to identify a
- 8 particular alien.
- 9 Q. Are you familiar with the term "green card"?
- 10 A. Yes, I am.
- 11 Q. What is a green card?
- 12 A. Green card is the slang term or common term for the lawful
- 13 permanent resident card which indicates that the person bearing
- 14 the card is allowed to live and work in the United States
- 15 permanently.
- 16 Q. What is a-- how do you apply-- how do you become a lawful
- 17 permanent resident?
- 18 A. You have to apply.
- 19 Q. Can there be such a thing as a permanent resident who is
- 20 applying for a green card?
- 21 A. No. If you are a permanent resident, you already have a
- 22 green card. You have a status.
- 23 Q. Are you familiar with something known as voluntary
- 24 departure?
- 25 A. Yes.

## DCGBKURT1 Grathwohl - direct

- 1 Q. What is that?
- 2 A. Voluntary departure is an active discretion by an
- 3 immigration judge that is sometimes granted to aliens who have
- 4 been ordered deported from the United States. And it
- 5 essentially allows them to leave on their own by a certain date
- 6 as opposed to being deported by the government.
- 7 Q. What happens if someone does not leave the United States by
- 8 the date set for voluntary departure?
- 9 A. They would then be subject to an order of removal and
- 10 subject to removal from the United States by the government.
- 11 Q. Prior to testifying today, did you review the A file of
- 12 someone named Rudy Kurniawan?
- 13 A. Yes.
- Q. Based upon your review of Kurniawan's A file, what did you
- 15 learn?
- 16 A. I learned that Mr. Kurniawan is under an order of removal
- 17 from the United States and subject to removal.
- 18 Q. And what country is he a citizen of?
- 19 A. Indonesia.
- Q. Did he come here first on a student visa?
- 21 A. Yes.
- 22 Q. When was that?
- 23 A. The mid-'90s. '95 or '97, I believe.
- 24 Q. And let me ask you a question, Special Agent Grathwohl:
- 25 Can someone who is not a permanent resident, a citizen of the SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - direct

- 1 United States, have a Social Security number?
- 2 A. Yes.
- 3 Q. And how is that?
- 4 A. There are a lot of visas, such as work visas and student
- 5 visas, under which the person is allowed to work even though
- 6 they're not a permanent resident of the United States. And,
- 7 therefore, if you are allowed to work, they're going to want
- 8 you to pay taxes. And, therefore, your eligible to get a
- 9 social security number for that reason.
- 10 Q. And based upon your review of Mr. Kurniawan's A file, did
- 11 he apply to stay in the United States-- did he apply for asylum
- 12 in 2001?
- 13 A. Yes.
- 14 Q. And what was the result of that application?
- 15 A. Mr. Kurniawan's application for asylum was referred to the
- 16 immigration judge for a decision. So he was essentially denied
- 17 at first, and by referring it to the immigration judge, the
- immigration judge would then make a decision.
- 19 Q. And what decision did the immigration judge make?
- 20 A. The immigration judge denied his application for asylum and
- 21 ordered-- and granted him voluntary departure from the United
- 22 States.
- 23 Q. And if he didn't voluntarily depart, what would happen?
- 24 A. He would be subject to an order of removal for failure to
- 25 depart.

DCGBKURT1 Grathwohl - direct

THE COURT: Do you know when that decision was made? 1 2

THE WITNESS: I believe it was 2001.

3 And to correct Mr. Facciponti, I believe the

application for asylum was in 2000.

MR. FACCIPONTI: Your Honor, may I approach?

THE COURT: Yes.

Q. Would it refresh your recollection if you looked at a copy

of the order from the immigration judge?

9 A. Yes.

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- 10 Q. So in front of you should be a document which is marked as
- 11 Government Exhibit's 28-2.
- 12 A. Yes.
- 13 Q. Does that refresh your recollection?
- A. Yes, it does. According to this, the order of the 14
- 15 immigration judge --
- 16 THE COURT: Well, what do you believe now, having
- 17 refreshed your recollection?
- 18 Q. Yes. If you could just turn that aside. What did the
- immigration judge order? 19
- 20 A. He ordered voluntary departure until May of 2001.
- Q. And was that order in April of 2001? 21
- 22 A. Yes.
- 2.3 Q. And if the defendant did not depart by the date of
- voluntary departure, what would happen? 24
- 25 A. He would therefore be subject to an order of removal and be SOUTHERN DISTRICT REPORTERS, P.C.

Grathwohl - direct

1 removed by the government.

- Q. And how was this order communicated to the defendant?
- 3 A. I believe the defendant was present in court on that day
- 4 and he was given a copy of the order.
- 5 Q. Based upon your review of the immigration file, did the
- 6 defendant appeal that order?
- 7 A. Yes, he did.

DCGBKURT1

- 8 Q. What was the result-- and to what body or entity did he
- 9 appeal it to?
- 10 A. Orders of deportation can be appealed to the Board of
- 11 Immigration Appeals. And that is, in fact, what the defendant
- 12 did. He appealed to the Board of Immigration Appeals, and that
- 13 appeal was ultimately denied.
- 14 Q. And when was that denied?
- 15 A. 2003.
- 16 Q. And what was the defendant ordered to do based upon his departure from the United States?
- THE COURT: Well, would you rephrase that?
- MR. FACCIPONTI: Sure.
- 20 Q. Would it refresh your recollection to look at the order
- 21 from the immigration board?
- 22 A. Sure.
- 23 Q. In front of you is a document marked Government Exhibit
- 24 28-3.
- 25 A. Yes.

### DCGBKURT1 Grathwohl - direct

- 1 Q. If you could turn that document aside.
- 2 A. Yes. According to the Board of Immigration Appeal's order,
- 3 the defendant was granted voluntary departure 30 days from the
- 4 date of the order and, again, would have been subject to a--
- subject to removal from the United States had he failed to depart by that time.
- 7 Q. And so based --
  - THE COURT: Do you remember when the date of the order
- 9 was?

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- 10 THE WITNESS: I would have to refresh my memory a
- 11 minute.
- 12 THE COURT: You can. Look at that document and see if
- 13 that refreshes your recollection.
- 14 THE WITNESS: The date of the order was March 25th of
- 15 2003.
- 16 Q. So based on the terms of the order, when would the
- 17 defendant have to leave the country?
- 18 A. On or about April 26th of 2003.
- 19 Q. And if he didn't leave the country by then, what would
- 20 happen?
- 21 A. He would be subject to removal by the government.
- 22 Q. Is there anything in the defendant's A file after this
- 23 order that indicates he attended any further appeals?
- A. No, there isn't.
- 25 Q. Is there anything in the defendant's A file that indicates SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - direct

1 that he ever applied for permanent residency for the United

- 2 States?
- 3 A. No.
- 4 Q. Is there anything in the defendant's A file that indicates
- 5 he was ever a permanent resident of the United States?
- 6 A. No.
- 7 Q. Based on your you review of Mr. Kurniawan's A file, what
- 8 was his status in or about late 2007/early 2008?
- 9 A. He was under an order of removal based on his failure to 10 depart as per the previous order.
- 11 MR. FACCIPONTI: No further questions, your Honor.
- 12 THE COURT: Counsel.
- 13 CROSS-EXAMINATION
- 14 BY MR. MOONEY:
- 15 Q. Good morning.
- 16 A. Good morning.
- 17 Q. Now, when Mr. Kurniawan filed his appeal from the
- 18 underlying decision by the immigration judge, that stayed the
- 19 removal at that point, did it not?
- 20 A. Yes, pending the resolution of the appeal.
- 21 Q. Pending the determination of what was going to happen.
- 22 A. Yes.
- 23 Q. And in the appeal, certain materials and documents and
- 24 proceedings would occur. Is that correct?
- 25 A. Yes.

DCGBKURT1 Grathwohl - cross

- 1 Q. So one of the first things--
- 2 MR. MOONEY: And this should be just for the witness
- 3 to look at, please.
- 4 Q. Let me show you what has been marked as Defendant's Exhibit F-3.
- 6 Do you recognize that as a document from
- 7 Mr. Kurniawan's immigration file?
- 8 A. Yes.
- 9 Q. And this is a notice from the Department of Justice setting
- 10 the briefing schedule?
- 11 A. Yes, it is.
- 12 MR. MOONEY: Your Honor, we would move the admission
- 13 of F-3.
- MR. FACCIPONTI: Objection, your Honor.
- 15 THE COURT: Sustained.
- 16 Q. Is this a document that was sent to Mr. Kurniawan?
- 17 A. I have no idea if it was sent to him.
- 18 Q. Do you see an address on there addressed to Mr. Kurniawan?
- 19 A. Yes, I do.
- 20 Q. And can you tell us what address this document shows for
- 21 Mr. Kurniawan?
- 22 A. 9638 East Naomi Avenue, Arcadia, California, 91007.
- 23 Q. And what is the date of this document? The date of this
- 24 notice?
- 25 A. Oh, I'm sorry. February 27, 2002.

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DCGBKURT1 Grathwohl - cross

- 1 Q. So as of February 27, 2002, the government is showing
- 2 Mr. Kurniawan to be at an Arcadia, California address. Is that
- 3 correct?
- 4 A. Yes, it is.
- 5 Q. And that's the address to which he got notice of the
- 6 briefing. Is that correct?
- 7 A. Yes, it is.
- 8 Q. Now, just going back for a moment on here, what is the date
- 9 that Mr. Kurniawan was to file his brief?
- 10 A. April 1st, 2002.
- 11 Q. April 1st, 2002.
- 12 I'll show you what's been marked as Defendant's
- 13 Exhibit F-1.
- 14 Is this the appeal filed by Mr. Kurniawan in that
- 15 proceeding?
- 16 A. Yes, it is.
- 17 Q. And what was the date that he filed his appeal?
- 18 A. That document is dated March 25th, 2002.
- 19 Q. So it was filed prior to the April 1st deadline?
- 20 A. Yes.
- 21 THE COURT: I'm not sure--
- MR. FACCIPONTI: Objection.
- 23 THE COURT: Sustained. I'm not sure you can tell that
- from the document, when it was filed.
- 25 Q. Is this document in the file?

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DCGBKURT1 Grathwohl - cross

- 1 A. Yes, it is.
- 2 MR. MOONEY: Your Honor, we would offer Defendant's
- 3 Exhibit F-1.

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- MR. FACCIPONTI: Objection.
- 5 THE COURT: The application is denied.
- 6 Q. Let me show you what's been marked as Defendant's Exhibit 7 F-2.
- 8 Is this an opposition that was filed by the government 9 in Mr. Kurniawan's matter?
- 10 A. It appears to be. It's in the file.
- 11 Q. And calling your attention to the certificate of service on
- 12 that document, is that the certificate of service on the
- 13 document?
- 14 A. Yes, it is.
- Q. And where was this document mailed to Mr. Kurniawan?
- 16 A. The same address in Arcadia, California.
- 17 Q. The Arcadia, California address?
- 18 A. Yes.
- 19 MR. MOONEY: Your Honor, defense would offer F-2.
- MR. FACCIPONTI: Objection.
- 21 THE COURT: Sustained.
- 22 Q. And in response to the government's-- let me show you
- 23 what's been marked as Defendant's Exhibit F-6 and see if you
- 24 recognize this as another document from the immigration file.
- 25 A. I do.

DCGBKURT1 Grathwohl - cross

1 Q. And this is something that was filed in response to what we

- 2 just saw in F-2. Is that correct?
- 3 A. Yes, it appears to be.
  - Q. Now, this document, F-6, does have a certificate of service
- 5 on it, doesn't it?
- 6 A. Yes, it does.
- 7 Q. Okay. And who signed the certificate of service?
- 8 A. Signed by an immigration consultant. I can't read the
- 9 signature. Oh, Charles W. Stephens.
- 10 Q. Is there an address for Mr. Stephens on that certificate?
- 11 A. Yes, 1228 F Street, Suite Number 105 in Fresno,
- 12 California.
- MR. MOONEY: Your Honor, we would offer F-6.
- MR. FACCIPONTI: Objection, your Honor.
- THE COURT: Sustained.
- 16 Q. Let me show you what has been marked as Exhibit F-4 and ask
- you if that's another document from Mr. Kurniawan's immigration
- 18 file.

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- 19 A. Yes, it appears to be.
- 20 Q. And this is a-- by means of this document, Mr. Kurniawan
- 21 was advising the appellate board of--
- MR. FACCIPONTI: Objection.
- 23 Q. -- an amnesty application made by his mother. Is that
- 24 correct.
- MR. FACCIPONTI: Objection.

SOUTHERN DISTRICT REPORTERS, P.C.

Grathwohl - cross DCGBKURT1 THE COURT: I'll allow it. 1 A. That's the substance of the document, yes. 2 3 Q. And attached to that document there is an order granting her application. Is that correct? 4 5 MR. FACCIPONTI: Objection. 6 THE COURT: I'll allow it. 7 If you know. 8 A. Yes, according to the document. According to the order, 9 yes. 10 THE COURT: Granting the defendant's mother asylum. 11 THE WITNESS: Yes. 12 Q. And that was an application for asylum that she made. Is 13 that correct? 14 A. Yes, it is. Q. And what's the date of Mr. Kurniawan's providing this 15 16 information to the Court? 17 THE COURT: Well, I think it would be the date of the 18 letter, not the date of providing necessarily, although you 19 could --20 MR. MOONEY: That's fair. 21 THE COURT: -- refer to the certificate of service. 22 Q. What's the date of the letter? 23 A. The date of the letter is March 27, 2002. 24 MR. MOONEY: Your Honor, we would offer F-4. 25 MR. FACCIPONTI: Objection. SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT1 Grathwohl - cross

- 1 THE COURT: Sustained.
- 2 Q. Now, ultimately you told us Mr. Kurniawan's application,
- 3 his appeal for amnesty, was denied. Is that correct?
  - A. Yeah, his appeal for asylum.
- 5 Q. And showing you what has been marked as Defendant's Exhibit
- 6 F-5, is this the order denying his appeal?
- 7 A. Yes, it is.
- 8 Q. And what's the date of that order?
- 9 A. March 25th, 2003.
- 10 Q. Now, under this order, he's still allowed voluntary
- 11 departure. Is that correct?
- 12 A. Yes.

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- 13 Q. And that voluntary departure is supposed to be 30 days from
- 14 the order. Is that correct?
- 15 A. Yes.
- 16 Q. If he doesn't leave, then he would be subject to removal?
- 17 A. That's correct.
- 18 Q. Now, this document appears to have been mailed to
- 19 Mr. Kurniawan. Is that correct?
- 20 A. It's addressed to him.
- Q. Okay. And where is this document addressed to him?
- 22 A. It's addressed to Mr. Kurniawan at 1263 Huntington Drive,
- 23 number B or 8 -- it's tough to read on the screen, I'm sorry --
- 24 in South Pasadena, California.
- MR. MOONEY: Your Honor, we would offer F-5. SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - cross

- 1 MR. FACCIPONTI: Objection.
- 2 THE COURT: Sustained.
- 3 Q. What's the date that this document was sent to
- 4 Mr. Kurniawan?
- 5 A. The date on the document is the same as the date on the
- 6 appeal that you just-- the decision you just showed me: March
- 7 25, 2003.
- 8 Q. Now, the briefing schedule was sent to an address in
- 9 Arcadia, California. Is that correct?
- 10 A. Yes, it is.
- 11 Q. The response by the government was sent to an address in
- 12 Arcadia, California?
- 13 A. Yes.
- Q. And those took place in the early part of 2002. Is that
- 15 correct?
- 16 A. Yes.
- 17 Q. And then a year later, when the decision is made, that
- decision is mailed to an address in Pasadena, to apparently an
- 19 apartment. Is that correct?
- 20 A. Yes.
- 21 Q. And no copy of that document is mailed to the Arcadia,
- 22 California address, is it?
- 23 A. Not based on the documents in the A file, that's right.
- 24 Q. Nor is a copy of it mailed to Mr. Stephens, who had filed
- some documents in the case. Is that correct?

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DCGBKURT1 Grathwohl - cross

- 1 MR. FACCIPONTI: Objection.
- 2 THE COURT: Overruled.
- 3 A. That's correct.
  - Q. The only place it goes is to that address in Pasadena
- 5 according to what's in the file.
  - THE COURT: He's asking you.
- 7 Q. Is that right?
  - THE WITNESS: I'm sorry.
- 9 A. Yes, apparently.
- 10 Q. Now, when the 30 days goes by and nothing has happened, is
- 11 there any sort of a follow-up, anything that is later sent
- 12 out?

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- 13 A. No.
- 14 Q. Is an order of removal actually issued at that point?
- 15 A. Not at that point, no.
- 16 Q. And is an order of removal ever issued?
- 17 A. No, not yet.
- 18 Q. In fact, after Mr. Kurniawan was arrested in 2012,
- 19 Immigration and Naturalization Service met with him. Right?
- Or I guess you call yourself Homeland Security now.
- 21 A. Yes.
- 22 Q. Well, somebody from your department met with Mr. Kurniawan
- 23 at that point. Is that correct?
- 24 A. Yes.
- 25 Q. And at that point he actually filled out forms saying he SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - cross

- wanted a hearing. Is that right?
- 2 A. I believe so.
- 3 Q. Has that hearing been granted?
- 4 A. Not yet. There are still proceedings ongoing.
- 5 Q. So at some point in time, there'll still be a hearing
- 6 before the INS with regards to Mr. Kurniawan?
- 7 A. Possibly.
- 8 Q. Now, when his appeal was denied, would there have been any
- 9 additional steps he could have taken?
- 10 A. Yes.
- 11 Q. But you can't take steps if you don't know anything's
- 12 happened, can you?
- MR. FACCIPONTI: Objection.
- 14 THE COURT: Sustained. You could rephrase that.
- 15 Q. There's nothing in the file other than a mailing, a single
- 16 mailing, to an address in Pasadena that shows that
- 17 Mr. Kurniawan was ever made aware of the denial of the appeal,
- 18 is there?
- 19 A. No, there's nothing in the file.
- 20 Q. And, in fact, there is information in the file that
- 21 indicates that by March of 2003, the service knew that he was
- 22 living in Arcadia, California, not in Pasadena, California.
- 23 Isn't that correct?
- MR. FACCIPONTI: Objection.
- 25 THE COURT: Overruled.

## DCGBKURT1 Grathwohl - cross

- 1 If you know.
- 2 A. They have a later address than the one that they used,
- 3 yes.
- 4 Q. There's nothing-- this notice, this so important notice, it
- 5 wasn't sent registered mail, was it?
- 6 A. I don't know.
- 7 Q. Doesn't indicate that it was sent registered mail, does
- 8 it?
- 9 A. No.
- 10 Q. There's nothing in the immigration file that shows that any
- 11 kind of follow-up of any kind was ever made, is there?
- 12 A. No.
- 13 Q. Now, if a person is granted amnesty, are they then allowed
- 14 permanent residency?
- 15 THE COURT: Wait a minute. Are you talking amnesty or
- 16 asylum?
- 17 MR. MOONEY: I'm sorry, asylum.
- 18 Q. If a person is granted asylum in this country, do they then
- 19 qualify for permanent residency?
- 20 A. They're eligible to apply.
- 21 Q. And that would be the next step that they follow?
- 22 A. Yes.
- 23 Q. So a step towards permanent residency would be to get your
- 24 asylum granted and then you'd file for your permanent
- 25 residency. Is that correct?

DCGBKURT1 Grathwohl - cross

- 1 A. Yes, after a couple of years.
- 2 Q. So if a person was in the process of applying for amnes --
- 3 for asylum, that application for asylum would essentially be
- 4 movement toward potential permanent residency and then maybe
- 5 the things that would happen after that; citizenship, if all
- 6 goes well. Is that correct?
- 7 A. Well, it's up to the person. It's not automatic.
- 8 Q. But they would have to take those steps?
- 9 A. They would have to get asylum first in this case.
- 10 Q. And that would be the process that you would follow?
- 11 A. Yes.
- 12 Q. Are you aware that after 2003, and the years following
- 13 2003, Mr. Kurniawan filed tax returns in this country?
- 14 A. I was not aware--
- MR. FACCIPONTI: Objection.
- 16 THE COURT: Overruled.
- 17 A. No, I was not aware of that.
- 18 Q. Anything in the file indicate anybody ever went looking for
- 19 Mr. Kurniawan after March of 2003?
- 20 A. No.
- 21 Q. They had the address in Arcadia, California in 2002, didn't
- 22 they?
- 23 A. Yes.
- 24 Q. And would you be surprised to learn that he was still
- 25 living at that address in Arcadia, California in 2012? SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - cross 1 MR. FACCIPONTI: Objection. THE COURT: Sustained. I'm not sure I understand 2 3 that. 4 MR. MOONEY: Okay. 5 Q. When he was interviewed following his arrest in 2002, and he put down his--6 MR. FACCIPONTI: 2012, your Honor. THE COURT: Yes. When he was interviewed when? 7 8 9 Q. When he was interviewed by your people, after his arrest in 10 2012--11 THE COURT: 2012, right. 12 MR. MOONEY: 2012, yes. 13 Q. -- he listed as his address at that point the Naomi, 14 California address, didn't he -- or the Arcadia, California 15 address on Naomi Street? 16 A. Yes. 17 Q. So it would appear that he lived at that same address for 18 ten years? 19 MR. FACCIPONTI: Objection. 20 THE COURT: I'll allow it if you know the answer. 21 Q. 2002 to 2012 --22 A. Based on the math, yes. 2.3 MR. MOONEY: No more questions, your Honor. 24 THE COURT: Okay. Anything else? MR. FACCIPONTI: Yes, your Honor. 25 SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - cross

- 1 THE COURT: Okay.
- 2 REDIRECT EXAMINATION
- 3 BY MR. FACCIPONTI:
- 4 Q. Now, Special Agent Grathwohl, do you remember Mr. Mooney
- 5 asked you some questions about the defendant's mother's
- 6 application for asylum? Do you remember those?
- 7 A. Yes.
- 8 Q. Are asylum applications evaluated on a case-by-case
- 9 basis?
- 10 A. Yes, they are.
- 11 Q. And are each person's asylum application unique and
- 12 different?
- 13 A. Yes, they are.
- Q. And is it sometimes the case that different family members
- who apply for asylum don't get the same decision?
- 16 A. Yes.
- 17 Q. Now, you remember Mr. Mooney asked you some questions about
- 18 the Pasadena address that was on the 2003 decision of the
- 19 immigration board?
- 20 A. Yes.
- 21 Q. Did Mr. Kurniawan provide that address in his original
- 22 application for asylum?
- 23 A. Yes, he did.
- 24 Q. Okay. Do you remember Mr. Mooney asked you some questions
- about permanent residency and applying for permanent residency? SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - redirect

- 1 Do you remember those?
- 2 A. Yes.
- 3 Q. How long do you have to have asylum before you can apply
- 4 for permanent residency?
- 5 A. I believe it's three years.
- 6 Q. And is an application for asylum the same thing as an
- 7 application for permanent residency?
- 8 A. No, it's not.
- 9 Q. Now, you remember some questions about Mr. Stephens, the
- immigration consultant?
- 11 A. Yes.
- 12 Q. He filed one of the documents that the defendant filed in
- 13 the asylum application?
- 14 A. Yes.
- 15 Q. What is an immigration consultant?
- 16 A. An immigration consultant can be anyone from a lawyer to a
- 17 lay person who just files documents and helps someone with
- 18 their immigration applications.
- 19 Q. And they would provide advice to that person as well?
- 20 A. Yes.
- 21 Q. And would it be typical for an immigration consultant to
- 22 follow up on the status of an application or an appeal?
- 23 A. Yes.
- MR. MOONEY: Objection.
- 25 THE COURT: Overruled.

DCGBKURT1 Grathwohl - redirect

1 Q. Is there anything in the defendant's A file that indicates

- that he ever wrote in a letter or made any effort to follow up
- 3 on the status of his appeal?
- 4 A. No.
- ${\tt 9.}$  And is there a means for someone to follow up on the status
- 6 of their appeal?
- 7 A. Yes, there are several avenues.
- 8 Q. Okay. What are some of those?
- 9 A. On-line. You can check on-line. There is an 800 number
- 10 which is also available on-line on the U.S.C.I.S. Citizenship
- 11 and Immigration Services' website. Any immigration lawyer
- would be able to check that for you if you couldn't check it
- 13 yourself. This information is readily available.
- Q. And that 1-800 number, was that available in 2007?
- 15 A. Yes.
- 16 Q. And typically are asylum applications important to
- 17 people?
- 18 A. Yes.

21

- 19 Q. Is this something that they would just forget about, if
- they hadn't heard from the immigration authorities?
  - MR. MOONEY: Objection.
- 22 THE COURT: Sustained.
- 23 If you know, how does the 1-800 number system work?
- 24 THE WITNESS: The system works -- you dial the
- 25 number and you follow the prompts and it asks you to put in SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - redirect 1 your A number, the alien registration number. And an automated voice then confirms your name and gives you 3 information as to the status of your application or, in this 4 case, your decision. And it gives you a date and a 5 disposition of that decision. 6 MR. FACCIPONTI: No further questions, your Honor. 7 THE COURT: Okay. Thanks very much. 8 (Witness excused) 9 THE COURT: Government's next witness. 10 MR. HERNANDEZ: Your Honor, we have a brief 11 stipulation that we'd like to read into the record before we 12 call our next witness. I'd like to do the stipulation first 13 and we can set up some of the evidence that we need for the 14 witness on the table if that's okay. 15 THE COURT: Okay. 16 MR. HERNANDEZ: The stipulation is United States 17 versus-- United States of America v. Rudy Kurniawan, 12 CR 376. 18 It's hereby stipulated and agreed by and among the United States of America, by Preet Bharara, United States Attorney for 19 20 the Southern District of New York, Joseph P. Facciponti and 21 Jason P. Hernandez, Assistant United States Attorneys, of 22 counsel, and Rudy Kurniawan, the defendant, by and with the 2.3 consent of his attorneys, Jerome Mooney, Esquire, and Vincent 24 Verdiramo, Esquire, that: 25

"Government Exhibit 43-1 is admitted at trial as an SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT1 Grathwohl - redirect authentic, true and accurate record of the Internal Revenue 1 2 Service which has been kept in the ordinary course of 3 business. 4 "It is further stipulated and agreed that Government 5 Exhibit 43-1 and this stipulation may be received in evidence 6 at the trial of the above-referenced matter. 7 "Dated: December 16, 2013." 8 Signed by the government and defense counsel. And 9 this stipulation is marked as Government Exhibit 29-11. 10 We offer 29-11 and the underlying Exhibit 43-1 into 11 evidence. 12 THE COURT: I'll allow it. 13 (Government's Exhibits 29-11 and 43-1 received) 14 MR. HERNANDEZ: May we publish the Exhibit 43-1 to the 15 jury? 16 THE COURT: Yes. 17 MR. HERNANDEZ: I'm showing now on the screen to the 18 Court and to the jury a tax return, a federal income tax return, Form 1040, which is called the U.S. Individual Income 19 20 Tax Return for the 2007 tax year for Rudy Kurniawan. And on the second page of this exhibit, I'm going to show that the 21 22 return was signed by the defendant under penalty of perjury and 2.3 that his occupation listed was that of entrepreneur. 24 Now I'm turning to a page, the Bates number is 7904. 25 This is the Schedule C from that tax return which shows profit SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Grathwohl - redirect 1 or loss from the operation of a business. It's for Rudy 2 Kurniawan and the principal business or profession is listed as 3 "wine merchant." 4 Then I'm going to go to line 28, which shows "Total 5 expenses before expenses for business use of home." It says 6 "Add line 8 through 27 in columns." So these are the business expenses declared on the income tax return for the year 2007. 7 8 And the total amount declared as business expenses, excluding 9 the home is \$502,534. 10 And then line 30, "expenses for business use of your 11 home." It says to "Attach form 8829." The total amount listed 12 is \$12,340. 13 Thank you. 14 The government calls Michael Egan. 15 MICHAEL EGAN, 16 called as a witness by the Government, 17 having been duly sworn, testified as follows: 18 THE DEPUTY CLERK: Could you please state your full 19 name for the record? 20 THE WITNESS: Michael Egan. 21 THE DEPUTY CLERK: Could you spell your last name, 22 please? 2.3 THE WITNESS: E-g-a-n. 24 THE COURT: Thank you, sir. You may be seated. 25 DIRECT EXAMINATION

956 Egan - direct

# DCGBKURT1

- BY MR. HERNANDEZ:
- Q. Good morning, Mr. Egan.
- A. Good morning.
- Q. Mr. Egan, could you please introduce yourself to the jury.
- A. I am a fine wine expert. My name is Michael Egan. I have
- 6 been in the business of fine wine for about 30 years now.
- 7 Q. Can you tell us where you're from, Mr. Egan?
- 8 A. I live in Bordeaux, France.
- 9 Q. Is that where you're from?
- 10 A. No, I was born in London.
- 11 Q. And what do you do for a living currently?
- 12 A. At the moment I'm a fine wine expert.
- 13 Q. What's that?
- 14 A. I authenticate wines from people's collections, both
- 15 private and professional. And I give people advice as to
- 16 purchasing and storage of their wines, for example.
- 17 Q. Did you go to university, Mr. Egan?
- 18 A. I did.
- 19 Q. Where and when did you graduate? What year?
- 20 A. I graduated 1979 at Manchester University in England.
- Q. What did you study? 21
- 22 A. English literature, history, and American studies.
- Q. Mr. Egan, do you have any formal education in wine? 2.3
- 24 A. Yes, I do. I have-- I was educated first and foremost in
- 25 Bordeaux for a year, where I did a course in tasting and the SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Egan - direct

1 understanding of winemaking. And then in London I had a trade

- 2 qualification. I have the wine and spirits education trust
- 3 diploma.
- 4 Q. What is that diploma?
- 5 A. That's a diploma based on knowledge of wine, knowledge of
- 6 wine tasting, and of knowledge of wine regions and the wine
- 7 market, the international wine market.
- 8 Q. What did you have to do to get that diploma?
- 9 A. I had to pass a tasting evaluation and a written exam.
- 10 Q. Can you tell us a little bit about both components?
- 11 A. The components -- first of all, the tasting would have
- been, if I remember rightly, 12 different wines; to give the
- evaluation of the quality, the country, where they were from,
- 14 the winemaking methods used. And the written part, again,
- 15 history and geography of wine regions in the world and, also,
- 16 the marketing and sale of wine.
- 17 Q. Mr. Egan, you understand that you've been called here today
- 18 as an expert witness. You understand that. Right?
- 19 A. I do.
- 20 Q. Who hired you?
- 21 A. The United States government.
- 22 Q. Now, how long have you specialized in the field of fine and
- 23 rare wine?
- 24 A. I've specialized since 1982.
- Q. And have you received any training specifically on SOUTHERN DISTRICT REPORTERS, P.C.

### DCGBKURT1 Egan - direct

- 1 authenticating wine?
- 2 A. I have, indeed.
- 3 Q. Could you describe what that training was?
- A. The training took place at Sotheby's Wine Department, where
- 5 I have worked for a good many years. And the training was very
- 6 much practical training; on the job, so to speak. So when I
- 7 began my career at Sotheby's, I was taken on visits with the
- 8 senior experts to people's wine collections. And working
- 9 alongside my senior colleagues, they imparted a lot of
- 10 information as to how to authenticate wine, what to look for,
- 11 and other wine information.
- 12 Q. We've heard Sotheby's come up a lot during the trial. Can
- 13 you remind us again what that is?
- 14 A. Sotheby's is an international auction house.
- 15 Q. And in how much of your professional career have you spent
- in the wine industry?
- 17 A. About 30 years.
- 18 Q. Could you tell us about your first job in the wine business
- 19 and tell us the year and give us a brief description of what it
- was and take us up to the present day?
- 21 A. Okay. Well, I started in 1980 at a retail company in
- 22 London, which is called Oddvins. I worked there for a year as
- a shop assistant advising clients what to buy and just general
- 24 work in the store.

In 1981 I was able to join Sotheby's Wine Department SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT1 Egan - direct by answering an advertisement in a trade paper. And I was there -- from 1981 right through 2005, I was working in Sotheby's in the London wine department. I started off as a junior administrator looking after people's purchases and delivery of their wines. And then I moved on, fairly swiftly, to the junior cataloguer and then senior cataloguer, deputy director, and then finally director. (Continued on next page) 

DCGAKUR2ps Egan - direct

- 1 Q. And then when was your last year at Sotheby's?
- 2 A. 2005.
- 3 Q. What was your next job?
- 4 A. After that, having worked myself for a while, I worked with
- 5 a Bordeaux negociant in May 2010 called Bordeaux Wine Bank.
- 6 And I worked there for two years, until May 2012.
- 7 Q. What did you do for them?
- 8 A. I was the director of authenticity and auctions. Bordeaux
- 9 Wine Bank prided themselves on having wines of the best
- 10 possible provenance, that is, wines which had been purchased
- 11 directly from a chateau and had never left Bordeaux. And they
- 12 considered that a very important factor in filling their wines
- 13 and were very proud of that. And I was involved in getting the
- documentation to prove to clients that the provenance was as
- 15 they stated, and also selling wines to clients internationally,
- and also in putting their wines into auction.
- 17 Q. Do you have your own business?
- 18 A. Yes, I do.
- 19 Q. Can you tell us when it began and what it does?
- 20 A. It began in 2006 and is an authentication service, and also
- 21 advice to clients worldwide concerning purchases and sale of
- 22 their wines.
- 23 Q. I want to ask you a few questions about your time at
- 24 Sotheby's, which -- was it about 23 years, 23 and a half years
- 25 at Sotheby's?

## DCGAKUR2ps Egan - direct

- 1 A. That's right.
- 2 Q. So were you involved in wine auctions when you were at
- 3 Sotheby's?
- 4 A. I was indeed.
- 5 Q. Can you give us a sense roughly for how many wine auctions
- 6 you were involved in?
- 7 A. I suppose getting an average of ten auctions a year, about
- 8 230 auctions.
- 9 Q. What was the highest position you attained at Sotheby's?
- 10 A. Director.
- 11 Q. When were you made the director?
- 12 A. I was made a director in 1999.
- 13 Q. In the course of your work at Sotheby's as the director or
- 14 otherwise, were you authenticating wines?
- 15 A. I was indeed.
- 16 Q. Can you describe the methodology that you applied at
- 17 Sotheby's for inspecting and authenticating wine.
- 18 A. The authenticating -- the authentication is really a visual
- 19 inspection first and foremost. So I look at the bottle. I
- 20 make sure that the bottle is, first off, in good condition,
- 21 therefore there's nothing wrong with the wine therein, because
- 22 if the level of a bottle is very low, it more often than not
- 23 indicates that the wine has been poorly stored, been stored at
- 24 too high a temperature. I look at the condition of the label,
- 25 the cork, the actual bottle. I also, from these factors, can SOUTHERN DISTRICT REPORTERS, P.C.

962 DCGAKUR2ps Egan - direct determine whether the wine, A, is in good condition and, B, 1 2 whether it is authentic or not. 3 THE COURT: You do this before the auction? 4 THE WITNESS: I do it before the auction, that's 5 right. 6 Q. Do you use any special tools to examine the bottle for 7 authenticity? 8 A. I use a flashlight, a magnifying glass, and a jeweler's 9 loupe. 10 THE COURT: A? 11 THE WITNESS: Jeweler's loupe. It's very small. I've 12 got one here. Such as that. 13 THE COURT: And what is that? 14

THE WITNESS: That magnifies the object you're showing to quite a high degree, and is very useful for looking at labels in particular, and also markings on the cork through the

labels in particular, and also markings on the cork through the glass of the bottle.

- Q. And what are the things that you look for in your process?
- 19 A. I look for signs that the label is authentic or not: Is it 20 the right print quality of the year? Is it a label as

15

18

- 21 originally supplied to the winery or chateau when they actually
- 22 put the label on the bottle? I look at the condition of the
- cork. I look at this branding on the cork, because in the
- 24 most -- the majority of the great wine domaines and chateaus
- and wineries put the vintage and also the name of the winery or SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 chateau on the cork.

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I also, as I said before, look at the condition of the wine, make sure the color is right, there's no cloudiness in the wine, which is an indicator that it's spoiled. I look at the bottle as well to make sure the bottle is of the right period as the purported vintage.

- Q. The factors that you just went through that you look at, is that meant to cover every aspect of a bottle that you look at, or are those some of the common ones?
- 10 A. Those are the common ones and which are most easily 11 identifiable.
- 12 Q. Is it possible for you to give us an estimate of roughly how many wines you've authenticated in your career as a wine
- 14 authenticator?
- 15 A. I would say about 10,000, tens of thousands of bottles.
- Q. Why did you leave your job at Sotheby's in 2005?
- 17 A. Well, sadly, my father passed away, and as he was of
- 18 original French origin, his -- my grandmother was French -- he
- 19 had a share in the house in Bordeaux, which I decided to --
- 20 which I inherited, and I moved to Bordeaux with my family and
- 21 bought out my cousin's share. It was an ideal opportunity to
- 22 do what I always wanted to, is that, to live in the area of the
- 23 wine, of where they make wine.
- 24 Q. Had wine authentication been your full time job, then,
- since you left Sotheby's in 2005?

## DCGAKUR2ps Egan - direct

- 1 A. Just about, yes.
- Q. Has your process for inspecting wines since you left
- 3 Sotheby's been the same?
- 4 A. It has indeed.
- Q. Have you ever visited any of the wineries in Burgundy and
- 6 Bordeaux to help you understand more about what an authentic
- 7 bottle of wine looks like?
- 8 A. I have.
- 9 Q. Have you been to any of the wineries that have been
- 10 mentioned in this case so far?
- 11 A. Yes, I have.
- 12 Q. Have you been to them once or more than once?
- 13 A. On various occasions, on various occasions.
- Q. Have you ever lectured on fine-wine authentication? 14
- 15 Α. I have.
- 16 Q. Can you tell us about that.
- 17 A. I have lectured to quite a few wine professionals,
- 18 sommeliers, wine purchasers in the United States and in the Far
- 19 East about how to ensure the correct treatment and storage of
- their wines, what to look out for in -- when you are purchasing wines, to make sure that the wine is, A, is in good condition, 20
- 21
- 22 and, also, I gave them some pointers to look for particular,
- 2.3 particularly with older wines, as to what are the more common
- 24 traits that I discovered that wine counterfeiters use. So
- 25 basically just giving them a heads up on what to look for SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 concerning labels and capsules and bottles, for example.

- 2 Q. Mr. Egan, have you ever testified in court before?
- 3 A. I have.
- 4 Q. How many times?
- 5 A. Once.
- 6 Q. When and where was that?
- 7 A. It was in 2012 -- sorry -- 2013, this year. It was in New
- 8 York. And, I'm sorry, what was the last part of the question?
- 9 Q. No, I think you actually covered it.
- 10 A. I did.
- 11 Q. Was it the courthouse that's about a hundred feet from
- 12 here?
- 13 A. That's right. Southern District of New York.
- 14 Q. It's the old courthouse, right?
- 15 A. That's right.
- 16 Q. This one is the new courthouse.
- 17 A. That's right. It looked pretty old, yeah.
- 18 Q. What were you testifying about in that case?
- 19 A. I was testifying about the authenticity of a range of
- 20 bottles that had been filled by Mr. Greenberg for Mr. William
- 21 Koch.
- 22 Q. Did the judge in that case allow you to testify as an
- 23 expert witness?
- 24 A. He did indeed.
- MR. HERNANDEZ: Your Honor, at this point we would SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR2ps Egan - direct

1 move to allow Mr. Egan to testify as an expert in the fields of

- fine and rare wines, wine auctions, and authentication.
- 3 THE COURT: That application is granted.
- 4 Q. Mr. Egan, I'm going to ask you now a number of questions
- 5 about what you've done in this case and if you have any
- 6 opinions based on the materials that you've reviewed. But
- 7 before I do that, you've been a little under the weather
- 8 lately; isn't that right?
- 9 A. Yeah. I'm afraid I'm not used to the cold climes.
- 10 Bordeaux is quite balmy.
- 11 Q. Are you actually in need of a glass of water or Kleenex or
- 12 anything?
- 13 A. I'm all right the Kleenex. Maybe a glass of water, and
- maybe a tot of rum. I don't think it's allowed.
- 15 Q. We'll see what we can do.
- 16 A. All right.
- 17 Q. If you do need a Kleenex or something like that, you'll let
- 18 me know, won't you?
- 19 A. I will, yes.
- 20 Q. OK.
- 21 THE WITNESS: Thank you.
- 22 Q. Mr. Egan, can you tell the jury why you believe you're here
- 23 today.
- 24 A. I've been employed by the United States government to
- 25 review items which -- bottles and other items which have been SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

- 1 sold or presented for sale by the defendant.
- 2 Q. Are you here to offer your opinions about certain matters
- 3 and to provide your expert testimony about the areas of fine
- 4 and rare wine authentication?
- 5 A. Yes, I do.
- 6 Q. Have you reached any opinions in this case?
- 7 A. I have.
- 8 Q. What do you do before reaching those opinions?
- 9 A. I have to, if we study the bottles -- I've studied all the
- 10 bottles, I think 267 bottles which I've studied concerning this
- 11 case all very carefully. And the bottles, the vast majority
- 12 I've found to be counterfeit. I've also reviewed other items,
- 13 which I believe have been used to fabricate such counterfeit
- 14 bottles.
- 15 Q. And have you reviewed also e-mails and purchase records and
- 16 other documents like that?
- 17 A. Yes, I have. I've reviewed other documentation.
- 18 Q. Are you being compensated by the U.S. government for your
- 19 work in this case?
- 20 A. Yes, I have.
- 21 Q. Does that include the time that you spend in court
- 22 testifying?
- 23 A. Yes.
- 24 Q. Do you know approximately how much your fee will be to work
- 25 on this case?

## DCGAKUR2ps Egan - direct

1 A. Well, given the complexity of this particular job, it's

- 2 going to be about 18,000 euros.
- 3 Q. When you say "complexity," do you mean the size of the case
- 4 and the amount of the evidence, or something else?
- 5 A. Both really, but first and foremost the sheer density and,
- 6 and proliferation of exhibits that I've had to review.
- 7 Q. So you've had a lot of work to do, is what you're saying?
- 8 A. That's right.
- 9 Q. OK. I want to ask you some questions about wine auctions
- 10 now, and for the questions about wine auctions I'm about to ask
- 11 you, I'd like you to answer them for the time period 2002 to
- 12 2012. OK?
- 13 A. OK.
- 14 Q. So all these questions that follow about wine auctions are
- 15 for that period of time. Could you give the jury just a brief
- 16 estimation of how a wine auction works.
- 17 A. Well, a wine auction works virtually identically to other
- 18 public auctions, like works of art or furniture, for example.
- 19 A catalogue is produced before the auction and it is mailed out
- 20 to the buyers. The only difference between wine and other
- 21 auctions is that more often than not, or I'd say 90 percent of
- 22 the time, the wine bottles are not on review. They're not on
- 23 exhibit as you would normally find for furniture or works of
- 24 art. Because of the nature of wine, it has to be kept under
- 25 proper conditions, has to be kept under cool conditions. So it SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 can't be in a warm room under bright light.

- Q. And where does the wine come from in wine auctions?
- 3 A. The wine comes from normally a variety of owners, but
- 4 sometimes there can be an auction just from one single owner.
- It can either be from private individuals or from professionals such as restaurants or even wine merchants.
- 7 Q. What are some of the major factors that affect the price of
- 8 wine sold at auction or whether a wine is even offered at
- 9 auction at all?

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- 10 A. As I previously said, there are two main factors, if not
- 11 three. The first is the condition of the wine. If the wine is
- 12 out of condition or looks as if it's no longer drinkable, then
- it would normally be precluded from sale.
- 14 Q. Before you go any further, can you give us an example of
- what an out-of-condition wine is or looks like.
- 16 A. Normally the level is very low on the bottle because the
- 17 cork has failed and the wine has seeped through the cork, and
- 18 that means that the oxygen has come in, or even bacteria, which
- 19 means that the wine is no longer enjoyable or even drinkable.
- 20 It could easily turn in vinegar.
  - Secondly, the authenticity of the bottle, that is a
- 22 very important factor. So if there are any questions, for
- 23 example, it has a copied label or it doesn't have the
- 24 period-appropriate bottle or capsule, then that would norm --
- 25 that would mean that it could not be put into auction.

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DCGAKUR2ps Egan - direct

Another factor which affect the price is the condition of the label, especially for young wine, because young wine will normally be in very good condition because it's just been made and hasn't had the time to, I suppose, acquire a patina of dust or whatever in the cellar. But if the cellar is too dense, too humid, then the labels can be affected very quickly and that will affect the price. The wines will still be saleable, but they won't achieve the same price as wines with very good labels.

- Q. Mr. Egan, does it matter to buyers of rare and fine wines whether the labels, the cork, and other physical aspects of the wine bottles are authentic?
- 13 A. Absolutely.

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14 Q. Could you explain why.

things are very important indeed.

15 A. The guarantee of authenticity is something that the 16 chateau, the domaine or winery, takes great pride in producing. 17 Therefore, the seal of the bottle, for example, the capsule, is 18 very important, as is the cork, because these two are the 19 guardians of the wine therein. So if the capsule is not the 20 right capsule or it has been compromised, it looks as though 21 it's been manipulated, that is a serious issue, because that 22 means that the cork can be removed or whatever. So those two

Also the label, again, is -- the identification, and, again, the guarantee of what is in the bottle corresponds to SOUTHERN DISTRICT REPORTERS, P.C.

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1 the label, the year and the particular vineyard. So this

- 2 authenticity question is very important.
- 3 Q. Now, if a bottle, the label, the cork, or the capsule or
- 4 the wax had been altered by someone other than the domaine,
- 5 would that affect the price that that bottle would command, or
- 6 whether it would be offered for auction at all?
- 7 A. Absolutely. As I said before, the authenticity revolves
- 8 around the capsule and the cork and the label. And if someone
- 9 has taken the capsule off and removed the cork and replaced it
- 10 with another cork and another capsule, then it's not an
- 11 authorized thing to do at all. So that would render the wine
- 12 worthless.
- 13 Q. If there had been any changes to the physical features of a
- 14 bottle of wine or even to the contents, is that the kind of
- 15 information that an auction house would want to know?
- 16 A. Absolutely. If the vendor has that sort of knowledge, the
- vendor should impart that to the auction house.
- 18 Q. Is that also the kind of information that buyers would like
- 19 to know?
- 20 A. Exactly. It is the vendor's responsibility to give that
- 21 information, because the transaction is between the vendor and
- the buyer.
- 23 Q. The jury has seen a number of auction catalogues that
- 24 contain detailed descriptions about wine bottles in those
- 25 catalogues, descriptions like a label that's bin-soiled or a SOUTHERN DISTRICT REPORTERS, P.C.

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1 corroded capsule. Could you first tell us what those two terms 2 mean.

- 3 A. A bin-soiled label means that the label is not pristine,
- 4 but more than that it has been affected by damp or by dust or
- 5 by mold, and so the buyer will not expect upon delivery a label
- 6 in very good condition. So there's an understanding when the
- 7 buyer purchases this bottle that the label will not be in the
- 8 best condition. That has nothing to do with the quality of the
- 9 wine. In fact, a lot of very good cellars are damp and the
- 10 labels get bin-soiled. But it's very good for the preservation
- of the cork and therefore the wine therein.
- 12 Q. Why do auction houses include this type of information in
- 13 their catalogues?
- 14 A. Because, as I said before, the wine is not generally
- 15 viewable, so the potential buyers can't actually see the goods,
- 16 so they are reliant on the descriptions in the catalogue to
- 17 make their decision as to whether they want to buy the wine and
- 18 at what price they're prepared to pay.
- 19 Q. And do factors like whether the label is stained or whether
- 20 the capsule is corroded matter to buyers of old and rare wines?
- 21 A. Yes, it does matter. But the buyers, the collectors,
- 22 they're well aware that old and rare wine acquires this patina
- 23 over time. The capsules will probably get corroded, the labels
- 24 will get affected by damp or weathering in the cellular. And
- 25 that is a thing that they would expect as a normal occurrence SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

- 1 over time.
- Q. You've mentioned provenance. Could you tell us what that is.
- 4 A. Provenance is the history of the wine, history of a bottle.
- 5 I'd say a five-star provenance would be, you buy the wine
- 6 directly from the winery or the chateau. That means you are
- 7 absolutely guaranteed that the bottle you get has not moved
- 8 around the world, hasn't gone from one buyer to the next. A
- 9 history of provenance is very important. So if you're not the
- 10 first in line, if you can establish a chain of custody through
- 11 the various transactions, you have guaranteed -- not a
- 12 guarantee -- but you have a history of the provenance. And
- more often than not, when the vendor has this sort of
- 14 provenance, they can tell the auctioneer that, often with
- 15 supporting evidence, so the auctioneer can incorporate this
- 16 very important information into the catalogue over -- at the
- 17 title to the lot from that particular vendor.
- 18 Q. How does a wine's provenance affect its price or whether
- 19 it's even offered for auction?
- 20 A. Wines of sketchy or provenance which is not very good may
- 21 not even make it into the wine catalogue. An example is a wine
- that has traveled right around the world maybe a few times.
- 23 It's been initially sold in France, then it's been exported to
- 24 England, then to the United States, then over to Japan, back to
- 25 England, and so forth. That would mean that it has moved a SOUTHERN DISTRICT REPORTERS, P.C.

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1 high number of times during its life and probably will have

- 2 suffered. The quality of the wine will probably have aged
- 3 faster than it should normally have done. So it will be not so
- 4 desirable a purchase.
- 5 Q. Now, is provenance important to both the buyers and the
- 6 sellers of wines at auction?
- 7 A. Yes, it is.
- 8 Q. Can you explain how it's important to both.
- 9 A. Well, if you're a seller, you want to have this provenance
- in order to get the best possible price for your bottles, and
- 11 subsequently the buyer will want to know this information, and
- the buyers will more often than not compete with each other to
- 13 buy those bottles with the good provenance.
- Q. Now, again, for that time period 2002 to 2012, in your
- experience working at Sotheby's as well as in your other
- 16 capacities working in your own business and for others after
- 17 Sotheby's, did serious wine collectors of old and rare wine
- 18 keep records of their rare-wine purchases during that time
- 19 period?
- 20 A. I've found in the very -- majority of cases, yes, they
- 21 have.
- 22 Q. If someone made most or all of their money from buying or
- 23 selling wine, would it be more or less likely that they would
- 24 keep records of their rare-wine purchases?
- A. Well, it would be more likely because that is their SOUTHERN DISTRICT REPORTERS, P.C.

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1 livelihood, that is their business. And in order to perform a

- 2 good administration of their stock and the sale and purchase of
- 3 their stock, they need the documentation and they need to have
- 4 good records.
- 5 Q. And, again, for that same time period, were there any
- 6 significant changes in the auction market for old and rare
- 7 wines?
- 8 A. Between 2002, yes, the market has grown a huge amount.
- 9 2002 the worldwide auction market for fine wine was around \$92
- 10 million. And by 2007, for example, it was just over \$300
- 11 million. And that's not just the rise in value of fine wine
- during that period, but it's also the increase of lots, the
- increase of activity of being sold.
- 14 Q. During that same time period, was there also an increase in
- interest in old and rare Burgundy wines?
- 16 A. Yes.
- 17 Q. Based on the number of clients who you have and the people
- 18 who you know and have met in the fine and rare wine market,
- 19 were there other people besides the defendant who were seeking
- out rare and old Burgundy wines from 2002 to 2012?
- 21 A. Yes there were.
- 22 Q. How do you know that?
- 23 A. Well, I know from my own experiences with the clients, my
- 24 clients, that many of the fine Burgundy buyers for the last few
- decades, so they are forever on a request to purchase the best SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 possible bottles of fine Burgundy and particularly Burgundy

- 2 from older vintages.
- 3 Q. These clients that you're referring to, are they generally,
- 4 is it fair to say, wealthy people?
- 5 A. Yes. The majority of wealthy. They have the means to buy
- a lot of bottles. But as they are competing with each other at
- 7 auction or otherwise, the Burgundies get dissipated amongst
- 8 them. So there is keen competition for these bottles whenever
- 9 they come up for sale.
- 10 Q. OK, Mr. Egan. I'm going to change subjects on you, so you
- 11 can get rid of that date limitation. OK?
- 12 A. All right.
- 13 Q. All right. So I'd like to know whether you have an opinion
- 14 from your training and your experience working with fine wines
- and authenticating them for more than 30 years whether you know
- 16 how counterfeit wines are made.
- 17 A. Yes, I do.
- 18 Q. Can you explain to us how counterfeit wines are made.
- 19 A. Well, there are various ways that that can be done, gaining
- 20 from the simple to the very sophisticated. One of the basic
- 21 ways to do it is to have two bottles of the same chateau, let's
- 22 say Chateau Petrus. You have a bottle of 1983, which is a
- 23 good-enough vintage. And you have a bottle of 1982, which is
- 24 an astounding vintage. So you drink a bottle of 1982 and you
- just take the label off the 1982, soak it off, and you soak off SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

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from?

the 1983, so you've just put the 1982 label onto the 1983. That's not very sophisticated because at first glance all seems well, and then if you look at the cork it's still going to have "1983" embossed on the cork.

So the one step beyond that is to take the cork out --well, remove the capsule as carefully as you can, remove the cork with one of these devices which I think have already been talked about, which clamp the cork so you can pull it out like that rather than make a hole in it. And you just chip off or scratch off the last digit of the vintage and replace it with the "2" and then reinsert the cork and put the capsule back in.

The most sophisticated way probably is to start completely from scratch. So you have -- you have to acquire all the basic components of a bottle of wine. That means the empty bottle, the label more often than not which is photocopied or printed but is not the original label, the cork, the means to brand the cork, and then the capsule. You need adhesive, of course, to put the label onto the bottle. You need to make sure the bottle is of the right period of the purported wine. And then you fill it with, with, with whatever you want, put all the pieces onto the bottle, and there you have a counterfeit bottle created from scratch.

Q. Now, how about the wine that goes inside in this more sophisticated example that you cited? Where does that come

Egan - direct DCGAKUR2ps

1 A. Well, it may not even be wine. It could be anything. So that's the danger of buying counterfeit wines. You just do not 3 know what is in the bottle. But if you're doing -- if you're 4 looking to the long term, if you want to maintain the business, so to speak, of counterfeiting wine and perhaps selling to the same clients, then what you put in the bottle has to resemble 6 7 to a certain extent the real wine. So if you're talking about 8 a wine from the 1920s, you have to access a wine from the 1920s 9 or 1930s, from roughly the same era, because as wine matures it 10 throws a sediments and the color changes, let's say for a red 11 wine the color changes from dark red to perhaps a light garnet. 12 So you have to make sure that the counterfeit wine, through

- 13 visual inspection through the bottle, looks roughly the same as 14 the real wine.
- 15 Q. How about the taste? Does that matter?

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16 A. Yes. The taste has to, again, it has to be emulate the era 17 of the wine, so it's got to taste old. It has to -- the color, 18 as I said before, has to look old. So unless you're comparing 19 it side by side with a real wine, you may be fooled into 20 believing that it is a wine from that purported domaine or 21 chateau.

And also with rare wines, you have the added situation where not many people would have actually tasted this particular wine, given its rarity. So there may not be, I suppose, a benchmark to compare the counterfeit wine with the SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

- 1 real wine.
- 2 Q. And in terms of the value or the price of what I'm going to
- 3 call the donor wine, the wine used to make the counterfeit, how
- 4 does it tend to compare to the price of the authentic wine that
- 5 it's trying to mimic?
- 6 A. It will be far less, perhaps a tenth or even less of the
- 7 value. It's normally a concoction as well. So it may be a
- 8 blend of different wines or even aromatics to try and emulate
- 9 the flavor of a real wine.
- 10 Q. Are younger wines ever used in conjunction with trying to
- 11 counterfeit older wines?
- 12 A. Yes.
- 13 Q. Can you describe how.
- 14 A. Well, I suppose you could take the Frankenstein analogy.
- 15 So you've got the old body of the old wine, but it's lightened
- 16 up with a new head, so to speak. So maybe the bulk of the wine
- in the bottle is, say, from the 1920s. Then it's freshened up
- with a dollop of wine from 1980.
- 19 Q. Do you know what it means to be a good taster?
- 20 A. Yes.
- 21 Q. Can you just describe what that means.
- 22 A. It's a person, either profession -- in the professional
- 23 capacity or someone who is a keen amateur, a private person,
- 24 who has had the experience, has got the palate to be able to
- distinguish one wine from another, one region from another, one SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

- 1 vintage from another, usually through taking notes, doing
- tasting notes, and having the, just the recall to know if a
- 3 wine that he's tasting is right for, for the vintage or if
- 4 there's anything wrong with it, whether it's slightly oxidized,
- 5 whether there's some change to the wine. So, yes, to be a
- $\,$  6  $\,$  taster, a fine taster, you do have to have the knowledge and
- 7 also the palate.
- 8 Q. With respect to making counterfeit wines, you told us about
- 9 how you can blend certain wines to mimic, counterfeit, and
- 10 authenticate wines. Would someone who's making a counterfeit
- 11 wine need to be a good taster?
- 12 A. As I said before, if he wants to have an ongoing, I
- 13 suppose, business relationship with the purchaser, yes, the
- 14 counterfeiter has to have a very good knowledge and aptitude to
- 15 blend wine in order to make a pretty decent representation of
- 16 the real wine.
- 17 Q. I'm going to ask you a couple of subject matters, whether
- 18 you have an opinion on them, and ask you to tell us the
- 19 opinion. I'll ask you to explain your reasons a little bit
- 20 later. But for now, I want to know whether you have an opinion
- about whether any of the bottles that were sold or consigned by
- the defendants that you examined are counterfeit.
- 23 A. Yes.
- Q. What is that opinion?
- 25 A. Almost all, with very few exceptions, of these bottles are SOUTHERN DISTRICT REPORTERS, P.C.

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1 counterfeit.

- 2 Q. When you say "these bottles" could you be more specific.
- 3 A. Yes. The bottles that I inspected for the purpose of this
- 4 case, which were put on the market by the defendant.
- 5 Q. All right. And do you have an opinion based on your
- 6 training and your experience whether any of the evidence you've
- 7 examined in this case was likely used to make counterfeit
- 8 wines?
- 9 A. Yeah.
- 10 Q. What is your opinion?
- 11 A. My opinion, that the materials that I've reviewed are
- 12 materials for the manufacture of counterfeit bottles of wine.
- 13 Q. Now --
- 14 A. And --
- 15 Q. I'm sorry. Go ahead.
- 16 A. And these materials that I've reviewed are labels, a large
- 17 quantity of labels, all counterfeit. I think I've got a
- 18 ballpark figure of 19,000 labels that I've looked at,
- 19 representing 27 of the world's very best wines. I've looked at
- 20 stamps to put on corks, to put the winery or chateau logo on
- 21 the cork. I have seen a proliferation of stamps showing the
- 22 vintages, which can be applied to corks or to labels, stamps
- 23 with numbers on them to apply to labels, because a fair number
- of chateaus and domaines have serial numbers on their labels.
- I have seen corks, blank corks, bags and bags of capsules taken SOUTHERN DISTRICT REPORTERS, P.C.

## DCGAKUR2ps Egan - direct

- 1 from actual wine bottles, often top domaines and chateaus.
- 2 I've seen adhesives. I've seen ink pads. I've seen sponges to
- 3 apply substances to labels. I've seen a great variety of
- 4 counterfeit or copied import labels, vintage labels.
- 5 Q. And, Mr. Egan, you cited some evidence that was seized from
- 6 the defendant's home, among other things. Correct?
- 7 A. That's right.
- 8 Q. Would your opinion change if you were not allowed to rely
- 9 on the evidence seized from the defendant's home as a basis for
- 10 your opinion?
- 11 A. No.
- 12 Q. Why is that?
- 13 A. Because, reviewing other documentation in this matter, I've
- 14 seen that there have been orders for large supplies, which
- 15 would be indicative -- supplies indicative for counterfeiting,
- 16 such as vast amounts of sealing wax. I've seen empty --
- 17 requests for a large quantity of empty bottles. I've seen
- 18 invoices and e-mails concerning the purchase of cheaper wines
- 19 from older vintages which are not normally -- which would not
- 20 normally be part of the defendant's purchasing activity.
- 21 Q. OK. And would it help you today to use a PowerPoint
- 22 presentation to explain some of the reasons or the basis for
- 23 the opinions that you've reached in this case?
- 24 A. Yes, it would be.
- 25 Q. Did you review a PowerPoint before coming to testify here SOUTHERN DISTRICT REPORTERS, P.C.

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2 A. I did.

MR. HERNANDEZ: Your Honor, we have prepared what is marked as Government Exhibit 21-1. I have a hard copy I can provide to the Court. We provided a copy to defense counsel yesterday. This is a presentation that Mr. Egan would like to use to explain his opinions and reasons therefor.

THE COURT: Could you tell us who prepared this presentation.

MR. HERNANDEZ: Sure.

- 11 Q. Mr. Egan, can you describe how the presentation was prepared.
- 13 A. Yes. I selected all the raw materials from the evidence 14 concerning this case, and counsel prepared the PowerPoint
- itself, because I'm pretty hopeless at PowerPoint and you
- 16 wouldn't -- you know, I'd still be doing it now.
- 17 Q. OK. So to be more specific, I helped you prepare the
- 18 materials in the PowerPoint but the information and the images
- 19 and the evidence was selected by you?
- 20 A. That was selected by me from a vast range of evidence.
- 21 Q. And did you have a chance to review the final version?
- 22 A. Yes, I did.
- 23 Q. Is it accurate to the best of your knowledge and ability?
- 24 A. To the best of my knowledge and ability, yes.
- Q. Would it help you to explain your testimony to the jury to SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 use that PowerPoint?

A. Yes, it would.

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THE COURT: So I'll allow it. And you remember, we had a chart earlier in this case and I said that the chart and this evidence similarly is being presented to you to help you understand the testimony of the witness. But it is no more valuable than the underlying evidence that supports the development of this PowerPoint.

MR. HERNANDEZ: OK. Can we publish 21-1 to the jury, please.

11 THE COURT: On the screen? Is that where you're doing 12 it?

MR. HERNANDEZ: We will. We will do it on the screen.
And I have the clicker here. Hopefully it works.

- 15 Q. Mr. Egan, we're all looking now at the first page of 21-1.
- 16 It just has your name and your title and where you live. I
- 17 move to the first slide -- it works. It's a slide called
- "Counterfeit Labels." Before we go through this section, can
- 19 you just describe, give us a preview of what it is that we're going to see.
- 21 A. This is a selection of the very many images which were
- 22 taken from the defendant's computer. And so I've tried to
- 23 encapsulate if I can the methodology and the creation of labels
- 24 and stamps and other materials. So this is the genesis of the
- 25 counterfeiting operation.

DCGAKUR2ps Egan - direct

1 Q. OK. Go to the first page. And before I ask you any

- questions about this, I just want to set this up for the rest
- 3 of the PowerPoint. In the bottom left corner it says "from
- 4 Government Exhibit 14-1 & 14-3." Do you see that is this?
- 5 A. Yes.

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- Q. Those are government exhibits that have been admitted into evidence. But tell us what these five images on the screen are and where they're from.
- 9 A. These five images are scans of labels. And to be more 10 precise, all these are labels from the Domaine de la Romanee-Conti.

If you look at the left, the top left-hand image, that's a label which has been blanked out. So it's a scanned label which has been Photoshopped so that everything has been removed, erased, apart from the outside. So you have just the paper, basically.

And then the image on the top right is a number which has been scanned or -- and applied to this label. On the bottom row you just have closeups of the border of the outside frame of the label, as exemplified in the lower right-hand corner. And the lower right-hand corner is the Domaine de la Romanee-Conti label, just the perimeter.

Q. Are all five images that we see on slide 3 as they were on the defendant's computer? In other words, did you make any changes or cut and paste any of these particular images?

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DCGAKUR2ps Egan - direct

1 A. No, I didn't.

- Q. So specifically the two closeups on the lower left, you didn't magnify these two images, right?
  - A. I did not.

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5 Q. OK. Can we go to the next slide, if that's all right.

Before you explain what all the components are, just tell us what it is that we're looking at.

A. This is basically an image of a Romanee-Conti label from the Domaine de la Romanee. As an explanation, the image in the center of the label is one scanned image. And all the images with arrows coming from them are individual scanned images.

So what I've done here is just to show what can be done to manipulate an existing label to make it whatever you want, whatever vintage you want, whatever era you want. So the "Romanee-Conti" at the top can be applied to any label. On the left, the number of bottles, because the Romanee-Conti states the number of bottles they produced on every vintage they do now, and you can interchange that of course.

THE COURT: So in particular from this document, you're referring to what numbers?

THE WITNESS: The exhibit numbers.

THE COURT: No, no, but you're looking at the label, right? And so now I think you're talking about the numbers to the left? Or no?

THE WITNESS: To the left, that's right.

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DCGAKUR2ps Egan - direct

1 THE COURT: And they are?

THE WITNESS: That's the quantity of bottles produced. Q. Can you just read the numbers out.

A. Sure. So on the main label it says 6,535 bottles produced, which I believe is from the 1978 vintage. But there's been a detail of another range of numbers, which can be positioned onto the label.

You'll note that the main label doesn't have a vintage. That's been taken of off. That's been removed. Romanee-Conti do not provide labels without a vintage on them. So that has been digitally taken off.

Underneath you have the appellation Romanee-Conti Controlee, and that font changes from one era to the next. And as you will see, there's no appellation underneath the "Romanee-Conti."

And then on the right side you'll see there two versions of the signatures. The first, the earlier period, the Madame Leroy, Bize-Leroy and Aubert de Villaine, and the later period would be Charles Roch and Aubert de Villaine.

Q. What do you mean by the "late period," "early period"?

21 What do the signature differences mean?

22 A. Well, it means that up to a certain point in the 1940s,'

23 50s, Madame Lalou Bize-Leroy and Aubert de Villaine were the

co-owners. Then Madame Leroy left the domaine and Monsieur de

Villaine became sole proprietor. That's why you have different SOUTHERN DISTRICT REPORTERS, P.C.

Egan - direct DCGAKUR2ps 1 signatures. 2 Q. OK. Go to slide 5 now. 3 THE COURT: Could you just stay there for a minute. 4 MR. HERNANDEZ: Sure. 5 THE COURT: So going back to the number on the left, which is, looks like 6,917? 6 7 THE WITNESS: Yes. 8 THE COURT: So that's different from the number that 9 appears on the label? 10 THE WITNESS: That's right. 11 THE COURT: And what's the significance of the 12 difference? 13 THE WITNESS: The signatures are from a different 14 vintage, because they don't always produce exactly 6,535 15 bottles. The average for the domaine is about 7,000 bottles a 16 year. 17 THE COURT: And then below that, where it says "annee 18 1959"? 19 THE WITNESS: That is the vintage, which would appear 20 on the lower left corner of the label. 21 THE COURT: Would appear but did not appear on this 22 label? 2.3 THE WITNESS: No -- well, on this label, whatever 24 vintage that was on the label has been taken off. And this, 25 this obviously wasn't -- not a label from the domaine which SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

would not have a vintage. Somehow or other that vintage has been erased.

THE COURT: And then down below, where it says "Appellation Romanee-Conti Controlee" and an arrow, what's the significance of that?

THE WITNESS: That is where the appellation would normally appear on a Romanee-Conti label. And as you see on the main label, there's nothing on the label. That too has been erased.

THE COURT: But normally it would be there? THE WITNESS: It normally would be there, and in that green color.

THE COURT: And then moving up to the right, on the right-hand side, the lower right, you have a name here, or two names. And what is the significance of that?

THE WITNESS: The two names, as I said, are the owners of the domaine, signed. It's their guarantee of authenticity in a way. It's their signature, which appears on labels from certain eras from the domaine. And as I said, the top pair of signatures is from an earlier period and the bottom pair of signatures from a later period.

THE COURT: OK.

- Q. All right. We can go to slide 5 now, Mr. Egan. Can you tell us what this is.
  - A. Yes. This is a single image taken from the defendant's SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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1 computer showing the neck labels from the Domaine de la

- 2 Romanee-Conti for either La Tache or Romanee-Conti, because it
- 3 says "monopole," which means that the Romanee-Conti, the
- 4 domaine Romanee-Conti are the sole owners of each of these
- 5 vineyards. They have the monopoly on these two vineyards.

And these are just images of neck labels which I

- 5 believe would have been used to -- they're high-quality images, 5 to send to a printer, for example.
- 9 Q. The vintages for these neck labels, they're in 1957, 1945,
- 10 and 1962; is that right?
- 11 A. That's correct.
- 12 Q. Are those considered to be good years for Burgundies from
- 13 the Domaine de la Romanee-Conti?
- 14 A. They are excellent years.
- 15 Q. There's a total of eight of these neck labels on this
- 16 exhibit; is that right?
- 17 A. Yes.

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- 18 Q. Turning to slide 6, could you describe what we're seeing on
- 19 slide 6.
- 20 A. Yes. We have four labels of La Tache from Domaine de la
- 21 Romanee-Conti. Intriguingly, if you look at the top of the
- label, there's the same indent on the paper. This means that
- 23 these are the same label but with different vintages. So on
- the left you have two 1945 and on the right two 1949. So I
- 25 believe this is a clone -- this is a way of replicating one SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct

1 label and turning it into another. And I suspect the original

2 is 1949 and then the counterfeit is 1945. I think the vintage

3 has been altered.

- 4 Q. You're referring to the notch that's above the word "la,"
- 5 l-a, in all the labels?
- 6 A. That's right.
- 7 Q. You wouldn't expect to see that same exact notch in labels
- 8 that were four years apart; is that it?
- 9 A. It would be -- the probability of that happening is few -- is tiny.
- 11 THE COURT: You're saying the two on the right you 12 believe to be authentic labels?
- 13 A. That's what I believe.
- 14 THE COURT: And how are the two on the right different than the two on the left?
- 16 THE WITNESS: As I say, they are all -- they all --
- 17 the actual labels are identical. The paper -- it is the same.
- The image is identical. But the vintage has been altered on the two labels on the left.
- THE COURT: By "annee 1945"?
- 21 THE WITNESS: That's right.
- THE COURT: In place of "annee 1949"?
- THE WITNESS: That's right.
- 24 THE COURT: Otherwise the labels are, you think, the
- 25 same.

DCGAKUR2ps Egan - direct

1 THE WITNESS: The same.

- Q. Can we go now to slide 7, which has four labels on it. You can tell us what these labels are.
- 4  $\,$  A. These are four labels of Romanee-Conti from four different
- 5 years. Reading from top left, 1943, then 1937, 1939, and 1945.
- And if you look at the 1943 label, this is a scanned image of a
- 7 real label. You can see there is a tear around the "annee" on the bottom left-hand corner.
- 9 Q. Is that -- you mean more like a scuff?
- 10 A. A scuff, yes. And the other three do not have the scuff.

Now, again, the 1943 is the scanned label, and from that, digitally, these three other labels have been created and the vintage substituted. Rather than reading 1943, you have 14 1937, 1939, and 1935.

THE COURT: 1935?

THE WITNESS: Sorry, '45.

- Q. Why, Mr. Egan, do you believe that the '37, '39, and '45
- labels came from a scan of the '43?
- 19 A. Because the -- there are, again, indicia that these three
- 20 images of the -- these three clones of the original scanned
- 21 image, basically it's the same label, with just the vintage
- 22 altered.

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- 23 Q. And "produce of France" also altered?
- 24 A. That's right.
- 25 Q. So could we go, then, to slide 8, which I think will help SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR2ps Egan - direct you explain why you believe that.

- 2 A. Yes. Thank you.
- 3 Q. This is slide 8.
- 4 A. Yes. And you'll see circles. That little scuff, that
- 5 little mark in the border on the top of the label is identical
- 6 in all four images. So as I said before, the 1943 scanned
- 7 label had been used to be cloned into the 1937, the 1939, and
- 8 the 1945.
- 9 Q. Are there other examples of this that you're referring to
- where there are labels cloned from one another?
- 11 A. Yes, there are.
- 12 Q. Let me go to slide 9. Is this another example.
- 13 A. That's another example.
- Q. Can you tell us what you're we're looking and what the
- 15 similarities are.
- 16 A. Again, that's a 1942 Romanee-Conti label and also a 1945
- 17 label. And interestingly, again, they both have exactly the
- 18 same blemishes and circles, which would be highly improbable in
- 19  $\,$  real life. And given the fact that the 1945 vintage is such a
- 20 variety, I reckon it's the 1942 label which has been scanned
- 21 and the 1945 label has been created from that.

22 (Continued on next page)

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DCGBKURT3 Egan - direct

- 1 BY MR. HERNANDEZ:
- 2 Q. And there's some other examples of labels from
- 3 Romanee-Conti going to Slide 10. There are, I think, three
- 4 slides in conjunction, that you wanted to talk about together.
- 5 Am I right about that?
- 6 A. That's right, yes.
- 7 Q. Why don't you first tell us about what we're seeing on
- 8 Slide 10 in this label.
- 9 A. Well, this is the old version of the Romanee-Conti label
- 10 which dates from the beginning of the 20th Century. It's got a
- 11 little tear, as you can see at the bottom, but it doesn't have
- 12 any vintage. It just says annee. So the vintage has been
- 13 removed from its label.
- 14 Q. Would an authentic label have the vintage on it?
- 15 A. An authentic label would have the vintage.
- 16 Q. And then did you find labels that had rare and fine
- 17 vintages on this old Romanee-Conti label format?
- 18 A. Yes, I did.
- 19 Q. All right. We're going to go to Slide 11.
- 20 A. So that's the 1911 vintage.
- 21 Q. Same label, just with 1911 added?
- 22 A. Well, it's been enhanced a little bit. The image, the
- 23 little tear which you saw at the bottom, has been touched up so
- 24 it's not there anymore. And the vintage 1911 has been applied.
- 25 Q. And then Slide 12.

DCGBKURT3 Egan - direct

1 A. Again, another vintage, 1919. That's the same label image.

2 Q. Slide 13.

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- 3 A. 1921 vintage. That's the only thing which is different.
  - Q. Then I'm going to move back and forth between the slides
- 5 somewhat quickly. Tell me if that's helpful to you. So we're going backwards.
- What do we see by going back and forth between the images, Mr. Egan?
- 9 A. Well, we see that-- sorry.
  - MR. MOONEY: May I get some water?
- 11 A. Sorry about that.
- 12 Q. It's all right.
- 13 A. Okay. So the only thing which is different is the
- 14 vintages.
- 15 Q. Okay.
- 16 A. From all these four images. Everything else-- sorry. The
- shape of the labels, the corners are all the same.
- 18 Q. Okay.
- 19 A. And also the main writing on the labels.
- 20 Q. All right. Very good.
- 21 What does Slide 14 show?
- 22 A. This shows four other images of the Romanee-Conti old-style
- 23 label: 1923, 1934, 1929 and 1936. And the vintages, which are
- 24 large, the 192 and the 1934, are from other images taken from
- 25 the computer.

# DCGBKURT3 Egan - direct

1 So it just shows that you had these vintages ready

- 2 to-- which were ready to paste onto these labels.
- 3 Q. And the arrows show from the 192 and the 1934 where their
- 4 placement would go on the labels. Is that right?
- 5 A. That's right. And, interestingly, the font is of the
- 6 period so it's replicating the font by probably using a
- 7 juxtaposition of various numbers.
- 8 Q. So is the information on Slide 14, where we see the full
- 9 vintage and then the partial vintage, does this explain how the
- 10 previous slides could have been made, the labels in Slides 13,
- 11 12 and 11?
- 12 A. Yes.
- 13 Q. All right. I'm going to move now to Slide 15. We're
- dealing with a different domaine now. Correct?
- 15 A. That's right.
- 16 Q. Could you tell us what we see in Slide 15?
- 17 A. There are three labels from the Domaine Roumier. We have
- on the left the top left-hand side Bonnes-Mares with, I think,
- 19 all of the information on the label apart from the vintage.
- 20 There it's a scanned label. The label on the right, the top
- 21 hand right, has had the "Domaine Roumier" taken out and the-- I
- do apologize.
- 23 Q. Mr. Egan, is there anything that we can get you that would
- 24 help your throat a little bit?
- 25 A. Well, I might take a cough --

DCGBKURT3 Egan - direct 1 THE COURT: Do you want to take a two-minute break? 2 MR. HERNANDEZ: If we could, your Honor. 3 THE COURT: Okay. So why don't we do that. Why don't 4 we excuse the jury. 5 (Jury excused) 6 (In open court; jury not present) 7 THE WITNESS: I'm sorry about that. 8 THE COURT: No problem. Everybody's been sneezing. 9 Okay. Let's take five minutes. 10 (Recess) 11 (In open court; jury present) 12 THE COURT: So please be seated, everybody, and we'll 13 continue with Mr. Egan's direct examination. THE DEPUTY CLERK: Sir, before we begin, I'd like to 14 15 remind you you're still under oath. 16 THE WITNESS: All right. 17 BY MR. HERNANDEZ: 18 Q. Mr. Egan, when we left off, we were talking about Slide 15, 19 which has a number of labels on it from Domaine Roumier. Let 20 me ask you a few questions about this slide before I ask you 21 about the labels themselves. 22 But the construction of this slide, there are some red 2.3 arrows on the slide and you've seen some previous red arrows 24 and red circles. Those were put there to help you illustrate 25 your testimony. Is that right? SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT3 Egan - direct

- 1 A. That's correct.
- 2 Q. So the arrows themselves and this configuration wasn't
- 3 found on the defendant's computer. You've just put it this way
- 4 to help you explain your testimony. Is that correct?
- 5 A. That's correct.
- 6 Q. All right. Then, with respect to the labels and the cutout
- of the name "Roumier" on Slide 15, can you just explain to us
  - what you think is the authentic label and what the counterfeit
- 9 label is?

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- 10 A. The authentic label is the top left-hand label, which shows
- 11 all of the components of the Domaine Roumier label apart from
- the vintage. The right-hand label is a doctored label -- i.e.,
- the Domaine Roumier -- and his address is not there. So it's
- completely blank at the bottom, which would mean that you could
- substitute whatever you wanted onto this label.

So, for example, if you wanted to change the apparent date of the label, you could obviously put a different vintage on, but you could put other text as well on that blank area below the Bonnes-Mares.

And, likewise, the Musigny label, the bottom, I believe is a scan of a real label, but with the vintage taken away so that another vintage or whatever vintage you wanted to be substituted.

Q. So do I understand you correctly that the scanned labels and the information that's removed with the little cutouts of SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 information can be used to create any kind of label you would

- 2 want to make?
- 3 A. That is correct. You have virtually a blank canvas on
- 4 which to work. And it's a very sophisticated way of creating a
- 5 counterfeit label.
- 6 Q. And the labels that are created in this manner do you
- 7 consider to be counterfeit?
- 8 A. I believe so.
- 9 Q. All right. I'm going to move to Slide 16. Slide 16 has
- 10 two images. Could you tell us what these are?
- 11 A. Yes. Both of these vintages are images, are the shoulder
- 12 labels which are put mainly on Burgundy bottles, which depicts
- 13 the vintage. The left-hand image is a scanned label of a
- vintage from the 1940s but, tellingly, the last digit is
- 15 missing. And then, on the right-hand side, the vintage has
- been taken off completely, which would lead me to believe that
- this is a template being produced so that other vintages could
- 18 be substituted. Again, a blank canvas.
- 19 Q. Are both of these vintage labels counterfeit labels?
- 20 A. They're images. As I said before, the left-hand vintage-
- 21 left-hand label is a scan and the right-hand label has nothing
- 22 on it. So it is-- I wouldn't say counterfeit labels, but
- counterfeit labels in the middle of being prepared.
- 24 Q. Do you know what wineries or domaines would use a vintage
- 25 label like this?

## DCGBKURT3 Egan - direct

1 A. Yes. The top Burgundy domaines such as Domaine Ponsot,

- 2 Domaine Roumier, their older vintages.
- 3 Q. All right. And then on Slide 17, what do we see?
- 4 A. The top left hand, as you can see, has a relationship to
- 5 the images in the slide preceding. So this is 1949. And if I
- 6 look at them closely, they are clones of one image. So it's
- 7 one image, 1949, multiplied nine times, which would then, I
- 8 reckon, be tidied up a bit because there's still some staining
- 9 from the original label there. Which would then, if you look
- at the subsequent labels, range of labels on the right and at
- 11 the bottom, these are labels which are ready to be sent to the
- 12 printer. Images ready to be sent to the printer.
- 13 Q. And the other vintage labels are for 1962, 1964 and 1966?
- 14 A. That is correct.
- 15 Q. Then on Slide 18 there are two labels. Would you tell us
- 16 what those are?
- 17 A. Yes, these are images of a Clos de la Roche from Domaine
- 18 Ponsot. Very high definition, very good-quality images. You
- 19 can see everything on that right down to-- I think it's the
- 20 same image of a scanned label. So this is a real Ponsot label
- 21 which is being scanned into the computer which then can be
- 22 tidied up and then sent off to the printer.
- Q. What do you mean by "tidied up"?
- 24 A. Well, to be digitally enhanced. So all that little bits of
- 25 staining that you see on the left-hand side and top left-hand SOUTHERN DISTRICT REPORTERS, P.C.

# DCGBKURT3 Egan - direct

1 side of the table could be removed and then you have a purer

- 2 image without any blemishes.
- 3 Q. And then what can be done with the label after it comes
- 4 back from the printer?
- 5 A. Well, after it comes back from the printer, what normally
- 6 is the case is that the printer, before they do a run of
- 7 anything, they send you a proof copy just to make sure that
- 8 there's been no mistakes or anything which is wrong with
- 9 whatever's being printed.
- 10 Q. All right.
- 11 A. If there are things which have to be enhanced or changed,
- 12 then you would make annotations on the proof copy and send it
- 13 to the printer, perhaps with an explanatory note as to what
- 14 should be-- how it should be changed.
- 15 Q. On Slide 19 there's a single label. Can you tell us what
- 16 that is?
- 17 A. Yes. That's a label of Chateau Petrus, 1947, which, again,
- is a high-resolution image scanned into the computer.
- 19 Q. Is 1947 Petrus a desirable wine?
- 20 A. It is. It is one of the great vintages for Chateau Petrus
- 21 and very rare now and, thus, highly desirable.
- 22 Q. And are wines from Chateau Petrus, say specifically from
- 23 1947, that are in larger formats, meaning more than just your
- 24 standard 750 milliliter bottle, are those even more desirable
- 25 and rarer?

DCGBKURT3 Egan - direct

- 1 A. Much more rarer.
- Q. And then Slide 20 has three labels on it. Can you tell us what those are?
- A. Yes. These are three labels from Comte Georges de Vogue.
  The wine it produces is Muisgny. It produces Bonnes-Mares as well.

I think these are the-- the lower label, with the
pattern around it, is a high-resolution image which has been
prepared for sending to the printer. Intriguingly, there are
the numbers, are six zeroes, and I would find it highly
improbable that a domaine would start their run of numbers with
a zero. It would always start with a 1. So that is an
anomaly.

- Q. Are you referring to the serial number in the lower left kind of corner on the bottom label?
- 16 A. That's right.

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The top right image is a Musigny 1962, again with a serial number. But the red stamp which is around the vintage at the bottom is to the left, which I believe is a mistake. And, again, it is an indication that items, images, can be applied or taken away from these labels.

- Q. What do you mean, it's a mistake?
- A. Well, it's not normally found at that part of the vintage-sorry, that part of the label. It's normally found around the vintage. So that circle, that "Etablissements Nicolas" design SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 is usually around the vintage and not hanging there on the left of the label.

- 3 Q. Does that tell you that this is a counterfeit label?
  - A. It would, indeed.

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- 5 Q. And remind us what Nicolas is again.
- 6 A. Well, Nicolas is a retailer. It's still in existence.
- 7 They have a lot of outfits in France and also in Europe.
- 8 They -- in the 1920s, 1930s, 1940s, '50, '60s, they were very
- 9 famous for having the best wine. They were great. There were
- 10 purchases of the Chateau Petrus, and other great bordeauxs and
- 11 burgundies. And their philosophy was to not release their
- wines into the market until ten years after the vintage.

And they produced some very nice catalogs which have become collector items, very beautifully illustrated, which show— which are dedicated to their fine wines. And they had fine wine stocks until 1988, when they sold the majority of these, the great majority of these stocks, to a Bordeaux negociant called Grands vins de la Gironde.

So after 1988 they were selling normal wines, everyday drinking wines, but they didn't have this great library of fine wines.

And they also applied their stamp, because they were very proud to associate their name with the product they were selling, so they put their stamp, the "Etablissements Nicolas" on all of the labels of fine wines that they sold. And they SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

also sometimes have neck labels on the bottles, and they also put strip labels on the back of the bottle which told the purchaser to decant the wine before drinking.

So the fact that they had these stocks and the fact that there was a lot of hearsay that they didn't apply the labels prior to selling the wines, putting them into the market, has made it a counterfeiter's paradise because they can produce the fake label and say, well, this label is so new, yes, because it was supplied by Nicolas and they only applied the labels before the wines are sold.

So it is one of these stories that the counterfeiters used in saying, well, I've got all these bottles in pristine condition and they've all come from Nicolas, when in fact Nicolas— they couldn't possibly have bought them from Nicolas post-1988 because Nicolas had sold the very great majority of this fine wine to this negociant in Bordeaux.

THE COURT: So are you saying in Slide 20 that the "Nicolas" insignia is normally placed where it is in the bottom?

THE WITNESS: On the bottom, that's right, over the vintage.

THE COURT: All right.

- Q. And then what's in Slide 21?
- A. Now, these are other images taken from the computer of the defendant. To the left is an image of that stamp. To the SOUTHERN DISTRICT REPORTERS, P.C.

## DCGBKURT3 Egan - direct

1 right is like a contact sheet of the very colorful labels that

- 2 Nicolas put on their wines when they were selling to overseas
- 3 customers. And the image at the bottom is a scan of an actual
- 4 Nicolas instruction to decant the wine "ce vin doit etre
- 5 decante."
- Q. So are all of the images that we're looking at on Slide 21 counterfeit images?
- 8 A. I think the "Etablissements Nicolas" and the colorful
- 9 images, yes, they are counterfeit. The one below is a scan of an actual label.
- 11 Q. And if a buyer was to be shown a bottle that had a Nicolas
- 12 stamp or Nicolas label on it, what might that buyer think by
- 13 seeing that on the bottle?
- 14 A. Well, the buyer would think that it had -- the provenance
- was very good. Because if it had been stored by Nicolas all
- 16 this time, then they took very good care of their wine
- 17 inventory. And the buyer would be satisfied that he would be
- 18 buying an authentic product which has been stored under correct
- 19 conditions.
- 20 Q. Would there be any way for the buyer to confirm with
- 21 Nicolas or someone else that the bottles they are looking at
- 22 actually came from Nicolas?
- 23 A. They cannot confirm with Nicolas unfortunately because
- 24 apparently many records are now gone, so Nicolas can't give the
- buyer the history or the quantities of fine wine that they were SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 holding. If he was buying from the Bordeaux negociant, he

- 2 would have more information there directly from the negociant,
- $3\,$   $\,$  or from someone who had purchased from the negociant he could
- 4 get the same information.
- 5 Q. The next slide, 22, we talked about labels. You put
- 6 together some information, some slides for how to make a cork.
- 7 Correct?
- 8 A. That's correct.
- 9 Q. So we're going to start with Slide 23. There's a whole series of a number --
- 11 THE COURT: And just so it's clear, Slide 22 is
- 12 something that you all developed. Right?
- MR. HERNANDEZ: Yes. Slide 22 is something -- a
- heading "Making Counterfeit Corks" that was created. It's just
- 15 to help illustrate what's coming next.
- 16 Q. Right, Mr. Egan?
- 17 A. That's right. It's a title.
- 18 Q. It's a title that we created.
- 19 A. Right.
- 20 Q. And then Slide 23, this is another image that's taken from
- 21 the defendant's computer and it shows a number of different
- vintages in different fonts. Is that right?
- 23 A. That's right. You can see you have a thicker font at the
- 24 bottom and you have different types of typeface for the ones at
- 25 the top used as vintage -- to emulate vintages to be placed on SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 the corks, to be stamped on the corks.

2 So these are a range of vintages which could be then 3 sent to the printer saying please produce stamps-- or

4 manufacturer, I'm sorry, not the printer. Please produce 5 stamps which would exactly reproduce the vintages on this 6 sheet.

- 7 Q. And then, once the stamp is produced, how is it used?
- 8 A. It is put on an ink pad, stamped on an ink pad, and then applied to the cork.
- 10 Q. And is there any observation you made about the vintages
- 11 here that are shown on Slide 23?
- 12 A. Well, they are consecutive. If we look to the bottom, they
- 13 are --
- 14 Q. I mean in terms of --
- 15 A. -- old. They start with 1915, 1919. The majority of the
- 16 vintages are very good, such as 1923, 1926, 1928, 1929, 1937,
- 17 1945, 1947, 1949, 1952, 1953, 1955 and 1959. But vintages
- 18 change from Bordeaux and Burgundy. So a good vintage in
- 19 Bordeaux may not necessarily mean a good vintage in Burgundy.
- 20 Q. So some of the corks we've seen, they have the vintage or
- 21 the date stamp, but do they also contain other information or
- 22 other graphics on them?
- 23 A. Yes. I mean, they would have the design sometimes of the
- 24 chateau on the cork or they would have a certain type of font,
- 25 the name of the chateau. It is their trademark which is put on SOUTHERN DISTRICT REPORTERS, P.C.

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1 the cork.

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Q. So we're going to look at Slide 24 now, which has a scan of three different boxes.

Can you tell us what these are?

A. Yes. They are cork brands for three very famous chateaus in Bordeaux -- chateau Petrus, Chateau Cheval Blanc and Chateau set L'Eglise-Clinet -- all from the Saint-Emilion/Pomerol area.

So these are old-style corks, these cork markings, which you would find on vintages from the 1920s. Intriguingly, the fonts on the Chateau Petrus, the E. Loubat Propriete -- which has been shortened P-R-O-P-R-E -- is exactly the same as the "J.Rabier Propre," which wouldn't have been the case in reality. So it's a bit of a mistake there.

- Q. And how are these scans or templates used then?
- 15 A. These templates are then sent off to the manufacturer of
- 16 the stamps, who would then create a stamp -- reverse image, of
- 17 course -- of what's shown on the computer so that can then be
- 18 stamped onto the cork.
- 19 Q. And then Slide 25 has four more of those boxes, although
- there are some small boxes beneath them. You've inserted a
- 21 red circle over the one in the upper right-hand corner.
- 22 Correct?
- 23 A. I have, yes.
- Q. Is that the one that you want to address?
- 25 A. Yes. They are all cork stamps from the Domaine de la SOUTHERN DISTRICT REPORTERS, P.C.  $(212)\ 805-0300$

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1 Romanee-Conti. The one in the top right corner is significant

- because this is the stamp which would have been put on the very
- 3 famous 1937 and 1945 vintages and would be the most lucrative
- 4 to the counterfeiter. The bottom part, you read "Romanee-Conti
- 5 Vigne Originelle Francaise Non reconstituee," which is an
- 6 illusion, as you heard before, from the Aubert de Villaine,
- 7 concerning the fact that the vines up until 1945 were
- 8 ungrafted.
- 9 Q. What does that mean, "ungrafted"?
- 10 A. Well, after the insect epidemic from the 19th Century, the
- 11 Phylloxera epidemic, which gradually spread throughout France
- 12 and Portugal and Spain, they found the only remedy was to graft
- 13 European -- the plants, the stems -- to American root stocks
- 14 which the insects didn't like. And this is the practice which
- 15 continues to this day.
- 16 Q. So 1945 is the last year before they had to graft the
- American root stock to the top of the French vine?
- 18 A. That's right. Then they had to re-- then they had to
- 19 reconstitute the vineyard with young vines.
- 20 Q. Does that make 1945 Romanee-Conti, among other reasons, a
- 21 very desirable wine?
- 22 A. Exactly, because grapes actually made from the original
- 23 European stocks have a different flavor completely to the wines
- 24 made from the grafted stocks. There is a distinction, but they
- 25 are very rare now because there's so few, even in the 20th SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

Century, where the vineyards actually had any ungrafted 1 2 stocks.

3 THE COURT: And the cutoff point was what year? 4 THE WITNESS: Well, for the Domaine de la

Romanee-Conti, 1945.

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Q. And then Slide 26, again shows a couple of the similar stamps we saw that are the boxes, the squares, the rectangles, and there's some ovals on the right.

9 The lower left has a red circle on it that you put 10 there. Correct?

- 11 A. That's correct.
- 12 Q. All right. Could you tell us then about the stamp in the 13 lower left-hand corner?
- 14 A. Well, this can be shown later because we have the actual 15 stamp, the Montrachet stamp, created from this template, and
- 16 which I can show you, and the actual cork in the Montrachet
- 17 which was stamped with the stamp. So we have the connection
- 18 between the image as we see here, the stamp, and the cork on
- 19 which it was stamped.
- 20 Q. Okay. In a moment I'm going to ask you to step down and 21 you can show the jury that stamp if that's all right.
- A. Thank you, yes. 22
- 2.3 Q. We have two more slides, though, before we can get to 24 that.

And Slide 27 has four boxes in it. And the red SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT3 Egan - direct

1 rectangle put up above to help you illustrate your testimony

- 2 says it's circling two different rectangles, Mise Au Domaine
- 3 and Mise Au Domaine Ponsot. Correct?
- 4 A. That's right. Now, both of these are the brand or the type
- 5 of fonts used by Domaine Ponsot on which I had seen on some of
  - these counterfeit corks even. So this is, again, an image
- 7 called the creation of a cork stamp which are then seen on an
- 8 actual cork.
- 9 Q. Okay. And then the last slide is Slide 28.
- 10 A. Yes.

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- 11 Q. And this has multiple images and multiple vintages. Can
- 12 you tell us what this is?
- 13 A. Yes. This is-- this, interestingly, because the center
- 14 part of each of those cork stamps is an actual photograph or an
- 15 image of an actual Chateau Latour cork. And it is the
- 16 trademark, the tower and the lion on top. And it is just a
- 17 range of different vintages, ranging from 1863 all the way
- 18 through to 1970, which would have been sent to the manufacturer
- 19 to create cork stamps. And I've seen a lot of these stamps
- 20 from the evidence that I've been reviewing from the defendant's
- 21 house.
- 22 Q. All right.
- 23 MR. HERNANDEZ: Your Honor, may the witness at this
- 24 point step down?
- 25 Q. I'm going to ask you, Mr. Egan, to join me at the table.

  SOUTHERN DISTRICT REPORTERS, P.C.

## DCGBKURT3 Egan - direct

1 MR. HERNANDEZ: And we can take the PowerPoint down 2 for the moment. For the moment take it down.

- Q. So, Mr. Egan, there's a bottle over here on this table
- 4 that's already been admitted into evidence. It's 1-401. I'm
- 5 going to ask you if you could grab that bottle and just remind 6 us what that bottle is.
- 7 A. Yes, this is a bottle of Romanee-Conti, purported to be
- 8 Romanee-Conti 1945, which was found at the defendant's house.
- 9 And I've chosen this as a good example of, you know, how the
- 10 counterfeiting process was done, because the label is a
- 11 reproduction, the shoulder label is a reproduction. Even the
- 12 exporter's label is a reproduction. And the wax top is
- 13 modern.

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- So, remember I was talking about the integrity of the cork protected by the capsule as the, so to speak, armor of the
- 16 bottle. As you can see, this, I believe, is the original
- 17 cork-- sorry, original capsule which has been chipped away.
- 18 There's some age. And --
- 19 Q. You're gesturing at the darker red --
- 20 A. At the darker red capsule around the bottle.
- 21 Q. And then I'm going to hand you 1-401A, which is evidence
- 22 also from the defendant's home. Tell us what you learned from
- looking at that exhibit.
- 24 A. Well, this is like a model kit. It's all the components
- which you can use to apply to this bottle.

DCGBKURT3 Egan - direct

- 1 Q. Could you explain how?
- 2 A. Absolutely. First of all, you have the label here, which
- 3  $\,$  it's stuck to the bottle. You have the-- may I take them
- 4 out?

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5 Q. You may.

THE COURT: Sure.

7 A. It's easier.

8 So if I start with the label side by side, first of 9 all, this has been slightly weathered. It's been treated to 10 look old.

- 11 Q. You're pointing to the label on the bottle?
- 12 A. The label on the bottle.
- 13 Q. All right.

A. If I put this right across this bottle here, you will see that it covers it. It's the exact scale and dimension as the one on the bottle. And we found about 35 to 40 of these such labels at the defendant's house. So this would have been put on the bottle.

Then we have the shoulder label, the 1945 Monopole which, again, would go right across there, like that. This is as supplied by the printer. And this, how it's been treated, to give us a semblance of age. But this is exactly the same as that and so is these two labels. They're the same labels.

The closure of the bottle, this is-- actually, could we have the cup as well?

DCGBKURT3 Egan - direct

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This is one of very many wax tablets which was ordered by the defendant, looking at documentation. And as you see -

- Q. I'm going to hand you 1-233, which is a cup of wax.
- A. That's a cup of wax which-- melted wax. So basically this would be melted in the cup like this. And then the melted wax would be applied to the-- to the top of the bottle.

And then from there -- there are quite a few of these which, again, were found at the defendant's home. And these are Domaine de la Romanee-Conti seals, you know, which you use for sealing wax. And so while the wax is still molten, this would be applied to the top.

So I've seen a great many fake Domaine de la Romanee-Conti large formats, or bottles, which had these wax seals applied and sealing wax and the wax seals, but they're not the same skill or competence as would have been done by the domaine. There is a definite quality difference.

And, finally, the Selection Raymond Baudouin, there are a lot of these labels recovered. These are not the original label. These are copies. He was a merchant in France. And this was applied here to the bottom of the label -- bottom of the bottle. And, again, treated-- or probably treated beforehand to look old.

So this is a very good example, as I was talking to you before, about starting the counterfeit bottle from scratch.

SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 Q. All right. Then there are two other bottles, 1-402 and

2 1-402A.

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- 3 A. Yes.
  - Q. If you could grab those two.
  - A. These were both taken from the defendant's house. I'll put them on the ledge and I'll describe them to you.

1-402 is a counterfeit bottle of Romanee-Conti 1899, again with a counterfeit label. It's got "Ce vin doit etre decante," which, as I said to you before, is the instruction label supplied by Nicolas. And I don't think there's a stamp on this, which is an anomaly, but normally there should be a Nicolas stamp as well on the label.

And this is a bottle which I think has not been touched. I think it's the original label or whatever has been taken off and this has been put on, because this is not a real Romanee-Conti label.

I don't think personally that this has been-- this is another wine altogether. This has not been rewaxed. That's an original.

And this bottle here, as you can see, as I was saying about the level of the wine being quite low.

- 22 Q. You're looking now at 1-402A.
- 23 A. This, again, was found at the house. Very similar to this,
- 24 if we just look at the back. Same type of wax. There is a
- variation of these very old bottles. Hand-blown bottles. And SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

1 it's in handwriting the one that says "8999 RC" question mark

2 or "1875" question mark?

3 So --

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- Q. What does that writing mean to you?
- 5 A. I reckon this is writing denoting that this bottle could pass as either an 1875 or an 1899 Romanee-Conti.
- 7 And I was talking to you about the bottom of the
- 8 bottles. You see they're very deep. These are original
- 9 bottles from Burgundy, prior to 1914, both of them hand blown,
- 10 again with a deep punt. There's no seam.
- 11 Q. I think you just mentioned it, but I wanted the jury to
- 12 understand the bottom portion here of the bottle, that if you
- 13 turn it on its side, you look at it, you see that the portion
- of the bottle where it goes up and inside the bottle. Does
- this have a name, this part of the bottle here?
- 16 A. They call it the punt.
- 17 Q. Okay. The punt, like p-u-n-t?
- 18 A. That's right.
- 19 Q. All right. And then 1-402B.
- 20 A. Yes. These are the parts which make up this bottle. We'll
- 21 start with the label.
- Q. So you're comparing that now to 1-402.
- 23 A. That's right. So now we have the label as supplied by the
- 24 printer and delivered. And this is the slightly weathered and
- 25 scratched label. But if you apply it over, it's an exact fit. SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

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That's it completely. So that is the label of which we found a quantity at the defendant's home.

And then this is a sheet of Nicolas instructions which are not original. These were printed for the defendant. And these have been treated, weathered. And some would have had substances applied to them to make the writing more yellow. You can see that the back is sort of staining and the staining to the front. And then these would be put here. So you would have the Nicolas-type instruction.

Q. Now I'm going to show you what's already been marked into evidence as 1--406 and 1--407. These are also two bottles of wine.

Could you tell us why you selected these bottles?

A. I selected these bottles because of the writing on them.

We start at the front. These are Exhibits 1-407 and 1-406.

This is a good pinot noir in the United States, Marcassin. It retails about \$200 a bottle in Sonoma.

On this exhibit, 1-406, in handwriting it says "40s/50s DRC." So presumably 1940s to 1950s Domaine de la Romanee-Conti. And it could be that he was going to use this, that this is used for producing purported bottles of Romanee-Conti from that era.

Q. You testified earlier that if you're going to make an older wine, you can't substitute in a newer wine. So why do these notations lead you to believe that this could have been used to SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT3 Egan - direct

- 1 counterfeit an older wine?
- 2 A. Well, I believe a proportion of this would be added to the
- 3 blend to emulate the original wine. So I'm not saying that the
- 4 Marcassin pinot noir is in any way going to be used in its
- 5 entirety, the whole bottle, as a Romanee-Conti from the 1940s
- or 1950s, but a proportionate would be added to the concoction.
- 7 Q. And then 1-407, I think it has similar notations.
- 8 A. It does. Interestingly, it says the same thing, "40s/50s
- 9 DRC," Domaine de la Romanee-Conti. So it's...
- 10 Q. Now, these are modern bottles, because the vintage on these
- 11 wines is 2006. Correct?
- 12 A. That's right.
- 13 Q. And if we show the jury the punt on these, it looks
- 14 different from some of the older bottles, like 1-402, if we
- 15 compare the punts on those. Right?
- 16 A. And there's also lettering and items embossed on the more
- 17 recent, the modern ones. And, also, that they've been made--
- 18 you can see the line of the mold here which all modern bottles
- 19 have on both sides.

(Continued on next page)

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## DCGAKUR4ps Egan - direct

1 Q. I'll show you, also admitted as 1-408, another bottle, and

- 2 1-409. Can you tell us what you selected these two bottles.
- 3 A. Well, 1-408 is a Merlot from -- sorry, Duckhorn -- sorry.
- 4 It's not a Merlot. It's the Duckhorn vineyards from the Napa
- 5 Valley, which is a good estate. And this is wine which is --
- 6 has the same grape varieties as those used in Bordeaux, the
- 7 Cabernet Sauvignon and Merlot, for example. And so what is
- 8 written on this is interesting. It says '40s to '60s, Pomerol,
- 9 or stroke Grave. Now, Pomerol is an appellation in the
- 10 Bordeaux area. And so is Grave. So, again, this would seem to
- 11 be an ingredient used in the production of counterfeit 1940s,
- 12 '50s Bordeaux.
- 13 Q. And this Exhibit 1-408, is that an American wine just like
- 14 the previous two?
- 15 A. Yes.
- 16 Q. All right. And you could look at the next exhibit, which
- 17 is 1-409.
- 18 A. So 1-409 is from Burgundy. So here we are in, in France.
- 19 It has the Gevrey Chambertin 1990, which was a good year for
- 20 Burgundy, from a producer called Laboure Roi. This is a pretty
- 21 good producer but not in the same league as the ones in issue
- in this case, i.e., the Domaine Ponsot, Domaine Roumier, or
- 23 Domaine Romanee-Conti. There is a big price difference, a lot
- 24 cheaper.

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And here, again, you have "40, 50 DRC," Domaine de la SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR4ps Egan - direct

1 Romanee-Conti.

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6 7 So, again, those are notations of an ingredient of the concocted blend which would be used for the counterfeit bottles of Domaine de la Romanee-Conti.

- Q. And then we have Government Exhibit 1-410. This is a different-size bottle. Maybe you can address the size and tell us why you selected it.
- A. This is a half bottle. And from my experience in Bordeaux, when working in Bordeaux negociants, when they're blending
- 10 wines from various vineyards, just to use as their proprietary
- 11 blend, they would mark what was on the bottle and also the,
- 12 the, the actual proportions of the blend. But this is a blend
- 13 which I -- I believe this is like a list of ingredients and
- 14 their proportions to make up a particular wine. It's quite
- 15 hard to read, but I can ascertain, you have two thirds and then
- 16 what I believe to read is Palmer '61, which alludes to Chateau
- 17 Palmer 1961 from Bordeaux, a very good property. Then plus P00
- 18 a third. Now, this would be either 1900s or 2000. I reckon
- 19 the latter.
- 20 Q. You think it's 2000.
- 21 A. 2000. And "P" can be Palmer again. It could be another
- 22 wine. But, you know, it's a breakdown of what is in the
- 23 bottle.

And then "plus 07CC." I don't know what that alludes to. But, again, it's a list, it's the ingredients and the SOUTHERN DISTRICT REPORTERS, P.C.

Egan - direct DCGAKUR4ps

1 proportions to make a blended wine.

And this one has been crossed out. This is namely this blending bottle has been used before. It's actually used in a tasting laboratory, as I said before, with a negociant. So, again, M-45, which, looking at other evidence in the case directing to the Mouton Rothschild 1945, which is a very rare, very expensive wine, and a great vintage. And this put "CO1 55," which I recognize from a good Bordeaux chateau called Cos d'Estournel. And inside is an appellation.

And then 8-M, 85, a quarter, which doesn't readily spring to mind, what "HM" stands for, apart from Omar Gruzee, which is a Cru Bourgeois in Bordeaux, which, quality speaking, is a long way down the line from Mouton Rothschild. So, again, it's just a list of ingredients and their proportions. Q. And then I'm going to hand you 1-1145, which has been

- 15
- 16 admitted into evidence. And it's a number of different stamps.
- 17 And there are six stamps that last night we put a rubber band
- 18 around. These are the six that you want to show to illustrate
- 19 a portion of your testimony. Correct?
- 20 A. That's correct, yes.
- Q. These were added. 21
- 22 A. Yes.

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- 2.3 Q. And the stamps are for numbers 20,399, 20,406, 20,395,
- 24 20,397, 20,398, and 20,402. And if we could have also
- 25 published to the jury what's been admitted into evidence as SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 Government Exhibit 14-1. And it's file no. 429. So that would

- 2 be -- Mr. Platt, you have that. All right. What we should
- 3 have up on the screen are closeup images of -- so Mr. Platt is
- 4 zooming in on bottles of 1945 Chateau Mouton Rothschild, and
- 5 they have serial numbers on them with a blue stamp.
- 6 A. Yes.

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- 7 Q. Is there any relationship between those images on the
- 8 jurors' screen and the stamp that you're holding in your hand?
- 9 A. Well, these are the stamps which made the numbers on each
- 10 label. So they correspond exactly to those stamps on the
- 11 labels. And the ink color is the same. I know these to be
- 12 counterfeits, not Mouton Rothschild 1945, one of the many
- 13 reasons being that the color used for putting -- for the stamps
- is not as deep a blue as would be found on genuine bottles.
- 15 And these -- would the jurors like to have a look at this?

MR. HERNANDEZ: Your Honor, may we pass a portion of it around.

THE WITNESS: Here, ma'am. You can hold that and actually examine it.

MR. HERNANDEZ: And I will actually go to the next portion of the direct. Mr. Egan can return to the stand. That will allow jurors to pass that around.

THE COURT: Yes.

Q. Mr. Egan, the stamps that are being passed around right now by the jury, when looking at Government Exhibit 14-1, file SOUTHERN DISTRICT REPORTERS, P.C.

## DCGAKUR4ps Egan - direct

1 no. 429, did you have any conclusions or opinions based on the

- 2 fact that those stamps match the images shown on the screen?
- 3 A. Yes, I do. My conclusions are, these were the actual
- 4 stamps used for applying these numbers to the labels and as
- 5 such are counterfeit.
- 6 Q. OK. Now, have you seen in this case, Mr. Egan, some
- 7 records of purchases by the defendant of wines from a place
- 8 called Patriarche?
- 9 A. Yes, I have.
- 10 Q. And also from a place called Louis Remy?
- 11 A. Yes, I have.
- 12 Q. Are you familiar with the wines of Patriarche and Louis
- 13 Remy?
- 14 A. Yes, I am.
- 15 Q. Can you tell us a little bit about them.
- 16 A. Beginning with Patriarche.
- 17 Q. You can sit a little closer to the microphone.
- 18 A. Beginning with Patriarche, it is a well-established
- 19 negociant, merchants in Burgundy, based in the town of Bern.
- 20 It was established in 1780. They owned quite a few vineyards
- 21 in the Burgundy area, including Richebourg and Romanee Saint
- 22 Vivant. But they produced a lot of proprietary blended wines,
- and as such they make adequate wines but nowhere near on the
- 24 same scale of quality or desirability as the domaines that
- 25 we've seen in this case.

## DCGAKUR4ps Egan - direct

1 Q. So the Patriarche and Louis Remy wines are not in the same

- 2 class as the wines that we've been talking about during the
- 3 trial?
- 4 A. That's right. It's substantially cheaper to purchase, the
- 5 Louis Remy, as well, for the same reason -- that they produce
- 6 good-enough wines but nothing spectacular.
- 7 Q. So are these desirable wines, highly sought after?
- 8 A. They are not.
- 9 Q. Are they the kind of wines that are sold at high-end
- 10 auctions?
- 11 A. No. You very rarely see either of them at auction.
- 12 Q. Now, some of your private clients for your consulting
- 13 business, are they -- would you consider them to be high-end
- 14 collectors of very high-quality Burgundy wine?
- 15 A. Yes, I would.
- 16 Q. Do any of your other clients with cellars comparable to the
- 17 defendant's buy wines from Patriarche or Louis Remy?
- 18 A. I don't believe they do. I haven't seen any in their
- 19 collections. Nor have we ever spoken about them.
- 20 Q. Part of your job for your consulting for them would include
- 21 going through their collections at times?
- 22 A. Exactly.
- 23 MR. HERNANDEZ: If we could show to the witness and to
- 24 the jury what's already been admitted as Government Exhibit
- 25 11-3T.

DCGAKUR4ps Egan - direct

1 Q. This is a translated document from French, Mr. Egan. Maybe

- we could focus on just the top half of the document. Right
- 3 there would be perfect.
  - This is a 22-page document, Mr. Egan. First, before
- 5 we get into the details of what's in it, could you just tell us
- 6 generally what this exhibit includes.
- 7 A. It looks like a list of wines, either a delivery note or an
- 8 invoice, featuring the wines from Louis Remy.
- 9 Q. All right. And in this particular case, the invoice we're
- 10 looking at, it's delivered to 9638 East Naomi Avenue in
- 11 Arcadia, California?
- 12 A. That's correct.
- 13 Q. And the invoice below is the invoice to Kurniawan Rudy,
- 14 correct?

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- 15 A. Yes.
- 16 Q. And this particular invoice, the date on this one is
- October 25, 2010, that's on the left side?
- 18 A. Yes.
- 19 Q. And according to the body of the invoice -- and if we could
- 20 focus in on the description, all the way through to price unit
- 21 before tax or per unit before tax. So what does this invoice
- show that the defendant purchased?
- 23 A. Bottle formats of various Burgundies from Louis Remy. So
- 24 Chambolle Musigny and Morey St. Denis. They're both village
- 25 wines from Burgundy.

DCGAKUR4ps Egan - direct

1 Q. We've heard some testimony about the hierarchy in Burgundy

- and we have heard that Grand Cru is the very top, that's only 1
- 3 percent. Is that consistent with your understanding of the
- 4 Burgundy hierarchy and production?
- 5 A. That's correct.
  - Q. And then there's a level below Grand Cru, right?
- 7 A. That's Premier Cru.
- 8 Q. And then there's a level below that, right?
- 9 A. That's Village Wine.
- 10 Q. That's like the bronze medal, right?
- 11 A. That's right.
- 12 Q. And what medal do these wines get?
- 13 A. Well, these would be the bronze medal. So it's the Village
- 14 Wines. But, again, second class, because they wouldn't be from
- 15 the really great domaines from Burgundy.
- 16 Q. Could you just read out loud -- we won't do this for all of
- 17 them, but read out loud the vintage, the year, and the quantity
- 18 that the defendant purchased.
- 19 A. Well, beginning the top line, 1966 Chambolle Musigny Remy
- 20 Louis 75 centiliter rouge, excise CN, quantity 14.
- 21 THE COURT: What does that mean, "excise CN," if you
- 22 know?

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- THE WITNESS: I don't know. I don't know.
- 24 Q. You can just read -- you can skip the "excise." You can
- just focus on "quantity" and "per unit before tax."

SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 A. Yes. 14 per unit 60. I don't know what currency that is.

- 2 But if it's from France, I believe it's euros.
- 3 Q. We'll see in a moment when we back out of the exhibit that
- it is in euros, but -- so this is a purchase of 14 bottles of
- 5 the 1966 Village Wine Chambolle Musigny for 60 euros a bottle?
- 6 A. That's right.
- 7 Q. We don't need to read the rest of them. But it goes on to
- 8 list a number of other from the 60s of these village-level
- 9 wines, in quantity a 28, 48, 16, and 11, and all for \$60.
- 10 Correct?
- 11 A. Correct.
- THE COURT: 60 euros?
- MR. HERNANDEZ: I'm sorry. 60 euros.
- Q. If we could back out from this page. Now, if we could go
- 15 to the page that ends in the Bates stamp of 076. This is
- 16 another invoice, if you could focus on maybe the top and a half
- 17 of the document. So this one shows, again, a delivery, the
- 18 Arcadia address, invoiced to, the date is January 18, 2007,
- 19 correct?
- 20 A. Yes.
- 21 Q. And if we could then go focus in on the purchases. We will
- 22 look just at the first third of the purchases so we can see
- 23 them a little bit better. All right. Here there are
- 24 references to that negociant Patriarche, right?
- 25 A. Yes.

DCGAKUR4ps Egan - direct

1 Q. So the very first purchase, for example, of the 1977

- 2 Richebourg Patriarche and it says "150 CL," does that tell us
- 3 it's a magnum?
- 4 A. That tells me it's a magnum, in 150 centiliter format.
- 5 Q. And how many of these orders?
- 6 A. Three.

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- 7 Q. And what's the price?
- 8 A. 190, euros.
- 9 Q. All right. And we can see now to the right those are in euros, correct?

Now, the purchases here that you can see on this invoice, we can see from the 77 Richebourge now down to the one that says 1979 Beaune, are these Patriarche wines here that are identified in this invoice, are these desirable, sought-after Burgundy wines?

A. No, they are not. Chiefly, all the vintages shown in this particular section are very ordinary to poor vintages in Burgundy. 1977 was a big washout. So was '74. And '79 also.

THE COURT: Where might one buy these wines?

THE WITNESS: Well, they're still available in

Burgundy, hence this particular -- but given the vintages, you may be able to find them at auction, some of the wine auctions,

23 but it wouldn't be in ready -- you wouldn't see them very often

24 now in retail or even wholesale.

Q. Do you know the name of the place where these wines are SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR4ps Egan - direct

- 1 bought from?
- 2 A. No. You'll have to refresh my memory there.
- 3 Q. I'll show you the document in a minute. But can we then
- 4 look at, as another example, the Bates page that ends in 081.
- 5 And can we focus just on the purchase, the description. So
- 6 what was purchased in this case?
- 7 A. 114 bottles, 75 centiliter, of Meursault Charmes from
- 8 Patriarche, and the vintage is 1971, which in my opinion is
- 9 pretty old to be drinking 1971 white Burgundy from this
- 10 particular negociant.
- 11 Q. And you said this is a white wine. This is made from
- 12 Chardonnay?
- 13 A. That's right.
- Q. And what's the price per bottle in euros?
- 15 A. 64 euros.
- 16 Q. Is there anything about the quantity purchased here that
- 17 stands out to you?
- 18 A. It's a lot of bottles of a wine which in my opinion would
- 19 not be that good anymore.
- 20 Q. And in your -- all your experience in the wine industry and
- 21 wine business, have you known any high-end collectors to
- 22 purchase in this quantity a wine like a 1971 Patriarche
- 23 Meursault Charmes?
- 24 A. No.

25 THE COURT: Could you go back to the top of that SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR4ps Egan - direct

1 exhibit.

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2 MR. HERNANDEZ: Yes.

Q. And the date of this purchase is June 6, 2007?

THE COURT: Yes. So can you tell from this who this

5 was purchased from?

THE WITNESS: No, I cannot, not from this particular invoice or this particular document.

8 MR. HERNANDEZ: Your Honor, may I approach? I think I 9 can refresh the witness's recollection. I'm going to show him 10 Government Exhibit 13-16.

- 11 Q. I'll just ask you to look at the bottom of the e-mail
- 12 there. Just read the signature line to yourself.
- 13 A. OK.
- 14 Q. Have you read it?
- 15 A. Yes.
- 16 Q. Does that refresh your recollection?
- 17 A. It does.
- 18 Q. Let me take that back from you, and then -- do you remember
- now who sold these wines to the defendant?
- 20 A. Yes. It's a wine merchant and broker Caveau de la Tour.
  - THE COURT: And where are they?
- 22 THE WITNESS: They are based in Burgundy, in
- 23 Meursault.
- 24 THE COURT: And how does it work? Does somebody just
- 25 pick up the phone and call them and say, could you send me -- SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

THE WITNESS: That's right. I mean, there are brokers where you pick up the telephone and you say, I need to know various wines. And then the broker will do all the telephoning to the various holders of these wines to see if there are any available. The broker doesn't necessarily have to be the owner of these wines.

THE COURT: The broker will try to get them, and then, what? Ships them to the purchaser?

THE WITNESS: The broker certainly is involved in sourcing the wines. I think in this instance, as you can see, was involved in shipping the wines to the -- to the purchaser.

 $\,$  MR. HERNANDEZ: Your Honor, in a few minutes we're going to offer some e-mails that show how that exchange took place.

THE COURT: Great.

MR. HERNANDEZ: Before I do, though, already admitted into evidence is Exhibit 1-403.

- Q. Have you seen this bottle before, Mr. Egan?
- 19 A. I have.
- 20 Q. Can you just tell us what it is.
- 21 A. It's a magnum bottle of Corton 1908 from Patriarche Pere et
- 22 Fils, which has been corked and recapsuled by Patriarche
- 23 because they hold quite a lot of stocks of the old wines in
- their headquarters at Beaune in those old stone-vaulted
- 25 cellars.

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DCGAKUR4ps Egan - direct

1 Q. All right. And this is a magnum, right?

- 2 A. That's right. That is a magnum.
- 3 Q. So this is a bottle that was taken by the FBI from the
- 4 defendant's home. And if we look at the bottom of the bottle,
- 5 the punt, what observation do you have about the punt, the size
- 6 of the punt?
- 7 A. It's a very deep punt, as would be expected from that era.
- 8 Looks to be a hand-blown bottle as well.
- 9 Q. So it's an older hand-blown bottle?
- 10 A. But with the requisite deep punt of bottles of that era.
- 11 Q. Now, if we compare it to 1-406, this 2006 wine from
- 12 California, the bottles don't look the same, do they?
- 13 A. No.
- 9. So what makes 1-403 look the way it does, and could you
- 15 describe this?
- 16 A. Again, there's no mold. There's no seam to the bottle. If
- 17 you put it on the table, it will probably rock. And that will
- 18 show that it is...
  - MR. HERNANDEZ: (Demonstrates)
- 20 A. Whereas the modern bottle would be flat, square on the
- 21 table.

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- 22 It's got an enlarged collar around the neck, which
- 23 they would do to reinforce the hand-blown bottles. It is a
- 24 very thick color. And you can also see there are some
- 25 champagne bottles. So that's there to keep the -- to reinforce SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 the bottle because of the pressure of the wine inside. But

- 2 these old bottles have these thick collars because they're
- 3 hand-made and it's just to reinforce the rather fragile neck.
- 4 Q. Do I hear you right that this is mold on the outside?
- 5 A. It's got some dust and it's got quite a lot of patina,
- $\,$  6  $\,$  which shows that, you know, this is the original patina from
- 7 the cellars of Patriarche, no doubt.
- 8 Q. So you're testifying today based on Exhibit 11-3T, the
- 9 purchases from Patriarche -- just Patriarche, not the other
- 10 negociants like Louis Remy. Did you add up how many bottles
- 11 the defendant bought?
- 12 A. Yeah. My calculation, 904 bottles were purchased.
- 13 Q. And if we could show to the jury what's already in evidence
- as Government's Exhibit 2-21. This is a photograph from the
- defendant's home the day of his arrest. What are we looking at
- 16 here? We're looking at four bottles. Can you tell us what
- 17 they are.

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- 18 A. Yeah. Four bottles, two bottles on the left, Richebourg
  - 1955, which they -- they are part of the vinyards of
- 20 Richebourg. And on the other side there are two magnums of
- 21 Corton 1943.
- Q. Who made these wines?
- 23 A. Patriarche Pere et Fils.
- 24 MR. HERNANDEZ: And could we show just Mr. Egan at
- 25 this point Government Exhibit 13-15.

DCGAKUR4ps Egan - direct

1 Q. You have them in hard copy, actually, in front of you,

- 2 Mr. Egan, exhibits. It may be easier to go through the paper
- 3 copies right here. Just take these paper copies. I'm going to
- $4\,$   $\,$  go through them, a couple of them together. It may be easier.
- 5 Could you look first at 13-15.
- 6 A. Yeah.
- 7 Q. All right. And then take a look also at 13-16 and 13-29.
- 8 A. (Pause) All right.
- 9 Q. Have you seen those e-mails before testifying here today?
- 10 A. I have.
- 11 Q. And do these e-mails each have exchanges where the
- 12 defendant is purchasing wine?
- 13 A. Yes.
- Q. Are they the kinds of wine, like the Patriarche wines, that
- 15 you have just been testifying about?
- 16 A. Yes, they are.
- 17 MR. HERNANDEZ: The government offers 13-16, 13-15,
- 18 and 13-29.

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- THE COURT: I'll allow them.
- 20 (Government's Exhibits 13-16, 13-15, and 13-29
- 21 received in evidence)
- 22 Q. Can we start with 13-15 and publish this to the jury. If
- 23 we could focus on the bottom e-mail that starts with "from
- 24 Anders." The first e-mail, Mr. Egan, you say that this is a
- 25 May 31, 2007 e-mail. The subject is "old Patriarche." And do SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 you see it's from someone named Anders and it's to Caveau de la

- 2 Tour. Do you see that in the e-mail address?
- 3 A. Yes.
- 4 Q. So that's the name of the place you just testified about
- 5 that sold the Patriarche bottles --
- 6 A. That's right.
- 7 Q. -- to the defendant?
- 8 A. Mm-hmm.
- 9 Q. And what's being offered here are a range of old Patriarche
- wines, two or three bottles each, from 1904 to 1949. Correct?
- 11 A. That's right.
- 12 Q. And if we go a little bit higher up in the next e-mail,
- 13 which is right above it. So the same day, the defendant wrote
- 14 back to the broker to say, what?
- 15 A. "Will confirm all that original bottles with deep" --
- 16 sorry.
- 17 Q. Look at the screen on this.
- 18 A. I'm sorry. "Will take all if they are all correct period
- 19 bottles," or b-t-l-s, "bottles."
- 20 Q. What do you understand "all correct period bottles" to
- 21 mean?
- 22 A. He would purchase the wine as long as they are in their
- 23 original bottles of the period.
- Q. Meaning old bottles?
- 25 THE COURT: The period of the vintage?

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DCGAKUR4ps Egan - direct

1 THE WITNESS: The period of the vintage, that is

- 2 right.
- 3  $\,$  Q. Now, is it common practice for collectors to want to know
- 4 that the period of the bottle matches the vintage?
- 5 A. Yes. It's, again, when we go back to authenticity, the
- 6 period of the bottles should coincide with the vintage. But it
- 7 is not -- it is not something which springs to mind immediately
- 8 when collectors are buying wines. They're first and foremost
- 9 interested in the domaine or the chateau, and then the vintage.
- 10 Q. Now, about the wines of Patriarche, you said that these are
- 11 not highly desirable wines, right?
- 12 A. I did.
- 13 Q. So are these wines that you have seen to have been
- 14 typically counterfeited and sold in the market?
- 15 A. I've never seen a counterfeit bottle of Patriarche Pere et
- 16 Fils wine. So I don't think it's a target for counterfeiters,
- 17 because the value isn't high enough.
- 18 Q. And then if we go to the e-mail right above it, which is
- 19 from the broker, responding also on May 31, could we just
- 20 highlight the first sentence in the response. He writes, "Will
- 21 confirm that all are original bottles with deep punts,
- 22 hopefully early next week," correct?
- 23 A. That's right. That's what he's written.
- 24 Q. All right. If we could next look at 13-15. And if we
- could just start at the very bottom e-mail, the bottom two if SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

- 1 we could. So this begins with an e-mail on March 7, 2007 to
- 2 the defendant. And in the subject line, at least the English
- 3 part that we can make out it, says Chambertin mag 1 1959 Leonce
- 4 Bocquet." I did get that right?
- 5 A. Yeah.
- 6 Q. Can you decode that for us.
- 7 A. A Chambertin magnum 1 1959, from Leonce Bocquet. So it's
- 8 regarding a box of 1 magnum, I suppose, of 1959 Chambertin from
- 9 that producer.
- 10 Q. And where does Leonce Bocquet rank in the hierarchy of
- 11 Burgundy producers?
- 12 A. He's a competent producer of Burgundy wines, but not very
- 13 high on the desirability scale.
- 14 Q. And the defendant responds the same day, and he writes,
- "Need to see the punt," with three exclamation points. Right?
- 16 A. I see that, yes.
- 17 Q. All right. And then finally, if we could look at 13-29.
- 18 This is a longer e-mail exchange. Do you remember testifying
- 19 about the 114 bottles of 1971 Patriarche Meursault Charmes that
- the defendant bought?
- 21 A. Yes.
- 22 Q. Is this e-mail chain -- you can look at the hard copy if
- 23 it's easier -- is this e-mail chain about that purchase?
- 24 A. I can't see a reference to the Meursault 1971 with all
- 25 the --

## DCGAKUR4ps Egan - direct

1 Q. Let's go back to the second page, then, of this exhibit,

- 2 and if we could highlight the bottom two e-mails. Do you see
- 3 that the June 6, 2007 e-mail at the bottom, Mr. Egan, it says
- 4 "Patriarche," which is in all caps and it's underlined?
- 5 A. Yeah.
- 6 Q. And then it says "1971," and then there are some equal
- 7 signs in there that look like maybe were inserted by formats of
- 8 the computer, but it says "equals 120 equals 20," and then
- 9 "bottles Meursault Charmes." There are some numbers, some
- 10 symbols. And then it looks like "64 E," asterisks?
- 11 A. Yes I see that.
- 12 Q. Below that defendant responds, "Would like all 20 bottles
- of 71," and then it looks like "Charmes," right?
- 14 A. Charmes, yes.
- 15 Q. And then the e-mail right above that. So the response here
- 16 from the broker is, "There are 120, not 20. How many would you
- 17 like?"
- 18 A. Yeah, I see that.
- 19 Q. I read that right?
- 20 A. That's right.
- 21 Q. And then the two e-mails before it, you have the hard copy
- in front of you?
- 23 A. OK. This is --
- 24 Q. Well, do you see that there is an exchange about, defendant
- asks how much it is and the response is 64 euros?

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DCGAKUR4ps Egan - direct

- 1 A. I see that, the "64 E," yes.
- 2 Q. All right. Then if we go to the first page, the bottom
- 3 response here from the defendant, when he learns it's 120
- 4 bottles, not 20? What does he respond?
- 5 A. "Will take all 120."
- 6 Q. OK. And then if we could look at the e-mail right above
- 7 it, so the broker responds, "114 bottles confirmed." Do you
- 8 see that?
- 9 A. I see that.
- 10 Q. Does that lead you to believe that this is the same order
- 11 for the 114 bottles that you testified about a few minutes ago?
- 12 A. I think so, yes. It relates. The numbers coincide.
- 13 Q. And then the broker says that he can also offer to the
- defendant Patriarche wines from 1972 to 1977. Correct?
- 15 A. I see that.
- 16 Q. And if we could go to the e-mail right above it in response
- 17 to that, the defendant writes, "I like their older wines. Have
- 18 any?"
- 19 A. I see that.
- 20 Q. I did read that correct?
- 21 A. I see that, yes.
- 22 Q. OK. Only one more e-mail, Mr. Egan, I promise. OK. And
- then you have the hard copy there of 13-37.
- 24 A. Yes. No, I don't, actually. Oh, no, it's underneath.
- 25 I've got it here, yes.

DCGAKUR4ps Egan - direct

1 Q. All right. And this is an e-mail. It's from the

- 2 defendant. Is that right?
- 3 A. It looks like it, yes.
  - Q. And it's his e-mail account, RA@hotmail.com?
- 5 A. Yes.
- 6 Q. It's to someone named Eric Greenberg. Do you know who he
- 7 is?

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- 8 A. I do indeed.
- 9 Q. Who is he?
- 10 A. He is a wine collector and has also been shown in court to
- 11 have sold fraudulent wines.
- 12  $\,$  Q. And is this e-mail exchange in part where the defendant is
- offering to sell some wines for the --
- MR. MOONEY: Objection, your Honor.
- 15 THE COURT: Overruled.
- 16 Q. This is an e-mail where the defendant is offering in part
- 17 to sell some wines to the defendant -- for Mr. Greenberg,
- 18 rather?
- 19 A. "The additional wines are here, but I will be" --
- 20 Q. Don't read from the e-mail. Just if you could take a look
- 21 at it.
- 22 A. Yeah. Yes, it looks like he's supplying.
- 23 Q. They're talking about buying and selling wines, right?
- 24 A. Yes.
- 25 MR. HERNANDEZ: The government offers Government SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR4ps Egan - direct 1 Exhibit 13-37. 2 MR. MOONEY: Objection, your. 3 THE COURT: I'll allow it. 4 (Government's Exhibit 13-37 received in evidence) 5 MR. HERNANDEZ: Could we publish there to the jury. 6 Q. Could we focus in just on the written, the next portion. 7 Thank you. So this e-mail from the defendant to Eric 8 Greenberg, another wine collector -- correct? 9 A. Yes. 10 Q. And what's the date on it? 11 A. Monday the 11th of October 2004. 12 Q. And I'm just going to read each of the lines and then I'm 13 going to ask you about line 4 when you get there. So it says, "Eric, no. 1, got the wire. Thanks. No. 2, the additional 14 15 wines are here but I will be in NYC Wednesday-Sunday. Can we 16 do next week? Also perhaps some more burgs have arrived then. 17 Do you prefer refrigerated truck or overnight shipment so I can 18 arrange? 3, do you want 1919 Voque Musigny? I forgot to 19 include on list. I can split three with you. I have six coming," probably "at" -- it says a-y, but probably "at 3,000 each." And then no. 4: "Can you delete the wines you don't 20 21 22 want to sell and include prices of those to sell. I can move 23 some, actually try to move those 'suspects'," in quotes, "Bordeaux for you." And then it concludes, "P.S. I tried the 24 25 Georges Churchy 1899 Petrus from Zachy's, same as your SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 1899/1900 mag, not good for sure. Cheers, Rudy." Did I read

2 that correctly?

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- 3 A. Yes, you did.
  - Q. My question is with respect to line 4. What do you
- 5 understand the word "suspects" to mean?
  - A. It was obviously doubtful wines, doubtful Bordeaux.
- 7 Q. Is that a word that can be used in the wine industry to
- 8 describe a doubtful wine?
- 9 A. Not, not usually, no.
  - MR. HERNANDEZ: OK. If we can take this exhibit down.
- 11 Now, for the next portion, your Honor, I'm going to
- 12 ask if the witness can step down again.
- 13 Q. But before you do, Mr. Egan, before coming to testify
- 14 today, did you examine the bottles that are at issue here in
- 15 the case that the government alleges are counterfeit?
- 16 A. Yes, I did.
- 17 Q. And did you use the same methodology to inspect those wines
- 18 for authenticity that you described earlier in your testimony
- 19 that you've used throughout your career?
- 20 A. I did.
- 21 Q. And I'm going to ask you now to step down so I can show you
- 22 some bottles of wine, and for each wine, if you have an opinion
- 23 as to its authenticity, I would like you to share it with the
- 24 jury.
- 25 A. All right.

DCGAKUR4ps Egan - direct

1 Q. All right?

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2 THE COURT: Sure.
3 O. So for the group of bo

Q. So for the group of bottles -- and we tried to group them, 4 so we are going to start with the first row here, which are --5 they all start with 4, these are the 4 series. They have all 6 been admitted into evidence. 4-1, 4-2, 4-2A, 4-3, 4-4, and 7 4-5. These are all wines that have been admitted as purchased 8 by William Koch. So in however manner you think is most 9 effective and efficient, could you explain to us whether you've 10 examined it and whether you have any opinion about its 11 authenticity. 12 A. Well, I have examined all of these bottles, from Mr. Koch, 13 on behalf of the government. And I will start with the large 14

on behalf of the government. And I will start with the large format here 1947 Petrus double maker and Petrus 1947. The immediate thing evident is that the label is not an authentic label from the chateau. It is a photocopy, in fact. It is not original. The capsule, which had been cut presumably on an earlier occasion to view the cork, this is not from the period of -- from the 1940s. It's later, from the 1960s. The cork, the branding on the cork, which I can see, is pretty faint and not very well applied. It's not a branding which would have been done by the chateau. It's not a cork provided by the chateau. And, also, the cork is too short for a real cork from that era, from Chateau Petrus. So all these indications say to me that this is not an authentic double magnum of Chateau SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 Petrus 1947.

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- 2 Q. All right. Very good. You can go to the next one.
- 3 A. The next two are a pair.
  - Q. So now we're looking at 4-2 and 4-2A?
- 5 A. That's right. These are two bottles of purported Romanee
- 6 Conti 1934. We have authenticity issues with both of the
- labels because they are photocopies. Under magnification, with a lends, you'll see the print pecks late out.

And also, all the corners are hand cut. Here you've got a -- even a little tear. On this one as well. And the real labels would be rounded. They would be printed as a rounded rectangle.

There is old wax on both of these along the neck, but importantly, the top of the bottle, the wax is not the same as the wax on the side. It is much softer, newer, and it shows that the original wax has been taken off at the top and replaced with this. And this certainly would not be the practice done by -- at the domaine de la Romanee-Conti. When you recondition wine at the domaine, they would either put their own wax completely, so that would be completely taken off and new wax reapplied, or they would put a metal capsule on.

There is some sediments. There is definitely an old

23 wine in there.

- Q. Can you describe "sediments."
  - A. Sediments is the -- I don't know if you can see -- but it's SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR4ps Egan - direct

the solid matter which is created during the long-term storage of wine. And it's basically the coloring matter and the tannins in the wine coalescing together to form solids. That's why when you drink an old wine, you need to decant it. You have to take off the sediments that's at the bottom. Otherwise you'll end up pouring sediments into your drink, which is very bitter and not very nice to taste.

So both of these bottles have very high fill levels. If they hadn't been touched, normally, through normal evaporation, unless some exceptional circumstances, the wine would have dropped down. And it's very high. So it shows this wine has been reconditioned or wine added to this. And given the fact it hasn't been done at the demain, given the fact that they are photocopied labels, these are both counterfeit.

- Q. You may want to take these two together. These are both 1952. So now you're looking at 4-3 and 4-4.
- 16 1952. So now you're looking at 4-3 and 4-4.
  17 A. Again, this is a pair of purported Romanee-Conti magnums,
  18 1962, which have copied labels. These are not the original
  19 labels from the domaine. Nor are the shoulder labels vintage
  20 labels. They have numbers as well, which have been stamped on.
  21 They don't look original either. Plus the fact that the labels
  22 are not original.

This is a very high fill, which you would normally expect at this level.

Q. Where are you pointing?

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DCGAKUR4ps Egan - direct

A. I'm pointing to 4-3. So it hasn't been reconditioned or anything apparently. So that is exceptionally high for a win

2 anything apparently. So that is exceptionally high for a wine 3 of this age. And also, you can see the cork. It's very faint

4 to read. You can hardly read the what is on the cork. But

5 given that both of these have copied labels, I would definitely

believe that these are counterfeit.

7 Q. And then 4-5.

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A. Yes. Now, this is a magnum of purported Romanee-Conti 1937. It has a copied label, a photocopied label, it's not a real label. But it looks from afar, it's quite good. But close up it's not good at all.

It has a capsule, which would not have been applied by the domaine, very roughly. It's a very rough edge here. It has been chipped. Actually, I'll rephrase. I think this has been chipped away so the cork can be visible. But the finish at the top is very rough. It hasn't been done professionally. And the branding as well is very indistinct. When the Domaine de la Romanee-Conti do a brand, very finely done. You can read, unless it's damaged, you can read it very easily. And here it's just a mess.

And this is the same for the pink wax, as we've already seen for the 1945 Romanee-Conti.

Under this light you can't see the top very well, but the branding is not very well done. It's too thick. The vintage is done very thickly. And it's re-- I reckon it is SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 from one of the cork stamps that we saw, we saw at the

- 2 defendant's house, which has been applied onto this cork. So
- 3 this is a counterfeit bottle.
- 4 Q. Now I'm going to ask you to look at two bottles that have
- 5 been admitted that come from the 5 series. We'll start with
- 6 5-2. These are bottles that were purchased by Michael
- 7 Fascitelli.
- 8 A. So this is a magnum of La Tache 1934, with the old-style
- 9 Domaine de la Romanee-Conti label here. Again, this is in the
- 10 an original label from the domaine but a copy. The capsule,
- 11 again, has the same issues. There's a great big notch here.
- 12 This has not been chipped away. This, I think, has been
- 13 chipped. And obviously it's been chipped here. But the
- 14 domaine wouldn't have created a capsule so -- in such a
- 15 slovenly fashion.

And again there's the branding -- sorry -- the seal on the top, which is very indistinct. There are letters missing that haven't been very professionally applied at all. So this is not -- this is not a closure done by the domaine. And the label is not from the domaine. So this is counterfeit.

- 21 Q. All right. Then 5-3?
- 22 A. So this is a very large format, methuselah, purported
- 23 Romanee-Conti 1971. Again, this is quite a good copy of
- 24 Romanee-Conti's 1971 label. But it's not the real thing. The
- 25 printing is too flat and the green around the appellation SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 Romanee-Conti Controlee under magnification is indistinct.

- 2 It's not the original label run as for the domaine.
- Q. You can just show that over here to the jury as well on this side.
- 5 A. Sure.
- 6 Q. Is there anything else you wanted to add about those?
- 7 A. No, just the capsule. Again, very poorly rendered. There
- 8 is a faint domaine there on the Romanee-Conti seal. This has
- 9 not been applied by the domaine.
- 10 Q. Then if you could look at the bottles that were purchased 11 by John Scott that are in evidence, 7-5 and 7-8. You can view
- 12 7-5 first.

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A. 7-5. This is purports to be a bottle of Bonnes-Mares from the domaine Roumier. As we've already had testimony on, this the name G. Roumier would not have appeared on a wine of this age from 1929. This is a copied label.

Interestingly, when I hold this to the light -- this was loose like this when I saw this bottle -- it really looks like there is a water mark on the -- on the label, which reads "Concord," like the airplane. And having made some research on this, this is actually a printer based in Indonesia who uses this watermarked paper. And for all the labels that I've seen from the defendant's house, the counterfeit labels, this type of paper has been used for disparate producers, from Bordeaux,

from Burgundy. I've seen the same sort of paper used for SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

1 Chateau Petrus, La Mission Haut-Brion, and also for all the

- 2 Burgundy domaines. So I don't think in reality it would be
- 3 that Bordeaux and Burgundy, way back in 1929, 1940s, would be
- 4 using an Indonesian paper company which was only established in
- 5 1983.
- 6 Q. And then 7-8.
- 7 A. 7-8, again, a Musigny, purported bottle of Musigny 1962
- 8 from Roumier. Then it has the same -- no, this is loose. But
- 9 this is not the -- this is a photo -- this is a copy of the
- 10 label. It's not the actual label from Roumier. The 1962,
- 11 again, it's the same type of paper. That is a copy as well,
- and corresponds with the images we've seen on the computer.
- 13 I was looking at the -- the capsule is a generic
- 14 Burgundy capsule, which doesn't say much. It doesn't say one
- thing or another. But the fact that these two labels are wrong
- 16 would lead me to believe that the whole bottle is counterfeit.
- 17 Q. Mr. Egan, you heard Christophe Roumier, the
- 18 third-generation wine maker, testify in this case?
- 19 A. I did.
- 20 Q. Did you hear him testify that he believed that several of
- 21 the Roumier wines that were presented to him were counterfeit
- 22 or fake?
- 23 A. Yes. I heard that.
- Q. Do you agree with his assessment?
- 25 A. I do indeed, from looking at the evidence that I've seen in SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

- 1 this case.
- 2 Q. All right. We'll return these bottles. And then I'm going
- 3 to ask you to look at the last collection of bottles. They all
- 4 start with three dash. These were admitted when Antonio
- 5 Castanos was testifying. These are the bottles, some of the
- 6 bottles that were consigned to the Spectrum auction in London
- 7 in February of 2012. Have you looked at these bottles
- 8 previously?
- 9 A. I have indeed.
- 10 Q. Have you actually looked at any portion of the consignment
- 11 for that auction before you were even hired for this case?
- 12 A. Yes. I was told by my client to look at a portion of the
- 13 sale, the auction consignments.
- 14 Q. When did you do that?
- 15 A. I did that in February 2012.
- 16 Q. What did you do?
- 17 A. I went to the warehouse where the wines are stored and had
- 18 a quick look at the 120 bottles and other formats which were
- 19 going to be sold, I think the next day.
- 20 Q. Did you have enough time to adequately examine all of the
- 21 bottles?
- 22 A. I only had a few hours' slot to do this, in very poor
- 23 lighting conditions. So I didn't have adequate time, in my
- opinion, to have -- to get a good idea of the authenticity.
- Q. Did you nonetheless find any counterfeit wines in the lots SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR4ps Egan - direct

- 1 for sale?
- 2 A. I did.
- 3 Q. And is at least one of them going to be one of the bottles
- you're about to testify about?
- A. That's right.
- Q. Just to be clear, when you did this examination in London, 6
- 7 that was even before the defendant was arrested in this case,
- 8 right?
- 9 A. That's right, yes.
- 10 Q. So I'll ask you, then, same question and methodology. If
- 11 you could go through the bottles, starting with 3-1, and tell
- 12 us what your opinion is about each bottle.
- 13 A. Sure. 3-1 is a magnum of Romanee-Conti 1978, or purported
- 14 to be. We have a problem with the label again, which is not
- 15 the -- an original label but a -- not applied by the domaine
- 16 but a copy. The stamp of the number is wrong because by the
- 17 time the 1978 vintage came along in the domaine, the serial
- 18 numbers were actually printed on the labels. So that is an
- 19 anomaly. The U.K. importer, Percy Fox & Co., this is an import
- 20 label which would be put on the bottle when it came into
- England or perhaps coming to England. There is, I think, there is a typo on the "Sackville Street." It says "Sackvillee 21
- 22
- 2.3 Street" instead of Sackville. Instead of S-a-c-k-v-i-l-l-e,
- 24 it's S-a-c-k-v-i-l-l-e-e.
- 25 Q. So there's an extra E at the end?

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DCGAKUR4ps Egan - direct

- 1 A. That's right.
- Q. Does an authentic label from Percy & Fox have their address misspelled?
- 4 A. No, not at all.
- 5 Q. It's one E in the authentic version?
- 6 A. That's right, one E, not two.
- 7 Q. If you compare that to what has been admitted as Government
- 8 Exhibit 1-1, is there any relationship between that bottle and
- 9 1-1?
- 10 A. This is a range of labels which were recovered at the
- 11 defendant's house. And from the very many copies import/export
- 12 labels that I saw, this is one them, one of these copies. And
- 13 I'll pass these around. But you'll see that the address,
- 14 again, has the same typographical error.

15 (Continued on next page)

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DCGBKURT5 Egan - direct

- 1 BY MR. HERNANDEZ:
- 2 Q. So the misspelling in the street name in the bottle 3-1 is
- 3 also found in the misspelling of the labels 1-1 from the
- 4 defendant's home?
- 5 A. That's right.
  - Q. And an authentic label does not have that misspelling?
- 7 A. It does not.

I guess the last thing is that there's very little discernible on the cork. A real cork from Domaine de la

- 10 Romanee-Conti would have the vintage and the name
- "Romanee-Conti" on it. That's just another further indicia of inauthenticity.
- Q. Now I think you can move on to the next two bottles, which I think you can take together, 3-2 and 3-3.
- 15 A. Again, these purport to be two magnum bottles of La Tache 16 1971. As with the other Romanee-Conti wines we had seen, the
- labels are not original from the domain. They are copies. The
- print's very flat on both the shoulder labels and the main
- 19 labels.

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- The printed-- sorry, the stamped numbers also are not authentic.
- They've actually got very high fills. Normally by this time the fills would have descended down a bit.
- And you can actually see the branding here on the
  La Tache. It's not very well executed. It's not-- it is not
  SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct 1 a brand as it had been done for corks supplied to the Domaine; particularly, the vintage and the actual font of the La Tache. 2 3 So it doesn't have an authentic cork. It doesn't have an 4 authentic label or shoulder label. So that's counterfeit, as 5 is this one. 6 You can have that. 7 THE COURT: All right. Mr. Hernandez, do you have 8 much more? We're about to take our lunch break. 9 MR. HERNANDEZ: I don't have much more, but I think we 10 should take the break. 11 THE COURT: Okay. 12 MR. HERNANDEZ: I'll finish up in about 15 minutes. 13 THE COURT: Okay. Great. And if I could see counsel for a minute before we take our break. 14 15 (Continued on next page) 16 17 18 19 20 21 22

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DCGBKURT5 Egan - direct 1 (At the sidebar) 2 THE COURT: So if you could just remind Mr. Egan, 3 since he's in the middle of testifying, not to discuss the 4 testimony with anyone. 5 MR. HERNANDEZ: I will. 6 THE COURT: And not to conduct any interviews. 7 MR. HERNANDEZ: Absolutely. 8 THE COURT: And not to respond, because they'll be 9 all over him to ask questions and he shouldn't do that until 10 after. 11 MR. HERNANDEZ: I'll keep him in my custody. 12 THE COURT: Okay. Great. 13 MR. MOONEY: Thank you. THE COURT: So I'm going to say 2:10. Okay? 14 15 (Continued on next page) 16 17 18 19 20 21 22 2.3 24 25

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DCGBKURT5
                                Egan - direct
 1
                (In open court; jury present)
               THE COURT: Okay, ladies and gentlemen. We're going
 2
 3
      to take our lunch break. It's about 7 minutes to 1 and I'll
      ask you to be back in the jury room at 2:10. You have a little
 4
 5
      longer time today.
 6
                (Jury excused)
               THE COURT: So. Okay. I'll see you all at 2:10. MR. HERNANDEZ: Thank you.
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 9
                (Recess)
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DCGBKURT5 Egan - direct  $\hbox{A F T E R N O O N } \qquad \hbox{S E S S I O N }$ (In open court; jury not present) THE COURT: So we're going to call in the jury and continue with Mr. Egan. I owe you a more definitive ruling on the motion in limine discussion that we had briefly this morning. I'll give it to you, but not now. MR. MOONEY: Very good, your Honor. MR. FACCIPONTI: Thank you. (Continued on next page) 

DCGBKURT5 Egan - direct 1 (In open court; jury present) THE COURT: So please be seated, everybody, and we'll 2 3 continue with the direct examination of Mr. Egan. 4 MR. HERNANDEZ: Your Honor, may Mr. Egan step down 5 again? 6 THE COURT: Yes, sure. 7 THE DEPUTY CLERK: Sir, I'd just like to remind you 8 you're still under oath. 9 THE WITNESS: Yes. 10 BY MR. HERNANDEZ: 11 Q. Before the lunch break, you were going through the 12 remainder of the bottles that start with 3 dash. These are the 13 bottles from the Spectrum auction. 14 A. Yes. 15 Q. I see that there are a number of bottles that are 1966 16 Domaine de la Romanee-Conti Montrachet. I'm going to ask you 17 to take a look at 3-10 first and then give us your opinion on 18 whether this is an authentic bottle. And, if possible, you can 19 tell us whether your opinion is uniform for the remainder of 20 those same bottles. A. All right. Well, there's quite a few of these bottles, but 21 22 they are all similar to each other. I've established that and 2.3 made notes to that effect. 24 But as you can see, this, again, is a copied label. 25 It is not a label as supplied by the domaine or affixed to the

SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct

1 bottle by the domaine. The printing, again, is very flat.

- 2 It's being treated in some fashion to make it look its age. It
- 3 has a Nicolas stamp here, which is not that well impressed.
- 4 The real Nicolas stamps, by and large, are much better applied
- 5 to the label than you see here. They have a Reserve Nicolas
- 6 neck label, which I think we've seen already. I've seen whole
- 7 quantities of these in the materials taken from the defendant's
- 8 house.

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And, again, it's got "Ce vin doit etre decante" at the back. Again, not original. The stamp's not original nor the neck label nor the back label. And the capsule is foil. And it says "Nicolas" on it, so it is I think an actual Nicolas capsule which has been taken from elsewhere. And then the cork is branded. And I'd like to actually show you the stamp which actually was used to print the writing on the cork and also the vintage.

- 17 Q. So I'm going to hand you what's been admitted as 1-130.
- 18 And within this exhibit, which is multiple stamps, you've
- 19 segregated a few stamps in particular. Is that right?
- 20 A. That's right.
- 21 Q. So I'll hand those to you now.
- 22 A. And you'll recall when we were in the PowerPoint
- 23 demonstration that we had the templates for these cork stamps
- on the screen. And one of those images that you saw was for
- 25 Montrachet. And this is the actual stamp which was made from SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct

1 that template by -- I don't know who, but by I suppose a professional company who makes these rubber stamps.

And the gap-- I don't know if you can all see this. But like Cinderella, the stamp fits all the way around. It's a bit high, but the line of the surrounding perimeter of the stamp goes right up to the top of the cork and the Societe Civile is hardly-- is cut off in parts, but the second line is as on the stamp. So it's a good example because white wine bottles are clearer than red wine bottles so you can normally see the corks more clearly.

And if I could get the vintage stamp for this.

Q. So I'm going to hand you what's been admitted as 1-127.

It's a bag of vintage stamps, and you've segregated one in a package that you prepared last night. Correct?

A. That's right. One of these vintage stamps, 1966, I have here. And there, again, you have the branding at the bottom. The vintage is on the bottom of the cork here. And the font of the stamp actually fits the vintage. I know it's hard to see because this is the mirror image, but as you can see, even looking at the dimensions, they're very similar.

So this was the stamp I believe which was used to mark up each of these Montrachet corks. And so these are all counterfeit bottles. They're not the real Montrachet. And the wine is— it's very fragile. And the wine is not a very healthy color. It's very cloudy. I think most of the bottles SOUTHERN DISTRICT REPORTERS, P.C.

## DCGBKURT5 Egan - direct

are as such. So it doesn't look like a very palatable brew.

- Q. All right. But the other bottles that are Montrachet 3-5,
- 3 3-6, 3-7, 3-8 and 3-9 and 3-4, have you examined all of these
- 4 bottles as well?
- 5 A. I have indeed, yes.
- 6 Q. And is your opinion the same for those bottles as it is for 3-10?
- 8 A. Exactly the same. You can see all of the labels are the
- 9 same. They're all copies and they all have the-- almost all of
- 10 them have the Nicolas neck labels. This one is missing for
- 11 some reason. It has the Conti label. They are all the same
- 12 batch and they are all counterfeit.
- 13 Q. Okay. I'll give you two more bottles of white wine, 3-13
- and 3-14. Can you tell us what those are?
- 15 A. These purport to be-- the first one is another white mine,
- 16 Musigny Blanc 1945 from the Domaine Comte Georges De Voque.
- 17 And this label is a copy and it has been distressed, I believe.
- 18 It's been torn, it's been rubbed. It doesn't look authentic.
- 19 It's got the Nicolas stamp, again which has been very badly
- 20 applied. You can see there's no-- it's very smudged, indeed.
- 21 It might have been faintly applied and then, through the
- 22 manipulation, the label made even less legible.
- 23 Again, it has the Nicolas stamp, Nicolas capsule. And
- 24 if I look at the cork, it's got a branded cork there which is
- the same as a branded cork, as a stamp which we found in the SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct

2.3

defendant's house. So I think this one also is counterfeit.

And then there is a Musigny Blanc 1962. Again, very flat printing to the label. This is a copy as well. This is not an actual Comte Georges de Vogue label. And the branding on the cork is very crude, as is the other one. And, again, with a very thick border.

So, again, this is a counterfeit bottle.

- Q. And then the final two bottles that I'm going to show you are 3-11 and 3-12.
- A. These are very-- well, the first one is a 1945 Musigny, again from the same Domaine Georges de Vogue. Again, a copied label. It's not an actual label from the domaine. The stamping is done by hand. And, again, it's not as you'd expect on an actual label because of the font and the way it has been applied. Again, it's got a half-done Nicolas stamp. It's not fully impressed.

And then "Ce vin doit etre decante," which normally on the real Nicolas bottles is always at the back normally at an angle. So this is in the wrong position. And, again, it's part of the vast range -- not range, but quantity of these decanting strip labels that we found-- sorry, that I inspected from items which were found at the defendant's house.

And the 1962 Musigny, again, pretty much the same. Poor treatment of the label, very flat printing. And this is not an original label created at the domaine. This looks like SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct

1 a copy of an actual label because the-- this is very well done, the --

- 3 Q. What is "this"?
- 4 A. Sorry. The serial number. But the actual label is not in
- 5 good-- is not good. So, again, this is a counterfeit bottle in
- 6 my opinion.
- 7 Q. And one final question before I ask you to return to the
- 8 witness stand. You mentioned that some of the printing on the
- 9 labels is flat. Could you explain what you mean by that?
- 10 A. Well, the domaines and the chateaus, they obviously had a
- 11 printing at the time, especially with these older vintages, a
- 12 specific way of printing which makes the black ink in
- 13 particular very flat, very precise and very dark print;
- 14 whereas, all of the labels I've seen here, which are
- 15 counterfeit, the print is too matte. There's not the shine,
- 16 the slight shine you get on a real label, on the printing on
- 17 the real label, and is indicative that that is not -- none of
- 18 these labels are authentic. They are copies.
- 19 Q. Okay. Thank you. You can return to the stand now, please.
- 20 A. Thank you.
- 21 Q. So, Mr. Egan, I have a few concluding questions for you.
- 22 You also heard Laurent Ponsot testify about bottles
- that had been admitted from Domaine Ponsot that he believed to
- 24 be counterfeit.

25

Do you remember hearing that testimony? SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

## DCGBKURT5 Egan - direct

- 1 A. Yes, I remember that. Yes.
- Q. Do you have a different opinion than Mr. Ponsot?
- 3 A. No, I'm in accordance with him.
- Q. Now, in preparing to testify here today, have you done
- 5 anything to determine how many other counterfeit wines were
- 6 either sold or consigned by the defendant besides the ones that
- 7 you just testified about?
- 8 A. To my knowledge?
- 9 Q. Yes.
- 10 A. Yes.
- 11 Q. Could you tell us what you did?
- 12 A. Well, I made a list of all wines from various clients who
- 13 have purchased directly from the defendant and I've concluded
- 14 that there is a substantial quantity of wines that they have
- 15 purchased which are counterfeit.
- 16 Q. So your data comes from just your personal client list?
- 17 A. That's right.
- 18 Q. It doesn't include a number of people who bought wine from
- 19 the defendant who aren't your personal clients?
- 20 A. No.
- 21 Q. All right. If we could then look at the PowerPoint, which
- 22 is 21-1, and go to Slide 29. So Slide 29 is something that you
- 23 prepared. Correct?
- 24 A. That's right.
- 25 Q. And it reads "Fake wines bought by two collectors at The SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct

- 1 Cellar I." Right?
- 2 A. Yes.
- 3 Q. These two collectors, are these two clients of yours?
- 4 A. Yes.
- 5 Q. Could you explain to us what it is that you did for those
- 6 two collectors?
- 7 A. I inspected wines they had purchased from the defendant
- 8 with a view as to their authenticity or inauthenticity.
- 9 Q. And did you personally inspect those bottles for those
- 10 clients?
- 11 A. I did, indeed.
- 12 Q. Before coming here to testify, that's something that you
- did in the regular course of your work for those clients?
- 14 A. That's right.
- 15 Q. I'm going to turn now to Slide 30, which is also something
- 16 you created. Correct?
- 17 A. That is correct.
- 18 Q. And tell us what you found.
- 19 A. Well, from The Cellar I auction, which took place in
- 20 January of 2006, having totaled up the wines that I've
- 21 inspected and deemed to be inauthentic-- i.e., counterfeit- 39
- lots from this particular sale were sold for \$1,291,450. The
- entire auction generated \$7,312,740. So this represents a
- 24 sizeable proportion of the total value of the auction.
- Q. And, again, this is just the two collectors who are your SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT5 Egan - direct clients. There are many other people who purchased. Right? A. That's correct. Q. Now, did you prepare any other analysis to put the number of counterfeit wines you think have come from the defendant in a broader perspective? A. Yes. Out of the total wines that I've inspected since 2006 --(Continued on next page) 

## DCGAKUR6ps Egan - direct

- 1 Q. Well, before you --
- 2 A. I'm sorry.
- 3 Q. Before you describe what you found, tell us what you did.
- A. I created a spreadsheet, just to show how many wines from
- 5 the various chateaus and domaines were counterfeit.
- 6 Q. OK. So slide 31 reads "counterfeit wines examined by
- 7 Michael Egan since 2006." Is that right?
- 8 A. That's right.
- 9 Q. So just explain to us again what it is that you did.
- 10 A. Well, using my usual methodology, inspecting wines for
- 11 various clients, various collections, I determined that wines
- 12 are either authentic and therefore had no problems with them,
- and obviously told as such to the clients, or I flagged wines
- 14 which had serious authenticity issues and which were in fact
- 15 counterfeit.
- 16 Q. And then once you flagged those counterfeit wines or wines
- 17 with serious authenticity issues, did you make an effort to
- 18 figure out who your client got the wines from?
- 19 A. I was told by the clients where they purchased these wines
- 20 from. It was an easy job for me. I didn't have to do any
- 21 research.
- 22 Q. And then the next slide has the data that you compiled,
- 23 correct?
- 24 A. That is correct.
- Q. Can you explain to the jury what you found. SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR6ps Egan - direct

1 A. Well, since I started doing my fine-wine expert business,

- 2 out of the thousands of bottles that I checked, I found that
- 3 1,433 are counterfeit and, off those, 1,077, or 75 percent,
- 4 came from Rudy Kurniawan. And the people who bought the most
- 5 fakes from Rudy Kurniawan were Michael Fascitelli and William
- 6 Koch.
- 7 Q. And then did you do a breakdown of some of the wines that
- 8 had the highest number of counterfeits by domaine or chateau?
- 9 A. I did.
- 10 Q. Is that slide 33?
- 11 A. This is a selection of that. This features the most, the
- 12 largest to the smallest, but it's not exhaustive. Obviously
- 13 there are other wines which were targeted. But out of those,
- 14 by far the highest number were from the Domaine de la
- 15 Romanee-Conti, at 284. And then the next are 140 items from
- Domaine Roumier, 118 from Domaine Ponsot, 92 from Chateau
- 17 Petrus, 65 are from Domaine Georges -- well, Domaine de Vogue,
- 18 and 45 from Chateau Mouton Rothschild.
- 19 Q. So, Mr. Egan, final question: Have you testified here
- 20 today about every opinion or finding in this case, or have you
- just answered the questions that I've asked you?
- 22 A. I've just answered the questions you asked me.
- 23 Q. Thank you.
- MR. HERNANDEZ: No further questions.
- 25 THE COURT: Counsel, cross-examination.

SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - direct

- 1 MR. MOONEY: Yes, your Honor.
- 2 THE COURT: Mr. Hernandez, he might use some more

3 water.

4

6

THE WITNESS: That's all right. I've got a whole

5 bottle.

- THE COURT: You have a whole bottle?
- 7 THE WITNESS: Yes. Thank you.
- 8 CROSS EXAMINATION
- 9 BY MR. MOONEY:
- 10 Q. Good afternoon, Mr. Egan.
- 11 A. Good afternoon.
- 12 Q. Now, you've told us a little bit about your time working at
- 13 Sotheby's; is that correct?
- 14 A. I did, yes.
- Q. And at Sotheby's you were involved in auctions that would
- 16 be put on?
- 17 A. That's right.
- 18 Q. And your level of responsibility over the years you were
- 19 there increased as you became more proficient at working with
- 20 fine wines.
- 21 A. That's right. And also, in the commercial aspects, selling
- the wines to clients, doing the marketing, finding new vendors,
- 23 things like that.
- 24 Q. There's a lot of things involved in an auction besides --
- 25 you can't just sit there and wait for things to come in to you, SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 can you?
- 2 A. No. It's a business. Like another business, you have to
- 3 be proactive.
- 4 Q. So you have to go out and find the people who are going to
- 5 consign the wines, and you've got to develop the customers who
- 6 are going to buy the wines.
- 7 A. That's right.
- 8 Q. If you don't have both sides of that formula, it's just not
- 9 going to work.
- 10 A. No, it's not.
- 11 Q. OK. And as a result, you get -- you start to learn more
- 12 and more about the product; is that right?
- 13 A. That's right.
- Q. And the product in this case being the stuff that we drink.
- 15 A. Yes.
- 16 Q. Now, one of the things that you told us is that you also
- 17 become familiar with the state of the wine; is that right?
- 18 A. It's --
- 19 O. Its condition.
- 20 A. Its condition, yes.
- 21 Q. Because -- or the -- and maybe just say drinkability.
- 22 A. Yes. That's a good word.
- 23 Q. Because after all, this is a product that was designed to
- 24 be consumed, isn't it?
- 25 A. That's right.

DCGAKUR6ps Egan - cross

1  $\,$  Q. And a good example that you gave us was the -- looking at

- these Montrachet, they don't look right, do they?
- 3 A. No. They wouldn't look out of place at the urology
- 4 Department at Mt. Sinai.
- 5 Q. Sort of what I was thinking.

6 You don't know how the government stored those, do

- 7 you, since the auction?
- 8 A. I don't, no.
- 9 Q. And how you store the wine is pretty important, isn't it?
- 10 A. Absolutely.
- 11 Q. Because if you don't do it right, then the wine is going to
- 12 go bad, right?
- 13 A. Yes, if it's kept in too hot a condition, as I said before,
- 14 the corks are going to fail and the wine is going to come out.
- And also, if it's too hot a condition the wine is going to
- 16 slowly cook, even.
- 17 THE COURT: It's going to what?
- 18 THE WITNESS: Cook.
- 19 THE COURT: Cook?
- THE WITNESS: Yeah.
- 21 Q. One of the things that's really important for wine is
- 22 temperature, right?
- 23 A. Yes.
- 24 Q. Wine needs to be kept at a constant but also at a cooler
- 25 temperature, right?

DCGAKUR6ps Egan - cross

1 A. That's right. I mean, natural, in the olden days, natural

- 2 temperature was good, because in my opinion you need a very
- 3 slight variation in the temperature throughout the seasons,
- 4 maybe by a few degrees, which, this helps the wine along its way.
- 6 Q. So, for example, if you've got a wine cellar and you can't
- 7 afford one of the expensive ones like some of the guys that are
- 8 buying this, one of the things you might have is a thermometer
- 9 in your cellar that shows not just what the current temperature
- 10 is but it will show you how much the temperature has changed
- 11 over a period of time, right?
- 12 A. Yes, the high and the low, the maximum and the minimum.
- 13 Q. Because we want to know. If we're starting to see that
- 14 maximum and minimum changing, then we're endangering our wine,
- 15 right?
- 16 A. That's right. If it's too high a temperature, you're in
- 17 the danger zone.
- 18 Q. Right. So if we pack this up in a box and leave it sitting
- 19 out on a shipping dock some place in the hot sun, that's not a
- 20 good thing.
- 21 A. It's not.
- 22 Q. Another thing that's important with regards to preserving
- 23 the wine is avoiding vibration, right?
- 24 A. That's right.
- 25 Q. If we stand this on top of the air conditioner and that SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 machine runs, bad things are going to happen.
- 2 A. That's right. And that's why, in New York or Paris where
- 3 the metro or the subway are very close to the street level, you
- got to be very careful when you store wine, because the
- 5 vibrations, if you're near the line, will affect the wine.
- 6 Q. So if the restaurant puts its wine cellar right down
- 7 underneath where the subway runs all time --
- 8 A. Yeah.
- 9 Q. -- that might not be the place where we want to order from
- 10 the high end of the wine list.
- 11 A. That's right.
- 12 Q. OK. And another really important thing is sunlight, right?
- 13 A. Yes.
- Q. Sunlight will also, if we leave this bottle, just sitting
- 15 out here like this with the sunlight coming in from the windows
- 16 could affect the bottles, right?
- 17 A. That's right. It will again, change the color,
- 18 particularly for white wines. They will grow darker in quite a
- 19 short space of time.
- 20 Q. So that that's why wine cellars usually don't have windows.
- 21 A. That's right.
- 22 Q. And if you're going to have an area where you're going to
- 23 have wine, it might be a good idea to block out the sunlight so
- 24 that the -- block the windows so that the sunlight can't come
- 25 in.

DCGAKUR6ps Egan - cross

- 1 A. If you're storing wine.
- 2 Q. You're -- yes. If it's going to be there for any period of
- 3 time?
- 4 A. Yeah. Yeah, for storage.
- 5 Q. For a little while -- we can leave this sitting in the
- 6 kitchen for a day before we consume it and not be too worried
- 7 about it, right?
- 8 A. No. If it's for a number of weeks or months.
- 9 Q. Right. And then, also, of course, we want to -- we don't
- 10 want to leave it like these are. We want to have it lying
- 11 down, right?
- 12 A. That's right, to keep it cool and moist.
- 13 Q. To keep the cork moist. And that's going to help protect
- 14 the seal and that's going to help protect what's in there.
- 15 A. That's right.
- 16 Q. Now, these Lafon-Rochets were from the Spectrum auction; is
- 17 that right?
- 18 A. I believe so.
- 19 Q. And that's already in evidence as Exhibit 16-2 as the
- 20 catalogue. 16-3. No, 16-3, I'm sorry. I show you. Does that
- look more like we expect that wine to look like?
- 22 A. The way it is lit, yes.
- 23 Q. As opposed to -- well, that's not going to work. Worth a
- 24 try.
- 25 THE COURT: Are you exhibiting this to the jury? SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

## DCGAKUR6ps Egan - cross

1 MR. MOONEY: That is in evidence, your Honor, yes.

THE COURT: And you want them to look at it now?

3 MR. MOONEY: The jury should see that as well.

Q. So you see that's more the kind of color, or the other set of Montrachet in that one is Exhibit, what, 66? Is that more like it?

Now, you had a chance, I think you told us, to take a look at the wines in the Spectrum auction before they went up on the auction?

- 10 A. A small selection from the sale. Not all the bottles in the sale.
- 12 Q. How many bottles did you look at?
- 13 A. 120.

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- Q. And of that 120 you only found one or two that gave you
- 15 problems; is that correct?
- 16 A. I had two hours to inspect those 120 bottles, which is
- 17 pretty breakneck speed, given my usual care and consideration.
- 18 So -- so can you repeat the question?
- 19 Q. You did find a couple of bottles. But only a couple.
- 20  $\,$  A. I believe there were a few bottles that I mentioned to the
- 21 staff at Spectrum at the time of inspecting.
- 22 Q. But you had told us that one of the things with regards to
- 23 auction houses is the wines, the bottles themselves, are not
- 24 made available to the buyers. Is that right? Only the auction
- 25 catalogue.

## DCGAKUR6ps Egan - cross

- 1 A. For inspection.
- 2 Q. For inspection.
- 3 A. The buyer has the, normally, the ability to contact the
- 4 wine auction beforehand to arrange a viewing of whatever lot he
- 5 wants to look at.
- 6 Q. So that can be arranged?
- 7 A. It can be arranged, but it, it means the warehouse has to
- 8 be prepared. The bottles have to be taken out, in question.
- 9 So it's quite a procedure.
- 10 Q. And most of the auctions employ experts to look at the
- 11 wines, don't they?
- 12 A. For catalogue -- before the, before the wines are
- 13 catalogued, yes.
- 14 Q. Because the auction house doesn't want to end up with a
- 15 bunch of counterfeits.
- 16 A. No. That's why auction houses, the staff should be expert
- 17 enough to be able to have some sort of competence in
- 18 determining which can go in for sale and which should be
- 19 rejected.
- 20 Q. And that was part of what you did with Sotheby's up to
- 21 2005, was to look at stuff, look at wine bottles and approve
- 22 them to go on to sale.
- 23 A. That's right.
- 24 Q. And during the period of time counterfeit was becoming an
- increasing problem, wasn't it?

DCGAKUR6ps Egan - cross

1 A. Um, it was a -- I think it was a gradual increase in

- 2 incidence, as well we've started seeing doubtful and
- 3 counterfeit bottles.
  - Q. When the overall market went from \$19 million a year to
- 5 \$300 million dollars a year, isn't it true that the number of
- 6 counterfeits also increased?
- 7 A. Yes.

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- 8 Q. So you've got, what, a 15-fold increase, so counterfeits
- 9 are going to go up at least 15-fold, right?
- MR. HERNANDEZ: Objection.
- 11 THE COURT: Sustained. I'm not so sure, unless you
- 12 lay the foundation for that.
- 13 Q. You had testified earlier that the market was at 19 million
- and then it increased to 300 million a year. Is that right?
- 15 A. Sorry. I don't -- maybe with my accent or my cold. It's
- 16 90 million.
- 17 Q. 90 million.
- 18 A. Nine, zero in 2002.
- 19 Q. So 90 million in 2002, and then it increased to 300, about?
- 20 THE COURT: 300 million, is that current or --
- 21 THE WITNESS: No, no, in 2007.
- 22 THE COURT: I see. 2007 and 2002.
- Q. So three times as much.
- 24 A. That's right.
- 25 Q. And even with the auction houses doing what they can to SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

1 watch out, a lot of counterfeit bottles got through and got

- 2 sold to people, right?
- 3 A. I think the auction houses were checking wines. Wines, the
- 4 counterfeit wines were not solely found at auction but through
- 5 private sales or, or sale through wine merchants. It was not
- just the auction houses where counterfeit wines were found.
- 7 Q. Well, you gave some figures on a sale that was called the
- 8 Cellar I sale. That was a sale at an auction house called
- 9 Acker Merrall; is that right?
- 10 A. That's right.
- 11 Q. And then there was a Cellar II sale from Acker Merrall.
- 12 A. Yes.
- 13 Q. And you looked at wines from the Cellar II sale as well,
- 14 right.
- 15 A. I did, yes. For various clients.
- 16 Q. Mr. Fascitelli bought at both of those, right?
- 17 A. He did indeed, yes.
- 18 Q. He was one of your big clients that you looked at a lot of
- 19 wines for.
- 20 A. That's right.
- 21 Q. Before we go on to him, though, back at the time that you
- 22 were looking with Sotheby's, sometimes there would be issues,
- there would be problems with a label that had come off of a
- 24 bottle or a label that was badly damaged. That would happen,
- 25 would it not?

DCGAKUR6ps Egan - cross

1 A. Yes, when we were inspecting wines in people's cellars,

- 2 yes, for example --
- 3 Q. OK. And wasn't it part of the practice at that point to
- 4 Sotheby's to actually request and get from the vineyards new
- 5 labels?
- 6 A. Um, at the beginning I recall when I first started at
- 7 Sotheby's, back in 1981, I think there were a couple of
- 8 instances where damaged labels were sent back to the chateaus
- 9 in exchange for new ones.
- 10 Q. So there were incidents when you would put the new label
- 11 on. They would send the label out and you at Sotheby's would
- 12 put it on. Right?
- 13 A. That's right.
- 14 Obviously there would be the actual real labels from
- 15 the stock at the chateau. They would not be copies.
- 16 Q. You didn't create a copy.
- 17 A. No.
- 18 Q. Although there would be circumstances where there would be
- just a Xeroxed copy label on the bottle, right?
- 20 A. Um --
- 21 Q. But you would note it.
- 22 A. Um, yes, from, you know, someone would have put that on
- 23 their bottle to identify it.
- 24 Q. Because the label was gone. For example, we have a
- 25 Government's Exhibit 1-402A, has no label on it, does it? SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 A. It doesn't.
- 2 Q. So -- and we've seen written on the side of it what you
- 3 identified as maybe "1899 RC," question mark. So if that was
- 4 an 1899 RC and you could establish somehow that it was an
- 5 1899RC, I might put a label on there somewhere that says that's
- 6 what it is, right?
- 7 A. It depends on the situation. If someone came in off the
- 8 street with that about the and said, please sell that for me
- 9 because it is Romanee-Conti 1899, we would probably say no, at
- 10 Sotheby's. On the other hand, if it was in the cellar and we
- 11 would the record -- we had the cellar book and we could see it
- 12 with other wines of that era, it was within its -- how would I
- 13 say it -- within its context, then it could be identified as a
- 14 Romanee-Conti 1899.
- 15 Q. And then you might do it.
- 16 A. Yes.
- 17 Q. Or --
- 18 A. We wouldn't -- actually, we wouldn't put a label on it. We
- 19 would just say in the catalogue "no label but from cellar
- 20 records."
- 21 Q. That would be the better way to do it, wouldn't it?
- 22 A. Yeah.
- 23 Q. So say, here's the provenance and this is how it
- 24 establishes an 1899 Romanee-Conti.
- 25 A. That's it.

## DCGAKUR6ps Egan - cross

1  $\,$  Q. But that's not always what happens. Sometimes people would

- 2 Xerox a label or copy a label and stick it on there and say,
- 3 OK, this is what it is so we put that label on there.
  - A. Yes. But it wouldn't be -- it could be a tag label, for
- 5 example.

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- 6 Q. Could be.
- 7 A. But it wouldn't be anything done with any sophistication.
- 8 Q. As you look at this bottle --
- 9 THE COURT: Mr. Mooney, I think there were two 10 questions in there. One would be a label and one would be a
- 11 note. You're asking, could you ask them separately?
- MR. MOONEY: Sure.
- Q. So the first part would be: And sometimes people would actually put a label on.
- 15 A. Yeah. But it wouldn't be a label, as I said before, of
- 16 any -- it wouldn't be an exact copy. It wouldn't be a label to
- 17 emulate the original. It would be either a handwritten label
- or sometimes a photocopy label of another label taken from
- 19 another bottle.
- 20 Q. That would be the better way to do it?
- 21 A. It's basically anything to identify that bottle for what it
- 22 is.
- 23 Q. Yes. And this bottle, I think you told us that it looked
- like the capsule was original?
- 25 A. I think it's from the era. I think that's an original SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 capsule.
- 2 Q. The punt is consistent?
- 3 A. Yeah. That's from the -- from that period. It's a
- 4 hand-blown bottle.
- 5 Q. And the ullage would be consistent probably with that,
- 6 isn't it?
- 7 A. Yeah. I think, if it has not been recorked, that's what
- 8 you would expect to find in a bottle of that age.
- 9 Q. So actually the comment "1899 RC," question mark, just
- 10 could mean -- it also says "1875," question mark.
- 11 A. Yes.
- 12 Q. So that could be Kurniawan following up some leads or
- 13 trying to figure out what this really was, right?
- MR. HERNANDEZ: Objection.
- 15 THE COURT: Sustained. I don't know, did we establish
- 16 who wrote that?
- 17 MR. MOONEY: I don't think we did establish that.
- 18 Q. So whoever wrote that on there could have been just trying
- 19 to figure out if that's what it is.
- MR. HERNANDEZ: Objection.
- 21 THE COURT: Sustained.
- 22 Q. And up on the neck, we see kind of brown sort of debris.
- 23 What's that?
- 24 A. Well, that's the coloring matter from the wine. As I said
- 25 before, as wine ages, the color starts transforming to

SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

1 sediments. And it's actually a good sign to see a brown stain

- 2 just on one -- I think it's -- may I have a look at the bottle
- 3 more closely?
- 4 Q. Sure. Please. Please.
- 5 A. Yeah. I think it's on one side, isn't it?
- 6 Q. Appears to be.
- 7 A. Yeah.
- 8 Q. What does that tell us?
- 9 A. Well, it means that the bottle has lain immobile for
- 10 decades, so that the coloring matter has only dropped onto that
- 11 side. Obviously the bottle has been laying down like that.
- 12 Then there's nothing on this side. And it's good to see sort
- of a clump of coloring matter there. It's just an indication
- 14 that the wine has been pretty well stored.
- MR. MOONEY: If I might show this to the jury, your
- 16 Honor.
- 17 THE COURT: Sure.
- 18 Q. So we may be doing this bottle a real disservice leaving it
- 19 sitting out here like this.
- 20 A. Yeah.
- 21 THE COURT: And standing up.
- 22 Q. And especially standing up.
- 23 As the market in auctions and the purchase of wine has
- 24 increased, one of the major places where it's increasing is in
- 25 Asia; is that right?

#### DCGAKUR6ps Egan - cross

- 1 A. That's correct, yes.
- Q. And auction houses are becoming more active in Hong Kong
- 3 and other places in Asia?
- 4 A. Yes. Hong Kong.
- 5 Q. Lots of buyers are beginning to show up in the Asian
- 6 markets.
- 7 A. That's right.
- 8 Q. Have you seen a tendency in some of the Asian markets for
- 9 people to want to clean up, spruce up the bottles, something
- 10 that would never happen in the west?
  - MR. HERNANDEZ: Objection.
- 12 Q. If you know.
- 13 THE COURT: Could you lay some foundation.
- 14 Have you been involved in Asian auctions yourself?
- THE WITNESS: No, I have not.
- 16 Q. You don't have any Asian customers.
- 17 A. I have a few, yes.
- 18 Q. So you do have some Asian buyers.
- 19 A. Not buyers, but people have asked me to authenticate their
- 20 wine.

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- 21 Q. When you examined bottles for the clients, your clients,
- you did a number of reports, didn't you?
- 23 A. Yes.
- 24 Q. And your reports don't necessarily identify the buyers or
- 25 the clients. Mr. Fascitelli was one of those people, wasn't SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 he?
- 2 A. I believe so, yes.
- 3 Q. Let me show you, I'll mark these as Defense Exhibits G-1
- 4 and G-2. I will show you these. I'm going to hand you copies
- 5 because I want you to be able to refer to these. Do you
- 6 recognize those two reports?
- 7 A. I'm looking at the title. Yes, I do.
- 8 Q. And those were both done for Mr. Fascitelli, were they not?
- 9 A. At the time I did them for Grand Cru Wine Consulting --
- 10 Q. And understood -- go ahead.
- 11 A. -- for a client of theirs.
- 12 Q. And you understood when you did them that these were
- 13 Mr. Fascitelli's wines; is that correct?
- 14 A. I didn't know at the time but I later learned it was from
- 15 Mr. Fascitelli, to my recollection. I don't recall the exact
- 16 day or date that I realized it was for Mr. Fascitelli.
- 17 Q. So you went to a location, and at that location wines had
- 18 been collected for you to view.
- 19 A. That's right.
- 20 Q. Was it your understanding at that point that you were
- 21 looking at -- and let's look first at the Cellar I auction, the
- 22 Cellar I purchase. Was it your understanding that you were
- 23 looking at that time at everything that Mr. Fascitelli had
- 24 purchased in cellar wine?
- 25 A. It's the -- the report is titled "a report on the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR6ps Egan - cross

1 authenticity of a selection of wine purchased at the Cellar I

- wine auction." So I did not know, you know, if it was the
- 3 entire number of lots that this client had purchased or not.
- 4 It was just a range of bottles that I was asked to give my  $\overline{\phantom{a}}$

5 opinion on.

- 6 MR. MOONEY: Could you possibly bring up Government's Exhibit 15-7.
  - Q. Can you read that on your screen?
- 9 A. Yeah.

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- 10 Q. So -- and maybe if you can highlight or list the wine portions that are on there.
- Now, this is a six-page document, is it not?
- 13 THE COURT: This is in evidence, is it not? This is

14 already in evidence.

- MR. MOONEY: This is in evidence.
  - THE COURT: So you want the jury to be seeing this?
- MR. MOONEY: Yes, please, your Honor.
- 18 THE COURT: Sure.
- 19 Q. So if you look at your report on Cellar I, the first, on
- 20 page 6 is where you actually start identifying the wines that
- 21 you looked at. Is that correct?
- 22 A. Yes.
- 23 Q. So the first thing we see on there is 10 bottles of the
- 24 Chateau Cheval Blanc of 1947. Is that correct?
- 25 A. That's correct.

DCGAKUR6ps Egan - cross

1 Q. And of course he bought 12 bottles, but you looked at ten

- 2 of them.
- 3 A. No, I looked at ten.
  - Q. You don't know what happened to the other two.
- 5 A. No.

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- 6 Q. And the next thing that you looked at was two bottles of --
- 7 and I'll let you pronounce that because I know you've studied
- 8 French.
- 9 A. Allonge.
- 10 Q. That's why I wanted you to pronounce it. And that was
- 11 represented to you to be something that Mr. Fascitelli had
- 12 purchased from Cellar I?
- 13 A. That's what I was told, yes.
- Q. Have you ever seen the invoice for the Cellar I purchased
- 15 by Mr. Fascitelli?
- 16 A. No.
- 17 Q. Is that the Exhibit 15-7 that is up there?
- 18 A. No, apart from now.
- 19 Q. And do you see on that first page?
- 20 A. Yes. I'm looking at the first page.
- 21 Q. It's not on the first page.
- 22 A. I don't know. Are we talking about the Allonge one?
- 23 Q. Yes.
- 24 A. It's not on that page, no.
- 25 Q. OK. Would you go to page 2, please. It's not on page 2 SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 either?
- 2 A. No.
- 3 Q. If you go to page 3. It's not on page 3.
- 4 A. No, it's not.
- 5 Q. And then if you would go to page 4, please. It's not there
- 6 either, is it?
- 7 A. It's not.
- 8 Q. And finally if you would go to page 5. Still not there.
- 9 A. Not there.
- 10 Q. So that wine that you were told was a wine that
- 11 Mr. Fascitelli had purchased from Mr. Kurniawan at the Cellar I
- 12 auction, it looks like he didn't buy it from the Cellar I
- 13 auction or from Mr. Kurniawan, does it?
- 14 A. Doesn't seem to be, no.
- 15 Q. OK. So I will represent to you that the Chateau Haut-Brion
- 16 and the Chateau LaFleur, the next two, are there. Go to the --
- 17 there's a chateau LaFleur --
- 18 THE COURT: I'm sorry.
- 19 Q. Chateau LaFleur 1982 on page 7 of this report. Do you see
- 20 that?
- 21 THE COURT: No. I just didn't understand what your
- 22 representation was about.
- MR. MOONEY: Pardon, your Honor?
- THE COURT: You just said "I'll represent." I didn't
- 25 understand that.

DCGAKUR6ps Egan - cross

1 MR. MOONEY: Oh, I'm sorry. We're just representing 2 to him that the next twos items on his list are on the list.

3 THE COURT: On which list?

MR. MOONEY: They're on this invoice.

THE COURT: So I think we should, for clarity's sake,

show --

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7 MR. MOONEY: OK. I'll read it. Go back to page 1, if 8 you would, please.

- 9 Q. So the Chateau Haut-Brion is the next one on the first
- 10 page, on the first -- on page 6 of your report; is that
- 11 correct?
- 12 A. Yes. I see it.
- 13 Q. Nine bottles of Chateau Haut-Brion. And if you turn to and
- 14 can you look at the -- is that the first line we see on that
- 15 purchase?
- 16 A. What, the Chateau Haut-Brion 1959?
- 17 Q. Yes.
- 18 A. Yes, I see it.
- 19 Q. And this was one you inspected?
- 20 A. I inspected, yes.
- 21  $\,$  Q. What was your conclusion with respect to the Chateau
- 22 Haut-Brion in 1959?
- 23 A. The labels and capsules appear genuine. One capsule was
- 24 cut by me to reveal a correctly branded cork. These nine
- 25 bottles appear authentic.

DCGAKUR6ps Egan - cross

- 1 Q. So you authenticated those bottles.
- 2 A. Yes.
- 3 Q. Now, the next one we see, over on page 7, would be the
- 4 chateau LaFleur 1947. Is that correct?
- 5 A. That's right.
- 6 Q. And we also see -- we see 12 bottles of the Chateau LaFleur
- 7 1947, do we not, on the invoice?
- 8 A. On the invoice, yes, there are 12 bottles.
- 9 Q. You inspected 11. There are 12 bottles.
- 10 A. That's right.
- 11 Q. But then there's a Chateau LaFleur 1982.
- 12 A. Yes. 11 bottles.
- 13 Q. Those are bottles.
- 14 A. Yes.
- 15 Q. So we got that one. Is that right? Would that be it, the
- 16 Pomerol?
- 17 A. That's the -- yeah, it's the same name, Chateau LaFleur,
- 18 and the same vintage. So it would seem to tie in with what I
- 19 had on the report.
- 20 Q. The next one, then, is the Chateau LaFleur 1928. Is that
- 21 correct?
- 22 A. Yeah.
- 23 Q. Do you see that on here?
- 24 A. Don't see it on the invoice.
- 25 Q. That should have been here with the rest of these, SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGAKUR6ps Egan - cross

- 1 shouldn't it?
- 2 A. Yes. I am told it always came from the cellar, auction.
- 3 Q. If it will help, if you go over to the top of page 8, there
- 4 are six bottles of Chateau LaFleur '47. Do you see those? Of
- 5 Pomerol?
- 6 A. Latour a Pomerol, yes.
- 7 Q. We see those, do we not?
- 8 A. Yeah.
- 9 MR. MOONEY: If you would mark the block to 1084,
- 10 please. So that's on your list.
- 11 THE COURT: Just so the jury is clear, they probably
- 12 already had -- the highlighted items on their screen are also
- in Mr. Egan's report. Is that what you're saying?
  - MR. MOONEY: That's correct, your Honor.
- 15 THE COURT: But there are others that are not.
- 16 MR. MOONEY: That's correct. There are others that
- 17 are not.

14

- 18 Q. And finally, out of the LaTours, there were two magnums of
- 19 the Chateau LaTour 1961. Is that right?
- 20 A. LaTour a Pomerol.
- 21 Q. A Pomerol.
- 22 A. That's right.
- 23 Q. And there were three magnums in the invoice, correct?
- 24 A. That's right.
- Q. So that was one that you looked at. And after that, you go SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 next, in your report, to Chateau Petrus, did you not?
- 2 A. Yes.
- 3 Q. So we've got the 1947 Chateau Petrus, 12 bottles. That
- 4 would be 1029, am I correct, the 1947?
- 5 A. Yes, that's right.
- 6 Q. OK. You could highlight that, please. And then the
- 7 Chateau Trotanoy?
- 8 A. Trotanoy.
- 9 Q. Trotanoy.
- 10 A. Trotanoy in English, yes.
- 11 Q. Trotanoy. That would be lot 1129 had those, is that
- 12 correct?
- 13 A. Yes.
- Q. What's next on the report after that?
- 15 A. After, one bottle of Musigny 1959 from J. Faiveley.
- 16 Q. Do you see that one on here?
- 17 A. On the invoice.
- 18 Q. On the invoice.
- 19 A. No, not on this page.
- 20 Q. Next after that is a magnum of the Henri Jayer?
- 21 A. Henri Jayer. 1978, magnum.
- 22 Q. That was on a different page of the invoice. Let's just
- look at with regards to this page if we can. Do you see any of
- 24 the remaining wines on page 1 that were on -- of the invoice on
- 25 page 1 that were on your report?

SOUTHERN DISTRICT REPORTERS, P.C.

## DCGAKUR6ps Egan - cross

- 1 A. I'll just go through the rest of -- not on page 1.
- 2 Q. So only the highlighted ones from page 1 are the ones that
- 3 you were given to review from that purchase, at least on page 1
- 4 of that purchase; is that correct?
- 5 A. It looks like that, yes.
- 6 Q. Let's go over to page 2. And page 2, 1577, the 1961
- 7 Hermitage. Do you see, is that in your report?
- 8 A. Six bottles, La Chapelle.
- 9 Q. Look on page 13?
- 10 A. Yes. Page 13. I've got four bottles of Hermitage La
- 11 Chapelle 1961.
- 12 Q. Your conclusion with regard to these four bottles was?
- 13 A. The conclusion, that they had probably been reconditioned
- 14 at Jaboulet to confirm their authenticity. It was suggested
- 15 that Paul Jaboulet Aine, which is the company who makes this
- 16 wine, should be contacted.
- 17 Q. Then if we come down the lot to no. 5, highlight that, the
- 18 12 bottles of the Chambertin.
- 19 A. 1962 Rousseau. Looks like on page 11 of my report I have
- 20 four bottles.
- Q. So that would seem to match up, doesn't it?
- 22 A. Well, the four bottles rather than 12. Apart from that,
- 23 yes.
- 24 Q. And then if we come down to lot 203, the Richebourg.
- 25 A. Henri Jayer. That would seem to correspond with the magnum SOUTHERN DISTRICT REPORTERS, P.C.

## DCGAKUR6ps Egan - cross

of Richebourg '78 Henri Jayer on page 9 of my report.

- 2 Q. And then finally just below that, lot 206.
- 3 A. The Vosne-Romanee Cros Parantoux 1978.
  - Q. Are those on your report?
- 5 A. Those are two bottles on page 10 of my report.
- 6  $\,$  Q. Do you see any of the remaining bottles on page 2 on your
- 7 report?

4

- 8 A. I'll just cross-reference to my report. No, none of the
- 9 others seem to appear on my report.
- 10 Q. So if we go down to page 3, first of all, if you would
- 11 highlight lot no. 383, the '66 Bonnes-Mares. Is that in your
- 12 report?
- 13 A. The Bonnes-Mares from -- yes. It's on page 12. There are
- ten bottles of Bonnes-Mares, 1966 de Vogue.
- 15 Q. What was your conclusion with regards to these bottles?
- 16 A. These ten bottles appear authentic.
- 17 Q. So next would be the lot 395. If you would highlight that.
- 18 And do you see that one?
- 19 A. I do. I see that.
- 20 Q. Directly below the Bonnes-Mares.
- 21 A. Yeah.
- 22 Q. And what's the conclusion with regards to this one?
- 23 A. This bottle appears authentic.
- 24 Q. And then next, if you would highlight both lines on lot
- 25 396. Do you see those, the next one down?

SOUTHERN DISTRICT REPORTERS, P.C.

DCGAKUR6ps Egan - cross

- 1 A. Yes.
- 2 Q. What was your conclusion with regard to these three
- 3 bottles?
- 4 A. These three bottles appear authentic.
- 5 Q. And then next there was a '62, lot 398? You saw how many
- 6 bottles? Two bottles?
- 7 A. Two bottles.
- 8 Q. And then if we come down to lot 418. See that one in your
- 9 report?
- 10 A. Yes, on page 11.
- 11 Q. At the top, right?
- 12 A. That's right.
- 13 Q. OK. And then drop all the way down to 516. Magnum of La
- 14 Tache. Do you see that in your report?
- 15 A. (Pause)
- 16 Q. Look on page 10.
- 17 A. Page 10. Yes, I see that.
- 18 Q. And then next, after that, lot 585, if you look on page 10
- 19 also directly above La Tache.
- 20 A. A magnum. It's a magnum, yes. That's on my report.
- 21 Q. And what was your conclusion with regards to this?
- 22 A. This magnum appears authentic.
- 23 Q. Do you see any of the remaining bottles on your report?
- 24 (Cellphone rings)
- THE COURT: That's our next case.

#### DCGAKUR6ps Egan - cross

1 A. No, I don't see any others from that page in the invoice.

- 2 Q. So here none of the rest were shown to you; is that
- 3 correct?
- 4 A. It appears not, no.
- 5 Q. Now, if you would go to page 4, highlight the ones on
- 6 there. This is page 5. Go back one, please, page 4. Do you
- 7 see any of those wines on your report?
- 8 A. They're all Italian wines. I didn't inspect any Italian
- 9 wines.
- 10 Q. And go to page 5. How about those? Did you inspect any of
- 11 those?
- 12 A. No, I did not.
- 13 Q. So you didn't -- you only saw the portion of the wines that
- had been selected for you to look at; is that correct?
- 15 A. That's right.
- 16 Q. And then when you finished your report on what you had been
- 17 given, if you would turn to page 14, you determined, did you
- 18 not, that 60 percent of the wines you had been provided had
- 19 authenticity issues?
- 20 A. That's what I wrote.
- 21 Q. If you would put up Exhibit 15-6. And, Mr. Egan, if you
- 22 would go to your Cellar II report, Cellar II was the -- the
- 23 Cellar II report is the one that you did on the wines that were
- 24 purchased by Mr. Fascitelli at the Cellar II sale; is that
- 25 correct?

DCGAKUR6ps Egan - cross

- 1 A. That's right.
- 2 Q. And if we highlight the wine portions, I will ask you to
- 3 highlight lot 691B. You see that one on your report?
- 4 A. Yes. I think it corresponds to the magnum of Chateau
- 5 Cheval Blanc 1928 on page 6 of my report.
- 6 Q. And then if you would highlight 709, does items -- does lot
- 7 709 match up to the one you looked at?
- 8 A. There are nine bottles of Chateau Cheval Blanc 1949 on page
- 9 6 of my report.
- 10 Q. What was your conclusion with regard to these bottles of
- 11 Cheval Blanc?
- 12 A. These bottles appear authentic.
- 13 Q. And then if you would come down to lot 830. Do you see the
- 14 '45 Chateau LaFleur in your report?
- 15 A. Yes, sir, nine bottles -- I see -- I have nine bottles on
- 16 page 6 of my report.
- 17 Q. And this shows a purchase of --
- 18 A. Of six.
- 19 Q. -- six bottles, doesn't it?
- 20 If you would highlight lot 840, going over to page 7,
- 21 do you see the -- is that the '49 in your report?
- 22 A. Yes. On page 7 I have four bottles of Chateau LaFleur
- 23 1949.
- 24 Q. Could we highlight lot 846. Do you see that in your
- 25 report? The Chateau LaFleur '52?

DCGAKUR6ps Egan - cross

- 1 A. Yes. I have ten bottles of Chateau LaFleur 1952.
- 2 Q. It appears in a lot of these you're seeing, except the one
- 3 where there was more bottles, you're getting a few bottles
- 4 less, right?
- 5 A. That's it, on some of them, yes.
- 6 Q. And next, if you would highlight 867, the '79 report. Do
- 7 you see that in your report?
- 8 A. Yeah, on page 7. I have 11 bottles.
- 9 Q. And what was your conclusion with regards to the Chateau
- 10 LaFleur '79?
- 11 A. These 11 bottles appear authentic.
- 12 Q. If you would then go down to lot 1830, highlight that, the
- '64 Bonnes-Mares. Do you see that in your report? I call your
- 14 attention to page 11.
- 15 A. Page 11, I have ten bottles of Bonnes-Mares 1964 Roumier.
- 16 Q. And then if you would highlight lot 1831. Two magnums. Do
- 17 you see that in your report on page 11?
- 18 A. Yes, I do. The two magnums of Bonnes-Mares 1964 Roumier.
- 19 Q. And then 2065A, the La Tache jeroboam. Do you see that in
- 20 your report?
- 21 A. I've got two jeroboams. Oh, I see.
- 22 Q. If you look at the line below, at 2066, we see another one,
- 23 don't we?
- 24 A. That's right.
- 25 Q. That accounts for the two.

# DCGAKUR6ps Egan - cross

- 1 A. That's right.
- 2 Q. And with regard to the two La Tache jeroboams, you had
- 3 questions about them but felt that they should be referred to
- 4 the chateau for final evaluation. Is that correct?
- 5 A. Yes. I see that I say the labels appear to be copies and
- 6 the stamped serial numbers are out of position. These labels
- 7 could be enlarged copies of bottle labels.
- 8 Q. And then the lot 2181, please. Do you see that in the
- 9 report?
- 10 A. The magnum of Romanee-Conti 1964, on page 9, yes.
- 11 Q. Do you see any of the rest of these bottles in your report?
- 12 A. No. No, I don't see any others.
- 13 Q. And in your report, calling your attention to page 8 first
- of all, at the top of the page, you see a magnum of Chateau
- 15 Palmer?
- 16 A. The magnum of Chateau Palmer, yes.
- 17 Q. That doesn't appear to be on this invoice, does it?
- 18 A. How many pages are there to this invoice?
- 19 Q. There's just this one.
- 20 A. Just this one. No. The Palmer 1961 is not on it.
- 21 Q. And the next one down is a magnum of Chateau Petrus 1971.
- 22 That's not on there either, is it?
- 23 A. No, it's not.
- 24 Q. And the next one down is two bottles from '78 to Henri
- 25 Jayer?

1100 Egan - cross

DCGAKUR6ps

- 1 A. Yes.
- Q. That's not on there either, is it?
- 3 A. It's not.
- 4 Q. And on page 9, there is a methuselah of Romanee-Conti, '71?
- 5 A. Yes.
- 6 Q. That's not on this invoice either, is it?
- 7 A. No, it's not.
- 8 Q. So you don't know where the methuselah came from?
- 9 A. No.
- 10 Q. In fact, if you go over to the next page, there's another
- 11 methuselah, isn't there? Another Romanee-Conti.
- A. Romanee-Conti, yes. 12
- 13 Q. A '78. And that's -- those no methuselahs on this invoice,
- 14 are there?
- 15 Α. No.
- 16 Q. Then there is a bottle of La Tache 1949. Do you see that?
- 17
- 18 Q. That's not on the invoice either, is it?
- 19 A. No.
- 20 Q. You could only rely upon the information you were given as
- to what the source was; is that right? 21
- A. That's right. 22
- 23 Q. You weren't there to say, oh, you didn't participate in the
- 24 sale. Other people brought them to you and said, this is what
- 25 these are.

## DCGAKUR6ps Egan - cross

- 1 A. That's right.
- 2 Q. And if you go over to page 11, there are six bottles of '62
- 3 Bonnes-Mares, right?
- 4 A. That's correct.
- 5 Q. And there is no '62 Bonnes-Mares on this invoice, is there?
- 6 A. No.
- 7 Q. What about the four bottles of '62 Pelisimy Roumier at the
- 8 bottom. Do you see them on their invoice?
- 9 A. No, they're not on the invoice.
- 10 Q. Going over to page 12, do you see either of the
- 11 Chambertins, the five bottles of '66 or the one magnum of '71?
- 12 A. No, I don't.
- 13 Q. Going over to page 13, you've got one, two, three, four
- 14 different items on page 13. Are any of those located on the
- 15 invoice?
- 16 A. No.
- 17 Q. And page 14 -- we're at the end -- four magnums of Lafite
- 18 La Chapelle, are they there?
- 19 A. No, they're not.
- 20 Q. Now, you recall doing a report on the Golden Cellar, which
- was an Acker Merrall sale in October of 2007?
- 22 A. Yes.
- 23 Q. Who did you do that one for?
- 24 A. Do you have a copy of the report there or --
- 25 Q. Yes, I do.

DCGAKUR6ps Egan - cross 1 A. Thank you. 2 It appears to be the same client. 3 Q. Same client, Mr. Fascitelli? 4 A. That's what I believe, yes. 5 Q. Now, if you would turn to the conclusions in that report, 6 and your conclusion in that report, there were very few 7 authenticity issues with that at auction, are there not? 8 MR. HERNANDEZ: Objection. I don't think we have had 9 any evidence about the Golden Cellar auction. 10 THE COURT: Maybe you want to rephrase. 11 Q. At least with regards to this report, did you find any 12 authenticity issues? 13 MR. HERNANDEZ: Objection. There's no evidence that 14 those are wines sold by the defendant or this foundation. 15 THE COURT: No, that's fine. I'll allow it. 16 A. Looking at my conclusions, I say there is a small incident 17 of problem bottles in this selection. Most appear to be 18 authentic. 19 (Continued on next page) 20 21 22 2.3 24 25

1103 Egan - cross

# DCGBKURT7

- 1 BY MR. MOONEY:
- Q. Now, you can only conduct your evaluations on the basis of
- 3 what you're given. Right?
- 4 A. On the items that are presented to me, yes.
- Q. And your conclusions are based upon receiving accurate
- 6 information as to the sources of the bottles that you're
- 7 looking at. Is that right?
- 8 A. No, my conclusions are based on the physical aspects of the
- 9 bottles.
- 10 Q. Okay. So you know these bottles. You can come up and here
- 11 they are and you've been told that there's a foundation for
- 12 where they came from and then you can give us an opinion with
- 13 regard to these. Right?
- 14 A. What my criterion is, is to take each bottle on a
- 15 case-by-case basis.
- 16 Q. And on the case-by-case basis with regards to this case,
- 17 you looked at 267 bottles?
- 18 A. That's right.
- Q. And those 267 bottles had been selected by the government 19
- 20 for you to look at. Right?
- 21 A. Yes.
- 22 Q. And with regards to the reports that you did for Mr.
- 2.3 Fascitelli and for your other clients, you looked at whatever
- 24 they assembled and showed you?
- 25 A. That's right.

# DCGBKURT7 Egan - cross

1 Q. And you gave them a bottle-by-bottle conclusion as to what

- 2 were good and what were bad?
- 3 A. In essence, yes.
- 4 Q. Right. But when you gave us statistics here at the end of
- 5 your testimony, you were drawing upon your belief that what
- 6 they had given you and what they had shown to you was, in fact,
- 7 all from Mr. Kurniawan. Is that correct?
- 8 A. From that auction, yes.
- 9 Q. Yes.
- 10 A. That's what I was told, yes.
- 11 Q. And at least with respect to Mr. Fascitelli, we found out
- 12 that that wasn't accurate, was it?
- 13 A. That's right.
- Q. Now, you talked about Mr. Kurniawan ordering older wines
- and other wines from somebody in Europe?
- 16 A. From Caveau de la Tour, yes.
- 17 Q. I had you say that because I can't.
- 18 A. Right.
- 19 Q. And those were not really, really cheap wines, were they?
- 20 Sixty to 100 euros a bottle?
- 21 A. No, not cheap.
- Q. What does 60 Euros translate into dollars right now?
- 23 A. Probably about 75, 80 dollars a bottle.
- 24 Q. And if you buy things in bulk, you tend to get a little
- 25 better prices on them. Right?

# DCGBKURT7 Egan - cross

- 1 A. Yes, you can apply for a quantity discount.
- 2 Q. Now, you've got customers, you've got some clients that you
- 3 work for that can afford to drink a three or four thousand
- 4 dollar bottle of wine every night. Right?
- 5 A. Yes.
- ${\tt Q.}~{\tt Do}$  you drink a three or four thousand dollar bottle of wine
- 7 every night?
- 8 A. In my dreams.
- 9 Q. For the rest of us, we have to pretty much drink something
- 10 else, don't we?
- 11 A. Yes. I mean, you can drink what you-- even if you are a
- 12 very wealthy client, you can drink a \$10 bottle if you want
- 13 to.
- 14 Q. And there's some good wines.
- 15 A. Yes.
- 16 Q. And if you decide that you have an affection for bordeauxs
- or burgundies, it makes sense to try to buy something that
- isn't necessarily going to be expensive for drinking. Right?
- 19 A. Yes, you can-- there is enough choice in the market to have
- 20 that, to buy wines for everyday drinking.
- 21 Q. And one of the nice things about bordeauxs -- and now we're
- 22 learning more and more with regard to burgundies -- is that
- they age and mature well?
- 24 A. The very top burgundies and bordeauxs age and mature well,
- 25 but by and large the vast majority should be drunk within a SOUTHERN DISTRICT REPORTERS, P.C.

# DCGBKURT7 Egan - cross

- 1 10-, 15-year period.
- 2 Q. Kind of like American cabernets?
- 3 A. That's it. They're designed to -- where they're grown, the
- 4 soil doesn't allow for them to last a long time. So they're
- 5 marketed to be drunk early rather than later.
- 6 Q. And some people may have a palate for some of the older
- 7 wines. They may just like the taste?
- 8 A. That's right.
- 9 Q. I mean, everybody's palate, everybody's taste, is different
- in terms of what we like and in terms of wines. Right?
- 11 A. That's why, thank goodness, there's so many different wines
- 12 to choose from.
- 13 Q. Yes. I mean, I have a bottle of Restina at a Greek
- 14 restaurant the other day and my friend thought I was poisoning
- 15 him. It's a matter of taste. Right?
- 16 A. That's right.
- 17 Q. Okay. And so we would expect an individual to purchase
- wines that he would like to drink?
- 19 A. Yes, but, for example, for consumption not in the hundreds
- 20 and hundreds of bottles, if it's for current drinking I
- 21 wouldn't have thought.
- 22 Q. You heard about Mr. Kurniawan's buying habits, didn't
- 23 you?
- 24 A. Yes.
- 25 Q. You heard that he was one of these people who could not SOUTHERN DISTRICT REPORTERS, P.C.

#### DCGBKURT7 Egan - cross

1 stop himself from buying. When he started buying, he bought in

- 2 huge quantities. You heard that, didn't you?
- 3 A. I learned that, yes, he did buy a substantial amount of
- 4 wine.
- 5 Q. Right. And he would be one of these people that if
- 6 something was available, he'd buy all they had?
- 7 A. I don't know about that.
- 8 Q. You understand that he has a warehouse in Los Angeles for
- 9 wine. Right?
- 10 A. I understand he's got space in a warehouse in Los Angeles.
- 11 Q. And you don't know what's in there?
- 12 A. I do not.
- 13 Q. And the government seized -- they never took you to the
- 14 warehouse to see what was there?
- 15 A. No, they didn't.
- 16 Q. And they didn't drag bottles out of the warehouse for you
- 17 to take a look at, did they?
- 18 A. Not to my knowledge.
- 19 Q. They brought you bottles that they said came from his
- 20 house?
- 21 A. Yes.
- 22 Q. For example, there were two bottles of the Marcassin.
- 23 Right?
- 24 A. Yes.
- Q. Any other bottles of this in the house that you know of? SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - cross

- 1 A. Of Marcassin?
- 2 Q. Yes.
- 3 A. I don't know.
- 4 Q. That's a pretty good wine, isn't it?
- 5 A. It is.
- 6 Q. And there was one bottle of the Chambertin?
- 7 A. The Gevrey-Chambertin, yes.
- 8 Q. No other bottles of that? Just one?
- 9 A. I don't know. There may have been more. That's the only
- 10 bottle I reviewed, I think.
- 11 Q. You don't know if there were any others.
- 12 And a bottle of the Duckhorn?
- 13 A. One bottle of Duckhorn. There may be others. I don't
- 14 know.
- 15 Q. And this is a good wine, isn't it?
- 16 A. It is, yes.
- 17 Q. This is going to be not cheap to buy either, is it?
- 18 A. It's not, no.
- 19 Q. And certainly the Marcassin's not cheap, is it?
- 20 A. Not at all.
- 21 Q. What's a bottle of the 2006 Marcassin going to go for?
- 22 A. I don't know. Right about the \$200 mark.
- 23 Q. So some of us would consider that to be a high-end wine?
- 24 A. Yeah, sure.
- Q. You testified in the Koch v. Greenberg case, did you not? SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - cross

- 1 A. I did, yes.
- 2 Q. And you showed us an e-mail that purported to be between
- 3 Mr. Greenberg and Mr. Kurniawan.
  - Do you know anything else about that e-mail?
- 5 A. Well, it wasn't you that showed it. It was counsel for the government.
- 7 Q. You weren't a party to any of the communications between
- 8 the two of them?
- 9 A. No.

4

- 10 Q. Did you ever hear of any discussions of, well, let's take
- 11 the suspect to wines that you've got and drink them, have a
- 12 tasting?
- 13 A. No.
- 14 Q. Didn't hear that?
- 15 A. No.
- 16 MR. MOONEY: Could you put up Exhibit 1329, please?
- 17 And if you would go to the-- I think it's the second page. And
- if you would come down to the very bottom.
- 19 Q. This is the e-mail that you showed us where Mr. Kurniawan
- 20 was first being introduced to these wines. Is that correct?
- 21 You testified about this.
- 22 A. Yes.
- 23 Q. And it says "Perfectly stored old burgundies." Do you see
- 24 that?
- 25 A. Yes.

DCGBKURT7 Egan - cross

1 Q. And you see below "Both vintages 4 out of 5 stars by

- 2 Broadbent"?
- 3 A. The vintages, yes. Both vintages.
- 4 Q. Do you know who Broadbent is?
- 5 A. I believe it's Michael Broadbent.
- 6 Q. And Michael Broadbent is -- at least in 2007 what was
- 7 Mr. Broadbent's position?
- 8 A. 2007, pretty eminent but maybe slightly bruised.
- 9 Q. But he had worked with your competitor, had he not?
- 10 A. That's right. He was head of Christies Wine Department for
- 11 a long time.
- 12 Q. And Christies and Sotheby's were the ones that were going
- 13 at it. He was the guy on the other side.
- 14 A. That's right.
- 15 Q. So it seems likes he liked this wine. Is that fair?
- 16 A. Well, that he liked the visions. He said "Both vintages 4
- out of 5 stars," but he doesn't say both of these wines are
- 18 four out of five stars.
- 19 Q. Okay. So we're getting maybe a little puffing from the
- 20 broker?
- 21 A. Well, I think he's just using a bit of insertation, so to
- 22 speak, which doesn't...
- 23 Q. Brokers never do that to try to sell you bottles?
- 24 A. Well...
- MR. MOONEY: You can take that down now.

  SOUTHERN DISTRICT REPORTERS, P.C.

  (212) 805-0300

DCGBKURT7 Egan - cross

- 1 No more questions.
- 2 THE COURT: Any redirect?
- 3 MR. HERNANDEZ: Yes, your Honor.
- 4 REDIRECT EXAMINATION
- 5 BY MR. HERNANDEZ:
- 6 Q. All right. Mr. Egan, I want to start with some of the
- 7 questions you got about the work you did for Michael
- 8 Fascitelli, reviewing wine for him in The Cellar I.
- 9 Do you remember those questions that Mr. Mooney asked
- 10 you?
- 11 A. Yes, I do.
- 12 Q. And he went through the report that you prepared for the
- 13 wines that Mr. Fascitelli selected for you. Correct?
- 14 A. That were selected for me, yes. I don't know who selected
- 15 them.
- 16 Q. Okay.
- 17 A. I imagine it was Mr. Fascitelli.
- 18 Q. Well, someone in his group or someone who represents him
- 19 selected the wines for you. Is that fair?
- 20 A. That's fair, yes.
- 21 Q. Now, it means that there were a number of wines that
- 22 Mr. Fascitelli bought, as we just saw, that you didn't get to
- 23 examine. Right?
- 24 A. That's right.
- Q. Why didn't you get to look at those?

SOUTHERN DISTRICT REPORTERS, P.C.

# DCGBKURT7 Egan - redirect

- 1 A. Because they were not presented to me.
- 2 Q. So do you have an opinion either way about whether those
- 3 wines are authentic or fake?
- 4 A. I cannot give an opinion until I actually see the bottles.
- 5 Q. So you don't have an opinion about the bottles you haven't
- 6 seen. Right?
- 7 A. No.
- 8 Q. Now let's talk about the wines that you did see. And if
- 9 you can look at your report, I'm going to do something similar
- 10 to what Mr. Mooney did. You prepared a report in August of
- 11 2008 examining The Cellar I wines. Correct?
- 12 A. Yes.
- Q. And Mr. Mooney took you through the report to identify
- 14 certain of the wines. And I'm going to do something similar.
- 15 All right? If you can go to page 6 of your report.
- 16 A. Yes.
- 17 Q. Did you examine ten bottles of 1947 Cheval Blanc?
- 18 A. I did, yes.
- 19 Q. What was your conclusion on those?
- 20 A. These ten bottles appear to be counterfeit.
- Q. On the next page, did you look at 11 bottles of '47
- 22 Lafleur?
- 23 A. Yes, I did.
- Q. What was your conclusion?
- 25 A. These 11 bottles appear to be counterfeits. SOUTHERN DISTRICT REPORTERS, P.C.

#### DCGBKURT7 Egan - redirect

1 Q. And then on the same page, 11 bottles of 1982 Lafleur?

- 2 A. "Mr. and Mrs. Guinaudeau of Chateau Lafleur had mentioned
- 3 to me in 2006 that they have never reconditioned any 1982
- 4 Chateau Lafleur. Therefore any bottles or otherwise that have
- 5 very new-looking corks or labels are most probably counterfeit.
- 6 Given this information, it appears these 11 bottles of Chateau
- 7 Lafleur 1982 are most probably counterfeit."
- 8 Q. On the next page, you looked at six bottles of 1947 Latour
- 9 Pomerol. Correct?
- 10 A. Yes.
- 11 Q. What was your conclusion?
- 12 A. "Given the above, these six bottles appear to be
- 13 counterfeits."
- 14 Q. You also looked at two magnums of 1961 Latour Pomerol.
- 15 What was your conclusion?
- 16 A. "These two magnums appear to be counterfeits."
- 17 Q. You looked at 12 bottles of 1947 Petrus. What was your
- 18 conclusion?
- 19 A. "These 12 bottles appear to be counterfeits."
- 20 Q. On the next page, you looked at four bottles of Trotanoy
- 21 1961. What was your conclusion?
- 22 A. "Given the appearance of the labels, there are doubts about
- 23 the authenticity of these four bottles. It is suggested that
- 24 Monsieur Jean Claude Berrouet, who still researches
- 25 authenticity issues at Etablissements Jean Pierre Moueix, SOUTHERN DISTRICT REPORTERS, P.C.

# DCGBKURT7 Egan - redirect

1 Should become contacted in order to obtain his opinion about

- 2 them.
- 3 Q. At the bottom, you examine a magnum of Henri Jayer 1978
- 4 Richebourg. What was your conclusion?
- 5 A. "This magnum appears to be a counterfeit."
- $\ensuremath{\text{G}}$  Q. On the next page, you looked at two bottles of Jayer Cros
- 7 Parentoux 1978. What was your conclusion?
- 8 A. "These two bottles appear to be counterfeits."
- 9 Q. And the bottom of the page, a magnum of 1934 La Tache.
- 10 What was your conclusion?
- 11 A. "Given the above indications, this magnum appears to be a
- 12 counterfeit."
- 13 Q. On the next page you examine six bottles of Roumier 1962
- 14 Bonnes-Mares. What was your conclusion?
- 15 A. "Given the fact that these six bottles are identical to
- 16 other suspect Roumier bottles that I have inspected, these
- 17 appear to be counterfeits."
- 18 Q. And then four bottles of Rousseau 1962 Chambertin, what was
- 19 your conclusion?
- 20 A. "Given the appearance of the labels, there are doubts about
- 21 the authenticity of these four bottles."
- 22 Q. On the next page, page 12, you examine, at the bottom, two
- 23 bottles of de Vogue Musigny 1962. What was your conclusion?
- 24 A. "These two bottles appear to be counterfeit."
- Q. Now, you also examined some bottles that you found to be SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

- 1 authentic. Correct?
- 2 A. I believe so, yes.
- 3 Q. So is it fair to say that you found a mixture of authentic
- 4 and counterfeit wines from this auction? Correct?
- 5 A. Yes.
- 6 Q. All right. And I omitted the two bottles that were not
- 7 found on the invoice for Mr. Fascitelli. That's that Latour
- 8 and L'Eglise-Clinet. So we're going to exclude those two, but
- 9 you found a mixture of counterfeit and fake wines. Is that
- 10 correct?
- 11 A. That's correct, yes.
- 12 Q. So if you were could adjust perhaps your statistics that
- you gave about the number of fakes you found and which ones
- 14 came from the defendant, you may want to adjust to take out the
- 15 Latour and the L'Eglise-Clinet because it doesn't match up to
- 16 the invoice?
- 17 A. Sure.
- 18 Q. And when you were doing this examination, you're relying on
- 19 what the customer tells you where the wine comes from. Right?
- 20 A. That's correct.
- 21 Q. Now I want to ask you about The Cellar II.
- 22 Do you recall when Mr. Mooney asked you questions,
- 23 there were far more wines on The Cellar II examination list
- that you looked at that were not on his invoice?
- 25 A. I recall that, yes.

DCGBKURT7 Egan - redirect

1 Q. Okay. I'd ask first that we put up for comparison-- I want

- 2 you to take a look at The Cellar I post-sale, the things that
- 3 Mr. Fascitelli bought from Cellar I, and I want you to look at
- 4 the list from Cellar II. Okay?
- 5 A. Yeah.
- 6 MR. HERNANDEZ: So can we look first at Government
- 7 Exhibit 15-7?
- 8 Q. So this is the list from--
- 9 MR. HERNANDEZ: If we could zoom in just on maybe the 10 first half at the top.
- 11 Q. So this is the post-sale. These are things that
- 12 Mr. Fascitelli bought from The Cellar I. Correct?
- 13 A. Yes.
- Q. And one of the ways we know that is if we look to the right
- of the document, it tells you the sale number, 061. So that
- 16 corresponds to the first sale of auction 2006?
- 17 A. That's right.
- 18 Q. And is the date consistent also with the auction?
- 19 A. The invoice date.
- 20 Q. And then I want to focus in on-- if you could pull back--
- 21 the section of the invoice on the bottom. You see where it
- 22 says "paddle number"?
- MR. HERNANDEZ: And, Mr. Platt, if you could focus in
- 24 maybe on the first three lines or so.
- Q. All right. Do you see where it says "paddle number"? SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

1 A. Yes.

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2 MR. HERNANDEZ: Could we highlight that for the jury? 3 Q. All right. Based on your experience in auctions, do you 4 know what a paddle number is?

A. Yes. It was developed while I was working at auction. It was to preserve the anonymity of a buyer, because in the olden days, you put your hand up and you'd win the lot. And they'd say "What's your name, please?" And I'd say "Mr. Egan." And maybe you didn't want everyone to know that you were Mr. Egan bidding at auction.

So that and other requirements, because people had to register to bid at auction; therefore, had to give their details. So they were given a number, a numbered paddle. So all they had to do was stick the paddle up when they were bidding. If they won the lot, then the auctioneer would have to say—just have to say "paddle number 87" rather than "Mr. Egan. Sold to Mr. Egan."

18 Q. So in this case, this invoice--

19  $\,$  MR. HERNANDEZ: If we could just back up from the 20  $\,$  document.

- 21 Q. -- it shows that Mr. Fascitelli was paddle number 87, and this is what whoever was holding up 87 won. Right?
- 23 A. I suppose so, yes.
- Q. Well, is that consistent with your understanding of how the wine auctions were conducted around this time?

DCGBKURT7 Egan - redirect

- 1 A. That's my understanding, yes.
- Q. Okay. So his number appears, paddle number 87.
- 3 MR. HERNANDEZ: Can we go to the next page of the
- 4 invoice? Can we focus in after where it says "paddle total"
- towards the bottom? Right there is perfect. We'll look at the rest of the document.
- Q. All right. So the document continues and in the upper right you see it says there's a "paddle total."
- 9 Do you know what that means?
- 10 A. Well, that's the total acquisitions made by the person 11 holding that paddle number.
- 12 Q. So paddle 87 bought a total of \$590,130 of wine?
- 13 A. That's correct.
- 14 Q. Now, look to the left there of the document. You see that
- lone number hanging out, it says "184"?
- 16 A. Yes.
- 17 MR. HERNANDEZ: Maybe Mr. Platt can show us what the
- 18 heading is for that is.
- 19 A. It's the paddle number.
- 20 Q. But wait a minute. You told me Fascitelli was 87. How
- 21 could there be two paddles?
- 22 A. I really don't know.
- 23 Q. Does the invoice reflect, though, a second paddle number?
- 24 A. It does, yes.
- 25 Q. And whose name is under the invoice?

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DCGBKURT7 Egan - redirect

- 1 A. Mr. Fascitelli.
- 2 Q. And does the invoice go on to list the wines that paddle
- 3 number 184 won?
- 4 A. It does, indeed.
- 5 MR. HERNANDEZ: All right. Can we then go, not to the
- 6 next page, but the page after that and focus in again on the
- 7 paddle total? And on the number-- right there is fine.
- 8 Perfect.
- 9 Q. Is this yet another paddle number for Mr. Fascitelli, 1285?
- 10 A. It looks like it, yes.
- 11 Q. So by this document, Mr. Fascitelli was bidding under three
- 12 paddles?

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- 13 A. It looks like that, yes.
- 14 Q. And the wines that you examined from Cellar I that
- 15 Mr. Fascitelli told you were from Cellar I, do they come from
- 16 all one paddle or are they spread around to different paddles?
- 17 A. I think it's just the one paddle.
- 18 Q. Do you want to take a look at what the different ones are?
  - A. Sure. I'd like to look at the document again, the
- 20 highlighted. Thanks.
- 21 Well, paddle 1285, I didn't inspect any of those
- 22 because -- that's easy, because they are all Italian wines.
  - Paddle 184, I think some of the Chambertin Rousseau
- 24 were inspected by me.

And certainly paddle 87, there were some items SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

- 1 inspected by me.
- 2 Q. So you were looking at wines for more than one paddle,
- 3 weren't you, Mr. Egan?
- 4 A. Looks like it, yes.
- 5 Q. Okay. Now I want to show the post-sale, what
- 6 Mr. Fascitelli bought from The Cellar II. Look at 15-6, which is already in evidence.
- 8 MR. HERNANDEZ: Let's focus in on just the description
- 9 portion of the-- right there, perfect. We'll just do a couple
- 10 of wines is fine.
- 11 Q. This invoice looks different from the one from The Cellar
- 12 I, doesn't it?
- 13 A. Yes.
- Q. Do you see in the left-hand column a title for "paddle
- 15 number"?
- 16 A. No, I don't.
- 17 Q. All right. The first one from Cellar I has the paddle
- 18 numbers listed. Right?
- 19 A. In Cellar I, yes.
- 20 Q. All right.
- 21 MR. HERNANDEZ: Let's back up out of this document
- and highlight the top portion of it above the wines
- 23 descriptions.
- Q. So you remember this is the document Mr. Mooney walked you
- 25 through, and asked you over and over again, you looked at a SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

wine that Mr. Fascitelli said was from Cellar II, but it's not

- 2 on this list. Right?
- 3 A. That's right.
- 4 Q. How many paddle numbers does this invoice cover?
- 5 A. One, paddle number 14.
- 6 Q. And that's on the right there. Correct?
- 7 A. Yes.
- 8 MR. HERNANDEZ: Could we highlight there to see that
- 9 it shows that?
- 10 A. Yes.
- 11 Q. Now, Mr. Egan, is it possible that Mr. Fascitelli had other
- 12 paddles in the Cellar II?
- 13 A. It is possible if he was using different paddles in the
- 14 Cellar I auction. That is a possibility.
- 15 Q. Do you remember sitting here listening to Truly Hardy
- 16 testify that Mr. Fascitelli used multiple paddles?
- 17 A. I can't-- I can't remember that.
- 18 Q. Okay. Fair enough.
- 19 A. Sorry about that.
- 20 Q. It's been a long week.
- 21 A. Yeah.
- 22 Q. But one of the wines -- let's use one wine as an example.
- 23 Mr. Mooney asked you about a huge bottle of wine, a '71
- 24 Romanee-Conti Methuselah that was in your report for The Cellar
- 25 II wines that Michael Fascitelli said he bought from Cellar II. SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

- 1 Correct?
- 2 A. Yes.
- 3 Q. It's not on this list, though?
  - A. It's not on the invoice, no.
- 5 Q. Not on this particular invoice?
- 6 A. No.

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- 7 MR. HERNANDEZ: So if we can pull up what's in
- 8 evidence as Government Exhibit 15-2. Can we focus just on the
- 9 top to see what this is?
- 10 Q. Okay. This is the post-sale advice for 069 Cellar II for
- 11 the defendant. Right?
- 12 A. Yes.
- 13 Q. And I'm holding a paper copy of it. It's an 81-page
- 14 document. It's a long document. All right?
- MR. HERNANDEZ: I'm going to ask Mr. Platt if he could
- go to the Bates page that is 415. And focus at the very
- 17 bottom. There's an entry for a sale by the defendant of a
- 18 Methuselah. It's the last entry. Just focus on that.
- 19 Q. All right. Could you just tell us what, according to Acker
- 20 Merrall's records, the defendant sold at The Cellar II?
- 21 A. Lot 2199 one Methuselah 1971 Romanee-Conti, Domaine de la
- 22 Romanee-Conti. And then we've got four sets of figures:
- 23 50,000, then 60,000, then 80,000 and, finally, 85,000.
- Q. So only one Methuselah. Right?
- 25 A. One Methuselah is shown there, yes.

DCGBKURT7 Egan - redirect

1 Q. And you looked at one Methuselah that Mr. Fascitelli told

- 2 you came from The Cellar II. Is that right?
- 3 A. Yes.

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- 4 Q. But it's not on the invoice that Mr. Mooney showed you?
- 5 A. It's not on the invoice.

MR. HERNANDEZ: May Mr. Egan step down?

- 7 THE COURT: Sure.
- 8 Q. Mr. Egan, Government Exhibit 5-3, what is this?
- 9 A. That is a Methuselah, a Romanee-Conti 1971.
- 10 Q. Is 1971 Romanee-Conti, a Methuselah, a rare wine?
- 11 A. Very rare in this format.
- 12 Q. Is there a sticker on the back?
- 13 A. Yes.
- 14 Q. What's it for?
- 15 A. It's for an auction and it says "The Cellar II from Acker
- 16 Merrall."
- 17 Q. Is this the bottle that you examined for Mr. Fascitelli,
- 18 Mr. Egan?
- 19 A. It is.
- 20 Q. And does this sticker and the invoice tell you that this is
- 21 the bottle that the defendant sold?
- 22 A. It shows that this Methuselah was acquired from The Cellar
- 23 II auction.
- Q. Okay. You can return to the stand.
- 25 A. All right.

DCGBKURT7 Egan - redirect

Q. So, Mr. Egan, given that Mr. Fascitelli has in the past used multiple paddles and that the invoice that Mr. Mooney showed you was just for one paddle, is there any conclusions that you can draw about whether or not the bottle you examined

MR. MOONEY: Objection.

was actually sold by the defendant?

THE COURT: I'll allow it.

If you understand the question.

- 9 A. It would indicate that this bottle was acquired from The 10 Cellar II auction and could possibly be from another paddle 11 number used by Mr. Fascitelli.
- 12 Q. All right. Now, with respect to the report you prepared 13 for The Cellar II, I'm not going to go through the same 14 exercise that we did with Cellar I, but I'm going to ask you 15 some general questions.
- Mr. Mooney asked you about wines that you found that were authentic from The Cellar II examination you did for Mr. Fascitelli.

Do you remember that?

- 20 A. I do, yes.
- 21 Q. But did you also find wines that were counterfeit?
- 22 A. Yes, I did.
- 23 Q. And was it more than just a couple or was it a substantial
- 24 number?

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25 A. Well, I think it was quite a few which were counterfeit, SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT7 Egan - redirect

but I'd have to look at the report in detail just to see how
many.

- Q. I'm going to change subjects and ask you a few different questions.
- 5 Earlier in your examination you were asked about the 6 Spectrum Auction where you examined some of the wines for a 7 private client before the auction.

Do you remember that?

9 A. I do.

8

- 10 Q. And you identified some counterfeit wines in your 120
- 11 minutes or 120 bottles? Is that how much time you had and how
- much ground you had to cover?
- 13 A. That's right, 120 bottles.
- 14 Q. You usually spend about a minute a bottle when you're
- 15 examining wine for authenticity?
- 16 A. Well, anything from 20 minutes to even an hour.
- 17 Q. Okay. And Government-- one of the exhibits which we
- 18 offered, which is Government Exhibit 3-1, do you remember it's
- 19 the Romanee-Conti magnum where it has the Sackville Street
- 20 misspelled?
- 21 A. That's right.
- 22 Q. Did you catch that when you were examining one bottle per
- 23 minute in the Spectrum Auction?
- 24 A. No, I didn't.
- Q. Now, you were asked some questions as well about practices SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

at Sotheby's with relabeling wines. Do you remember those

- 2 questions?
- 3 A. Yes.
- 4 Q. What exactly were the circumstances and how often did
- 5 Sotheby's relabel a wine?
- 6 A. As I recall, it was very early on in my career at
- 7 Sotheby's. And on a handful of occasions, Sotheby's would
- 8 write to the chateaus saying, on behalf of the vendor, enough
- 9 that Sotheby's had inspected the bottles, Please note that-
- 10 could you do basically a favor? And we have very damaged
- 11 labels. In return, could you supply new labels?
- But this is on about two, three or four occasions, no
- more than that.
- 14 Q. You say it was early on. Could you fix a year or time
- 15 period?
- 16 A. Yeah, 1981.
- 17 Q. And --
- 18 A. Not later than 1982.
- 19 Q. In the 2002 to 2012 period, has Sotheby's or any auction
- 20 that you've been a part of used photocopied labels or replaced
- 21 labels on wine?
- 22 A. Not to my knowledge, no.
- 23 Q. Would a consigner need to disclose that they have made
- 24 photocopied labels on a bottle of wine?
- 25 A. Yes. I mean, the consigner would have disclosed that and SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

1 it would feature in the catalog. It would say "The following

- 2 12 bottles all have photocopied labels."
- 3 Q. And under what circumstances or under what disclosures
- 4 would a wine with a photocopied label be sold?
- 5 A. The disclosure would be that the labels, the original
- 6 labels, are so deteriorated they're illegible; however, the
- 7 auction house and the vendor all have identified the wine to be
- 8 correct probably by viewing what's written on the corks. And
- 9 that would be probably how the lot would be described in the
- 10 catalog.
- 11 Q. Okay. And I'm going to go back to one subject I asked you
- 12 a few questions about a minute ago. I'm going to show you
- what's been marked as 3506-13. It's your 3500 material.
- 14 You said that when you examined the Spectrum
- 15 bottles, you didn't catch the misspelling of Sackville Street
- 16 on 3-1.
- 17 Do you remember that?
- 18 A. Yes.
- 19 Q. Could you take a look, just read to yourself the last page
- of your report from that auction?
- 21 A. You want me to read the whole page?
- 22 Q. No, just read the portion that I've circled to yourself.
- 23 A. Sorry. Yes. Right. I've read it.
- Q. All right. Let me take that back from you.
- 25 A. Yes.

# DCGBKURT7 Egan - redirect

1 Q. So you had a minute per bottle in the Spectrum Auction.

- Does this help you remember whether you caught the
- 3 Sackville misspelling?
- 4 A. It does.
- 5 Q. And did you or did you not catch the misspelling?
- 6 A. Having-- I probably took a photograph of the bottle and
- 7 from that information I discovered the misspelling. Also,
- 8 having reviewed the catalog, there's actually a picture of that
- 9 same magnum in the catalog which shows the misspelling.
- 10 Q. Last few questions, Mr. Egan.
- 11 You were asked some questions about the Patriarche
- 12 purchases of wine, the 64-year-old wines.
- 13 A. Yes.
- Q. You said those aren't cheap wines. Right?
- 15 A. No. They're middle-priced. They're not hideously
- 16 expensive.
- 17 Q. But where do those wines, regardless of price, rank in
- 18 quality compared to the wines in this trial?
- 19 A. Very much below these wines.
- 20 Q. And in your opinion -- we were shown the 1971 rating. The
- vintage got a 4 out of 5 stars?
- 22 A. That's right.
- 23 Q. Does that mean that the reviewer thought the particular
- 24 wine being sold in that e-mail got 4 out of 5 stars?
- 25 A. No, that's just the vintage. I don't think Mr. Broadbent SOUTHERN DISTRICT REPORTERS, P.C.

DCGBKURT7 Egan - redirect

1 would rate the Meursault-Charmes Patriarche 4 stars. It would

- 2 probably be minus.
- 3 Q. 1971 Patriarche Meursault-Charmes, if you had a client, how
- 4 many bottles would you recommend they buy?
- 5 A. Zero.
- 6 Q. Why?
- 7 A. Unless they were cooking with it. Because 1970-- it's a
- 8 long time for a white wine of that caliber if you're going to
- 9 be purchasing it now or a few years back. I'm sure the wine
- 10 would be-- would not be very drinkable.
- 11 Q. What would the color look like?
- 12 A. Pretty-- probably dark yellow, maybe even cloudy. It would
- 13 have certainly lost all its youth and, I would reckon, be
- 14 pretty much ocher color.
- MR. HERNANDEZ: No further questions.
- 16 THE COURT: Anything else?
- 17 MR. MOONEY: Just very quickly.
- 18 RECROSS EXAMINATION
- 19 BY MR. MOONEY:
- 20 Q. You haven't inspected any of the bottles of the Patriarche
- 21 or any of the burgundies or bordeauxs that Mr. Kurniawan
- bought, have you?
- 23 A. I've only seen that magnum of Corton which is on display
- 24 here.
- 25 Q. So you don't know how drinkable those bottles are? SOUTHERN DISTRICT REPORTERS, P.C.

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DCGBKURT7
                               Egan - recross
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      A. I haven't sampled them, no.
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               MR. MOONEY: No more questions.
               THE COURT: Thanks very much.
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              Mr. Egan, you can step down.
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              MR. HERNANDEZ: Your Honor, may we approach?
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               THE COURT: Yes, sure.
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               (Continued on next page)
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DCGBKURT7 Egan - recross 1 (At the sidebar) 2 MR. HERNANDEZ: We were otherwise ready to rest, but 3 we now would like to put in the other paddle numbers from 4 Michael Fascitelli's purchases and I need to scrounge up a 5 witness. It will take two minutes to do in the morning and 6 then we will rest. 7 THE COURT: Can you do it now? 8 MR. HERNANDEZ: I don't have a witness ready to put 9 them in. 10 THE COURT: That's fair enough. Okay. 11 And I'm not going to make you have a charge conference 12 this afternoon. 13 MR. MOONEY: Okay. THE COURT: But we will give you a draft of the 14 15 charges. 16 MR. MOONEY: That would be good. 17 THE COURT: But we will have it at 8 o'clock tomorrow 18 morning--19 MR. MOONEY: Okay. 20 THE COURT: -- I'm afraid to say. So is Mr. Kurniawan 21 needed at that charge conference? 22 MR. MOONEY: I don't think so. 2.3 THE COURT: Or does he want to be there? 24 MR. MOONEY: No, I think he's okay. 25 THE COURT: We can go forward at 8 o'clock? SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT7 Egan - recross MR. MOONEY: We can go forward at 8 o'clock.
THE COURT: My understanding is the defense has only one witness to call? MR. MOONEY: We have only one witness. THE COURT: Okay. Great. Thanks. (Continued on next page) 

DCGBKURT7 Egan - recross

(In open court; jury present)

THE COURT: Okay. So we're going to stop for today. I'm going to excuse the jury. First I'm going to do my instructions in a minute again, but where we are is we have some brief testimony tomorrow morning from the government and then the defense case. I'm pretty confident that we'll be finished tomorrow with all of the testimony. We'll see where we are at that time as to whether we have more to do in the afternoon or not, but plan on a full day tomorrow. If it's shorter than that, so be it.

So we are very much on schedule. So let me go over my instructions. First, not to talk to each other about this case or about anyone who has anything to do with it until the end of the case when you go to the jury room to deliberate on your verdict.

Second, do not talk with anyone else about this case or about anyone who has anything to do with it until the trial has ended and you've been discharged as jurors. And we're talking about all forms of communications, not just face-to-face as you know.

Third, do not let anyone talk to you about the case or about anyone who has anything to do with it. And if someone should try and talk to you about the case, please report that to Christine or me immediately.

Fourth, do not read any news or internet stories or SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

DCGBKURT7 Egan - recross articles or blogs or listen to any radio or TV or internet reports about the case or about anyone who has anything to do with the case.

And, fifth, do not do any type of research or any type of investigation about the case on your own.

So see you tomorrow. Let's plan on the same time and we'll try and start at 9. We might be a couple of minutes late, but I'm going to try and start at nine o'clock. Thanks a lot.

(Jury excused)
(Continued on next page)

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DCGBKURT7 Egan - recross

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(In open court; jury not present)

THE COURT: So please be seated. Let's just talk a couple minutes about the jury instructions or the jury charge. In a moment Christine is going to give you a draft of the jury instructions. And at the sidebar we determined that we would have a charge conference tomorrow morning at 8 o'clock. I'll meet you here in the courtroom for that purpose. Christine is also going to give you a copy of a proposed verdict sheet.

Just let me mention how I usually do the charge conference. I usually go through the jury instructions page by page, and initially without a court reporter present, in order to determine how much agreement there is and/or how much disagreement. At the end, I'll resolve any disagreements and then I'll allow each party to lodge whatever objections they have on the record before the court reporter.

So it just speeds things along, but I just want to assure you that anybody who has any objections to any part of the charge gets to make that objection on the record after we finish our conference.

Most of the charges are what I consider boilerplate, or many of them are. There are some substantive charges and in that regard they are substantive charges that I've used in cases where fraud is charged in other instances. So they're about 27, 28 pages, and that's the story.

So thanks very much. I'll see you tomorrow in the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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                             Egan - recross
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    courtroom at 8 o'clock.
            MR. HERNANDEZ: Thank you.
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 3
             MR. MOONEY: Thank you.
              (Adjourned to December 17, 2013, at 8 a.m.)
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